



Best Viewed in Acrobat 7.0 or above

Volume 26, Issue 8



Thought for the Month

Take time to enjoy the turning leaves, the first storms, that little bite in the air and watch out for those ghosties and goblins.



Funding for educators to study Project Management made possible by Cadence Management Corporation

Cadence Management Corporation has made a \$100,000 contribution to the PMI Educational Foundation to support project management education programs for primary and secondary school teachers and administrators. This contribution will make it possible for educators to attend project management training courses that will provide them with new capabilities to enhance their classroom instruction and on-the-job management skills.

“The primary purpose of the PMI Educational Foundation is to promote economic, educational, cultural and social advancement through project management by making it more readily available to those who want to learn about the profession and the practice of project management,” said Greg Balestrero, chief operating officer of the PMI Educational Foundation and chief executive officer of the Project Management Institute (PMI). “It’s through the generosity of Cadence and other donors that we are able to provide opportunities for those who otherwise may not be able to take advantage of project management educational opportunities.”

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Chapter Meeting

October 21, 2008

Educational Presentation: Selling Your Value Proposition, Jan Foster

Keynote Presentation: Project Management in Mexico and Latin America, Kevin Williamson, PMP, Advisicon

Sponsored by:



Register online by Sun. 10/19/2008

[Click here for details](#)

The President's Corner

It is the month for ghosts and goblins, harvesting the last of those gardens, taking account of oneself, and taking a deep breath before the holiday season is upon us. Fall is also the time for fall cleaning and getting everything ready for the winter.

As part of our Chapter housecleaning we are working on consolidating our technology under one roof (so to speak). In the months to come you will see changes in our website, email communications, and electronic job postings as we migrate from our current platforms to our new platform. We are working to make the transitions as seamless as possible for you, but you may have some disruptions of service. Just be aware that we are doing everything we can to keep the disruptions to a minimum.

Another fall activity is the annual North American PMI Leadership Institution Meeting. This year the conference is in Denver and we have seven board members attending. The leadership conference is especially geared for PMI component volunteer leaders. Attending the conference provides learning and training opportunities, networking with fellow component leaders, and personal and professional skill growth that benefits both the Chapter and the individual.

Some of the Chapter sponsored-activities that these volunteer leaders make available for you include:

- Chapter Dinner meetings
- Roundtables
- Workshops
- PMP Prep courses

Check out the website at www.pmi-portland.org for more information and detail on these activities.

Speaking of the upcoming holiday season, I have been considering how to make the December Chapter meeting special for us. If you have any ideas, send me an email at president@pmi-portland.org. I am wondering if we want to do a food or toy drive as part of the December meeting? The drives

have not been too successful in the past, but I keep thinking we should do something—send me your ideas.

We got the season off to a good start at our September dinner meeting. Thank you for your attendance and support. Thank you to our Pre-dinner Speaker, Tim Rahschulte who provided a well-received presentation on Building Readiness for Change through Communication and our Dinner Speaker, John Patton who lead a lively, interactive discussion of the 9Cs of leadership from Lee Iacocca. As always, thanks and appreciation to our Sponsor, who for September was Cadence Management Corporation.

Without the Dinner Meeting Sponsor, we would not be able to keep the cost the of the dinner at the rate we are now, so at each dinner meeting make a point to stop by the Sponsor table and thank that month's Sponsor.

Take care and I hope to see you at our October Dinner Meeting.

Thank You,

Dianne Johnson, PMP

November Dinner Meeting Moved to November 11

Invite your boss and come to hear Dr. Janice Thomas present the preliminary results of the three-year PMI sponsored research study on the Value of Project Management. She spoke at the PMI Warsaw Congress in July; she will speak at the Denver Congress in October. You've been reading about the study on the PMI website and the August and September issues of PMI Today.

Don't miss this opportunity!

November 10, she will speak at the Puget Sound Chapter Meeting. November 11, she will speak at the Portland Chapter Dinner Meeting.

Our Meeting Sponsor

PMI-Portland extends a heartfelt "Thank You" to **ProKarma** for its recognition of the importance of professional development for project managers and sponsorship of this month's chapter meeting.

ProKarma, Inc. is an IT Outsourcing, Consulting and Business Process Outsourcing Services provider to mid and large corporations. ProKarma's innovative and cost effective IT services include custom solutions, ERP, testing and validation, security, and content solutions. The BPO division provides utility management, services procurement & data management services. With ProKarma, organizations proactively realign themselves to customer needs and shifts in the marketplace through effective application of technology, process, and commitment to quality.

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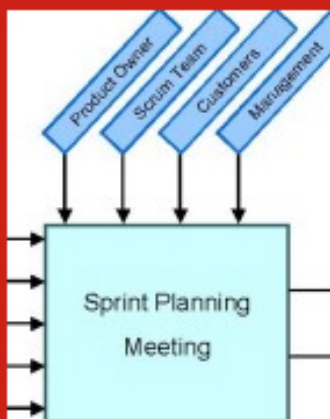


Events Calendar

Mon	Tue	Wed	Thu	Fri	Sat / Sun
September 29	30	October 1 PMP/CAPM Exam Prep	2	3 SOUTH Roundtable	4 5
6	7 PDX Board Meeting	8 PMP/CAPM Exam Prep	9	10 NW Roundtable	11 12
13	14	15 Central OR Rdtable Salem Lunch Meeting PMP/CAPM Exam Prep	16 Eugene Meeting PMF Luncheon	17 WEST Roundtable Corvallis Lunch Meeting	18 19
20	21 Outreach Org Mtg. PDX Chapter Meeting New Roundtable Meeting	22 DOWNTOWN Rdtable PMP/CAPM Exam Prep	23 Salem Annual Conference PMF Breakfast	24 NORTH Roundtable Salem Annual Conference	25 26
27	28	29 PMP/CAPM Exam Prep	30	31	Nov 1 2
3	4	5 PMP/CAPM Exam Prep	6	7 SOUTH Roundtable	8 9

For details, click here for the [PMI Portland Web Calendar](#)

Our Meeting Sponsor



ProKarma Agile Services

ProKarma excels in helping companies transition into an Agile development framework from traditional software development methods. Take advantage of ProKarma's extensive success in project-based delivery for single projects or portfolios of projects.

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For more information, send an email to agile@prokarma.com or visit us at www.prokarma.com

Keynote Presentation

Chapter Meeting

Project Management in Mexico and Latin America

In today's dynamic business world, project management has become global -- for companies, for project teams, for business opportunities, for the project management profession. What is the state of the project management profession in Mexico and Latin America? What are the primary applications of project management? Where is there most demand for project managers? What are the biggest challenges to project management?

Hear from Advisicon who has been working in Mexico and Latin America for over three years with government and businesses, as well as with PMI and other professional associations. Come learn about the current level and types of project management practices in Mexico and Latin

America. Join this very informative session on Project Management in Mexico and Latin America.

About the Presenter:

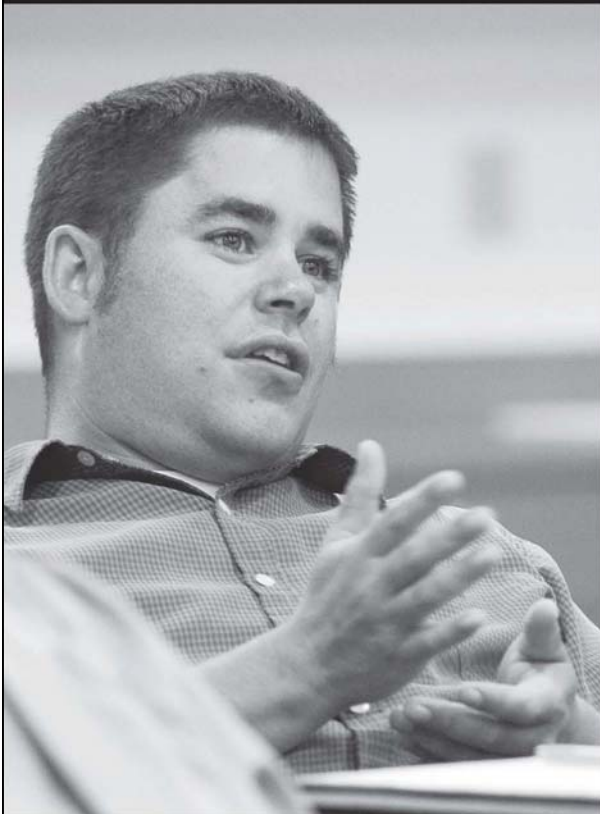
Kevin Williamson, PMP, MCTS is a Senior Project Advisor with Advisicon, Inc. Kevin has managed projects and programs, sales and operations in the business and non-profit sectors. Kevin's broad background and passion for teaching enables him to relate project and portfolio management methodologies and best practices to a wide range audiences and organizations. Kevin has earned Microsoft Professional Certifications in Microsoft Office Project Professional and Microsoft Office Project Server. Kevin is also a contributing author to *Practical Project Management*, *Mastering Requirements Gathering*, *Microsoft Project Server: Administrator*, and *Microsoft Project Server: Project Manager*, and *Microsoft Project Server: Reporting and Analysis*.

WRITE AN ARTICLE and EARN PDUS!

WRITE AN ARTICLE OR BOOK REVIEW
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Contact newsletter@pmi-portland.org

Advanced Project Management Certificate



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www.pdc.pdx.edu/projman



Educational Presentation

Chapter Meeting

Selling Your Value Proposition

Whether we recognize it or not, each of us is selling ourselves, our ideas or our processes each and every day. We sell ourselves as potential employees. We sell the value of doing each project task in a timely manner. We sell our priorities to team members. We sell the value of our project and required resources to key stakeholders.

So what can a sales professional share with us to so we can sell more effectively?

Join us for this interactive session with Jan Foster, a successful sales veteran, who has worked with project managers in software and services will share tips she has learned initially through Xerox sales training and fine tuned over 25 years of sales to a variety of industries. Topics will include how to ensure your e-mails are read, how to engage stakeholders, how to inspire cooperation, how to sell yourself internally and externally. There will be plenty of time for Q & A, so come prepared with your questions.

Start selling yourself today!

About the Presenter:



Jan Foster has over 25 years in sales and business development including 18 years in sales with Xerox Corporation in Chicago and Portland where she learned consultative selling skills, taught courses at national seminars and participated on the national Commercial Print Advisory Committee. She has represented companies selling hardware, software and services including high-end digital print technologies, e-commerce

software, high-end web application development, custom e-learning development and visual communications. In each of these roles, she has worked closely with project managers to ensure customer satisfaction and achievement of both client and company business goals.

Clients have included Fortune 50 to small entrepreneurial organizations, public, private, non-profit, government, hospitals, higher education, law firms and technology organizations. Jan is known as a supreme networker and is skilled at building strong relationships and taking organizations to the higher levels of professionalism, marketing presence and client satisfaction.

Jan has conducted presentations on e-business, e-learning and networking skills to numerous professional organizations and has been active in the American Society for Training and Development, Software Association of Oregon, Oregon Entrepreneurs Network and many others.

Chapter Meeting Logistics

- 4:00 Registration Table Opens
- 4:30 [Educational Presentation](#)
- 5:30 Networking
- 6:30 Dinner and Announcements
- 7:00 [Keynote Presentation](#)

Free Parking

Doubletree Hotel—Lloyd Center

1000 NE Multnomah
Portland, OR 97232
(503) 281-6111

[Map](#)

- **PMI Members** - Keynote Presentation \$25, Educational presentation \$10, Both for \$35
- **Non-Members** - Keynote Presentation:\$30, Educational presentation \$10, Both for \$40
- **Student Members** - Keynote Presentation \$10
- **Student Non-Members**—Keynote Presentation \$15
- **Keynote Presentation only** (without meal) - \$12

Pre-register for best price! Price is \$5 more at the door.

No refunds within 24 hours of the meeting Contact the [Director of Registration](#) for registration questions.

A photographer will be on-site to document Chapter Meeting events and activities. Photos are the sole property of PMI Portland. By registering for or attending these events, attendees understand that all photos may be used for promotional purposes.



Program
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Forum

November 11 Educational Seminar
Gary Hinkle of Auxilium, Inc. presents

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Develop your leadership skills to:

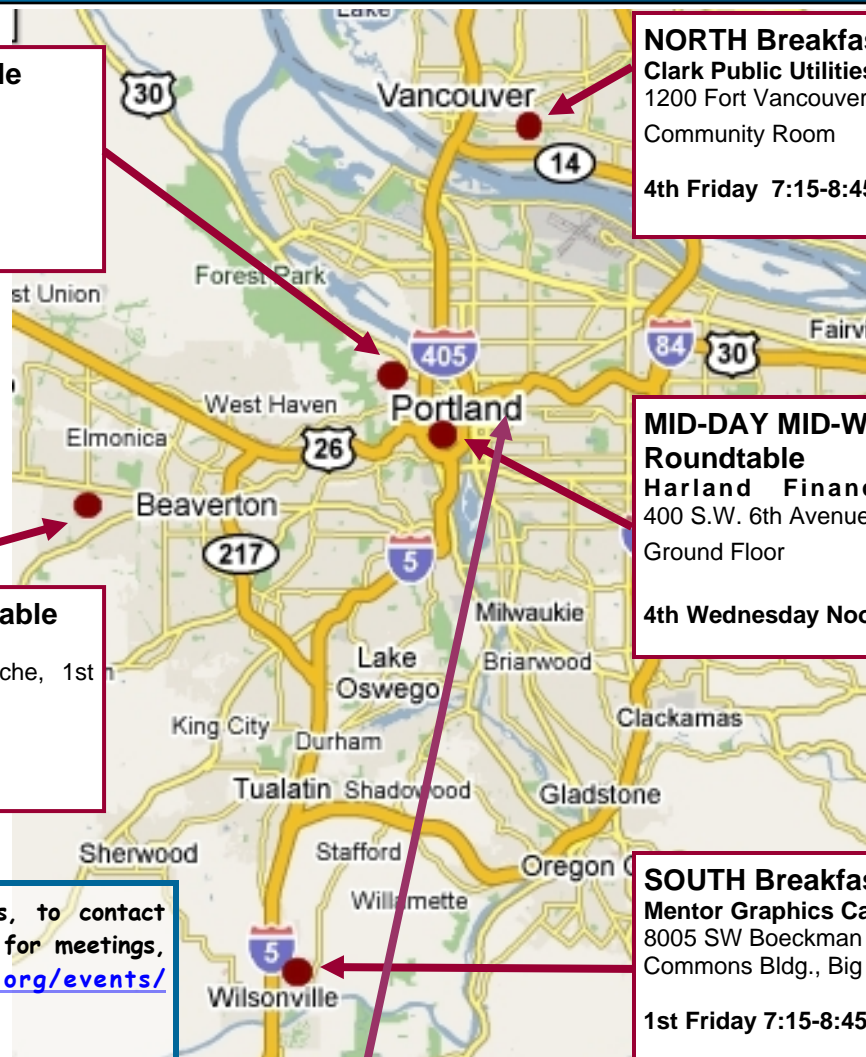
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- ◆ lead projects & teams
 - ◆ drive innovation
 - ◆ influence others

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Earn 1 PDU for attending! **Portland Area Roundtables**



NW Breakfast Roundtable
Con-Way
 2055 NW Savier, Portland
 Ask at desk for room
2nd Friday 7:15-8:45 am

NORTH Breakfast Roundtable
Clark Public Utilities
 1200 Fort Vancouver Way, Vancouver
 Community Room
4th Friday 7:15-8:45 am

WEST Breakfast Roundtable
Nike World Headquarters
 Nolan Ryan Bldg, Air Huarache, 1st floor, Beaverton
3rd Friday 7:30-9:00 am

MID-DAY MID-WEEK PDX Roundtable
Harland Financial Solutions
 400 S.W. 6th Avenue, Portland
 Ground Floor
4th Wednesday Noon-1:00 pm (NEW)

For more information, maps, to contact the moderator, or to RSVP for meetings, see www.pmi-portland.org/events/meetings/roundtables.htm

SOUTH Breakfast Roundtable
Mentor Graphics Campus
 8005 SW Boeckman Rd., Wilsonville
 Commons Bldg., Big Muddy Conf. Rm.
1st Friday 7:15-8:45 am

Salem Branch Annual Conference

The Salem Branch is hosting its annual conference this year on Oct 23/24 in Salem, Oregon. The subject is "A Project Manager's Survival Guide to Developing and Managing Contracts." Our speaker is Shannon Barnes from the Idaho DOT. Shannon is an excellent speaker and presented a workshop last year. We are very excited to be able to invite her back.

Here is our web site that contains information about this event: <http://www.pmiwv.org/index.htm>

Here is the registration page: <http://www.pmiwic.org/RegionOne/PMIWV/calendarSalem.htm>

New NORTHEAST Roundtable!

The DHS Project Management Team for Public Health in Portland is sponsoring a new monthly breakfast roundtable to the list starting this in October.

When: Monthly, 3rd Tuesday (**First Meeting 10/21**)

Where: The Portland State Office Building, 800 NE Oregon Street, Room 1C-30

Time: 7:30 a.m. - 8:30 a.m.

Topics: Same format as the other roundtables in the Portland area

The Roundtable Moderator is Frank Steinkellner (frank.steinkellner@state.or.us, 971-673-0103). Backup Moderator is Alan John (secretary@pmi-portland.org).

Advertise with PMI-Portland
 Reach out to our over 1300 members and 2000 others on our mailing list!
www.pmi-portland.org/business/advertise.htm

PMI Portland News

Volunteer News

We are off to a great start this term and it's thanks to all those dedicated folks who volunteer their time and skills. A special thank you to Kevin Nichols, Kim Schaeffer, Linda Ryden, Spencer Moore, Brian Addington, Saby Waraich and Chris Cooper for doing a fantastic job volunteering at the registration table, and to Erik Odegard for taking great photos.

There are many opportunities for you to volunteer and be part of the exciting new term. Volunteering is a great way to earn PDUs and to network. Take a moment to look at our website www.pmi-portland.org under Volunteering for all open positions.

Volunteer Opportunities

Below are a few open positions currently available. If you are interested in any positions listed, please contact me at volunteer@pmi-portland.org.

- Answering Service Monitor – Daily, receive and address emails generated by the PMI Portland answering service, by either answering inquiry or by forwarding message to appropriate VP for resolution.
- Writer – Do you have ideas that others want to hear? We would like to hear them. Earn up to 3 PDUs by writing articles for the PMI Portland newsletter.
- Outreach – Are you interested in volunteering in the Academic or Community Outreach areas? There will be an organizational meeting plan projects for the 2008 – 2009 calendar year at the Doubletree beginning at 5:15, immediately prior to the October 21st Chapter Dinner Meeting. All PMI Members are invited.
- Mentors – Are you interested in acting as mentor for this year's Mentorship Program?

Take the first step by visiting www.pmi-portland.org under Volunteering to view requirements and contact information.

New PMI Portland Website

The Operations team of the PMI Portland Chapter is consolidating multiple back end systems into one system. This project aims at providing our members high quality of service.

Part of this initiative is the migration of our web site. The new site will provide easy access to information on the activities and services of the Chapter as well as links to a variety of great resources.

Among the information that will be displayed on our new site:

- Easier access to report PDUs?
- Member only section
- A comprehensive form for non members to join
- Stylish Event Calendar

We are working non stop to ensure that the new site is useful to your needs, addresses your past comments and requests. If you have questions about the new web site, please contact the VP of Operations Jimmy Godard (vp_operations@pmi-portland.org).

Are You LinkedIn?

Are you a Linked In user? There is now a LinkedIn group that is open to members and prospective members of PMI Portland.

If you're not familiar with LinkedIn—this is how they describe their services:

What is LinkedIn?



LinkedIn is an online network of more than 25 million experienced professionals from around the world, representing 150 industries.

When you join, you create a profile that summarizes your professional accomplishments. Your profile helps you find and be found by former colleagues, clients, and partners. You can add more connections by inviting trusted contacts to join LinkedIn and connect to you.

Your network consists of your connections, your connections' connections, and the people they know, linking you to thousands of qualified professionals.

Through your network you can:

- Find potential clients, service providers, subject experts, and partners who come recommended
- Be found for business opportunities
- Search for great jobs
- Discover inside connections that can help you land jobs and close deals
- Post and distribute job listings
- Find high-quality passive candidates
- Get introduced to other professionals through the people you know

This is the link to the PMI Portland chapter LinkedIn Group:

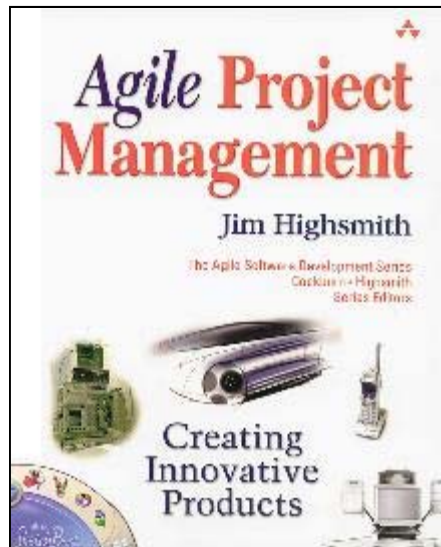
<http://www.linkedin.com/groups?viewMembers=&gid=164341&sik=1222360257813>

Two Agile Books

Book Review

Agile Project Management: Creating Innovative Products

By Jim Highsmith



Agile Project Management: Creating Innovative Products introduces the reader to agile project methodology by defining the role of the project manager and, to a lesser degree, the product manager in relation to the development team, the customer and the stakeholders. It spends significant time explaining the philosophy of agile projects using *lean* principles and the resulting changes in mindset and style that may be needed for a project manager. Counter arguments are presented for a number of myths that have developed as people have tried to refute agile as a legitimate project management process. The book explains the reasons for this approach to projects and enumerates eighteen suggested practices and associated reports.

The book is written in three sections—basic information (chapters 1-4), APM methodology phases (chapters 5-8), conclusion (chapters 9 and 10). The goal of the first part of the book is to explain the principles and concepts and to dispel myths about Agile Development and Agile Project Management (APM). The second part describes the phases, practices and sub-practices of APM. The last section discusses scalability and concludes the discussion.

This book is written assuming the reader has little or no knowledge of Agile principles. The focus is on New Product (NPD) and software development disciplines.

Full text: http://www.ecaminc.com/Books/AgilePM_CreatingInnovativeProducts.html

Agile Project Management with Scrum

by Ken Schwaber

Agile Project Management with Scrum describes the process of managing a Scrum software development project. It uses a mixture of definitions and case studies to educate a would-be Scrum manager (aka ScrumMaster™) on Scrum, the major players in a Scrum project and the ScrumMaster's role. Both success and failure case studies are provided.

One of the key concepts defined in the book is *empirical process control*. This is used as the foundation of the justification for the Scrum process. His claim is that in the "real world" of software development most projects that build or improve a product are breaking new ground and cannot use *defined process control*, as might be used in truly repetitive projects. Empirical process control relies on recently observed data to affect the project and change its execution. The iterative nature of Scrum, like other agile processes, allows for adjustments to the process and scope every cycle (30 days) allowing it to adapt to the current situation (based on empirical data). Strict configuration control is maintained in each cycle.

The book presumes very little knowledge of Scrum and agile processes; although the later is beneficial in understanding the bigger picture of agile and how Scrum fits in. The book is applicable to software development. The appendix supplies a variety of background data that might be needed by the novice. It is relatively short and easy to read.

Full text: <http://www.ecaminc.com/Books/APMWithScrum.html>



Book Reviews by Todd Williams, PMP

<http://www.ecaminc.com/>

Cadence Donates to PMIEF

(Continued from page 1)

“In order for educators to successfully adopt project learning teaching methods in the classroom, it is necessary for them to have a working knowledge of project management themselves,” said John R. Patton, chief executive officer of Cadence Management Corporation. “By providing project management training to teachers and administrators, they will not only help students succeed but they also will learn a valuable skill set to help them in their own lives and careers.”

Project learning teaching methods utilize teams of students working together to create a solution for real-world problems. Through this approach, students are able to gain a more complete understanding of the subject matter while developing essential 21st Century applied skills such as collaboration, communications and leadership.

In addition to supporting the PMI Educational Foundation through its contribution, Cadence Management Corporation supports the project management profession as a regular sponsor of the PMI Portland Chapter, and as a sponsor of PMI Congresses around the world.

For more information about the **PMI Educational Foundation**, see <http://www.pmi.org/pmief/learningzone/>

For more information about **Cadence Management Corporation** see <http://www.cadencemc.com>.

Outreach Volunteer Meeting

Are you interested in volunteering in the Academic or Community Outreach areas? There will be an organizational meeting to plan projects for the 2008-2009 calendar year at the Doubletree Lloyd Center, beginning at 5:15 PM, immediately prior to the October 21st Chapter Dinner Meeting. All PMI Members are invited!

For more information please contact the Director of Outreach at comm_outreach@pmi-portland.org or RJenks@axisclinical.com.

PMP Exam Prep

February 9 - 13, 2009

Cheshire Learning www.cl-pm.com

Become certified Project Management Professional!

Earn up to 40 professional education contact hours!

Taught from the project management life-cycle perspective, this class helps you relate the various processes to how projects are managed. It also addresses the project management areas not covered by the PMBoK[®] Guide yet are essential to passing the exam. This approach improves your ability to analyze and respond to the situational questions. The class is fast paced and complete; all you have to bring is your enthusiasm!

The Cheshire Learning PMP Exam Prep course includes a complete study set: PMP Exam Prep book, lots of practice questions, and the PMBoK[®] guide. These are great study aides for anyone serious about passing the PMP exam. The total Cost is \$1950.00.

Dates: February 9 – 13, 2008 from 8:00am – 5:00pm. Lunch will be provided.

Location: Tigard/Tualatin

For more information contact Jan Hilbi, PMP at jhilbi@cl-pm.com or call 503.675.0400.

Visit our web site at: www.cl-pm.com

Cheshire Learning is a PMI Global Registered Education Provider



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September 2008 Chapter

Faces of PMI Portland



George Walker (Past President) & Alan John (Secretary)

Terri Hagmann (VP Programs) & Shelly Gaddie



Spencer Moore

Patrick Neal & Prantik Nag



Many thanks to Erik Odegard for the photos



Douglas Wood, Matt Updenkelde & Andria Fouks



Jesse Combs



Jeff Oltmann (VP At Large) & James Sullins

Willem Stoeller & Darin Goble (Dirs. of Workshops)





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Oct 28-30, Portland, OR
Nov 12-14, Seattle, WA
Dec 2-4, San Jose, CA
Dec 9-11, Portland, OR

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About PMI Portland

Charter The Project Management Institute chartered the Portland Chapter in January 1983. The Portland Chapter of PMI is a non-profit professional organization dedicated to advancing the state-of-the-art of project management.

Mission To promote the profession of Project Management by creating a culture and community that facilitates professional growth through education and volunteerism.

Monthly Chapter Meetings Held on the third Tuesday of every month except July and August. Check chapter [website](#) to confirm meeting dates.

Board Meetings Held on the first Tuesday of each month.

Voice Mail (503) 243-6657

Mailing Address P.O. Box 5966, Portland OR 97228-5966

Address & E-mail Changes Notify PMI Headquarters at (610) 356- 4600, menu option 8, or www.pmi.org "PMI Members Area"

Chapter Web Site www.pmi-portland.org

Newsletter Published monthly except July and August.

Newsletter E-mail newsletter@pmi-portland.org

Past Issues Archived newsletters can be seen at www.pmi-portland.org/news/newsletter.htm

For More Contact Information See the "Contact Us" page on the PMI Portland website www.pmi-portland.org/contact.htm



2008-09 Board of Directors

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For more contact information, see the "Contact Us" page on the PMI Portland website: www.pmi-portland.org/contact.htm