

# LEAN SIX SIGMA FOR CONTINUAL IMPROVEMENT

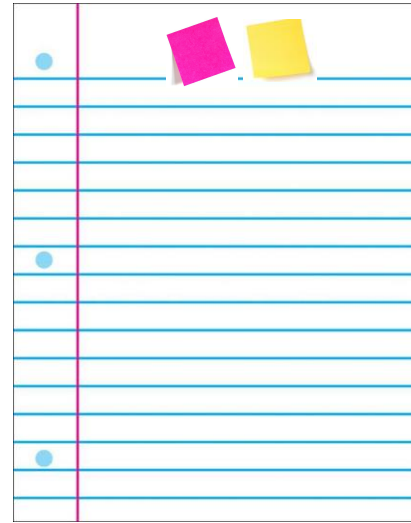
-- When it's Six Sigma and When it's Lean

20 September 2019

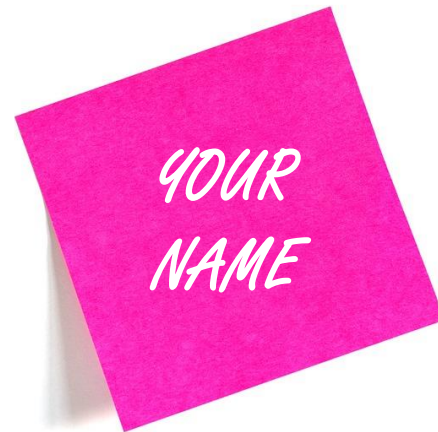
Steve Zagarola  
[szagarola@nwcpe.com](mailto:szagarola@nwcpe.com)  
(770) 365 3427

NWCPE; 25 NW 23<sup>rd</sup> PL. Suite 6 PMB 381  
Portland, OR 97210

- Notebook w/2 post-it notes -- some with a dot.
- Share a post-it note with your neighbor if they don't have a notebook.
- Write your name on one post-it note.

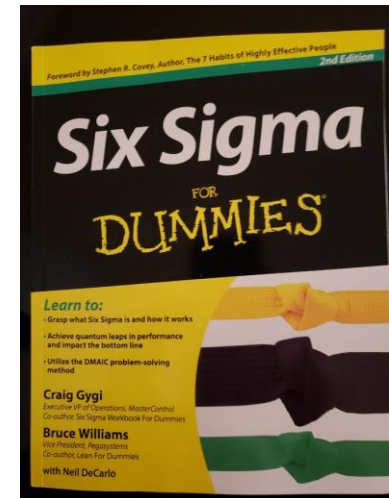
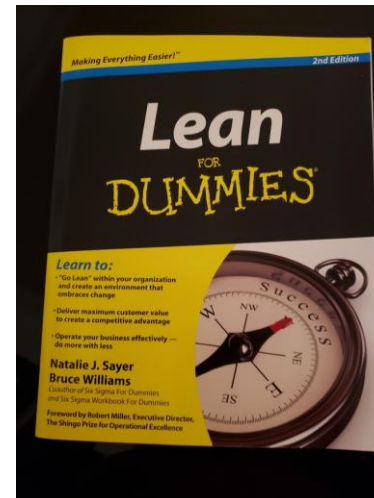
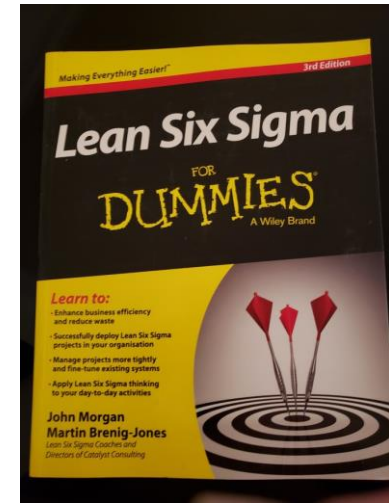
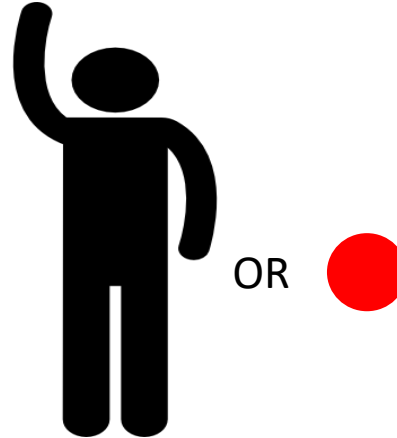


or



# BOOK GIVEAWAY - RAISE YOUR HAND (or have a dot) TO QUALIFY

- Name
- Favorite music
- Favorite vegetable
- Your answer





**LSS AND PROCESS EXCELLENCE**



**CENTRAL THEMES & METHODS**



**COMPETE OR COMPLEMENT?**



**CONCLUSIONS**



# LSS AND PROCESS EXCELLENCE



# LEAN SIX SIGMA



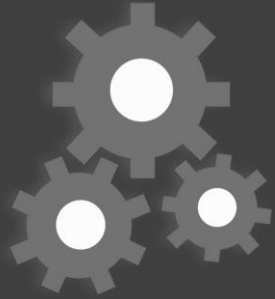
PROCESS  
EXCELLENCE



SYSTEMATIC  
PROCESS DESIGN

CONTINUAL  
IMPROVEMENT

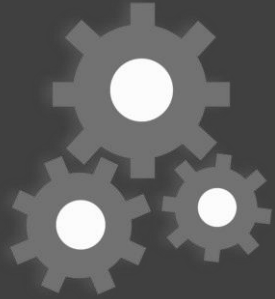




PROCESS  
EXCELLENCE



CUSTOMER  
CENTRIC

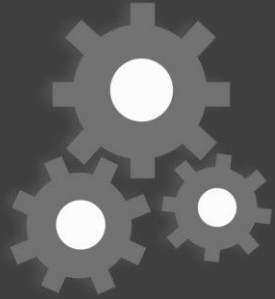


PROCESS  
EXCELLENCE



ALIGNED WITH  
VISION

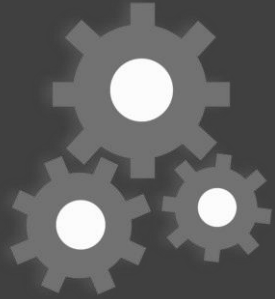




PROCESS  
EXCELLENCE



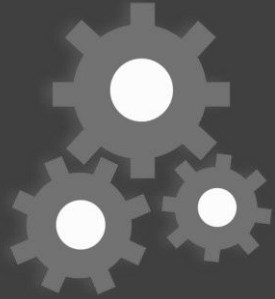
**TARGETED**



PROCESS  
EXCELLENCE



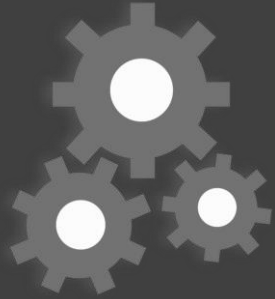
**CONSISTENT**



PROCESS  
EXCELLENCE



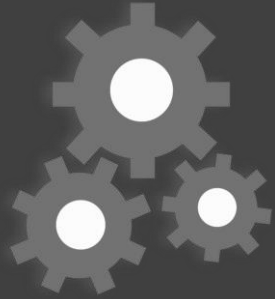
**PRODUCTIVE**



PROCESS  
EXCELLENCE



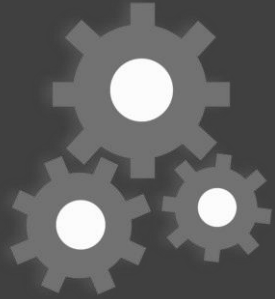
**TIMELY**



PROCESS  
EXCELLENCE



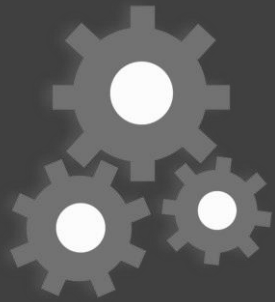
INSIGHTFUL



PROCESS  
EXCELLENCE



**CONTINUALLY  
SYSTEMATICALLY  
IMPROVING**



# PROCESS EXCELLENCE



CUSTOMER



VISION



TARGETED



CONSISTENT



PRODUCTIVE



TIMELY



INSIGHTFUL



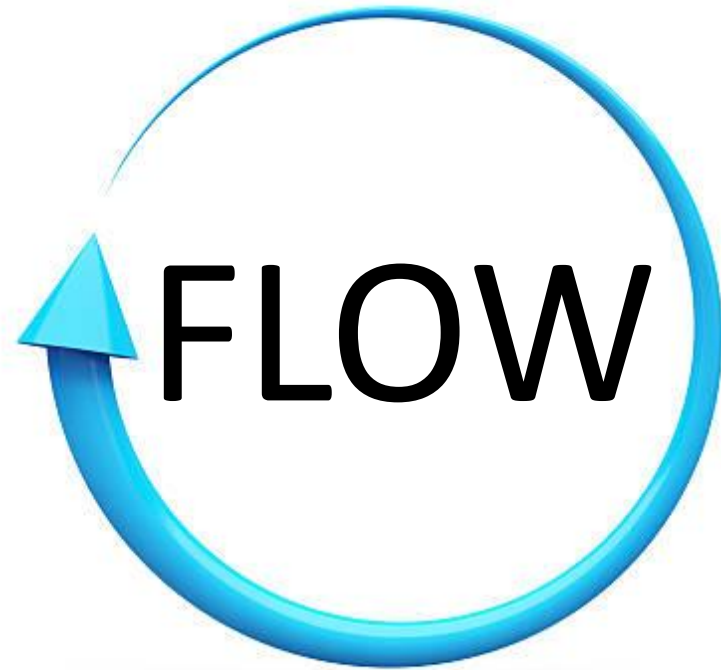
CONTINUALLY IMPROVING



# LEAN - CENTRAL THEMES



LEAN --  
CENTRAL  
THEMES



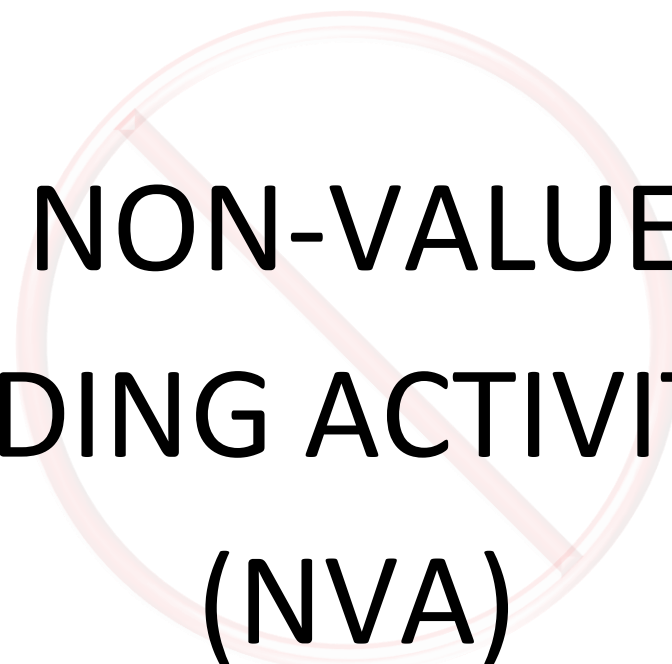
LEAN --

CENTRAL

THEMES

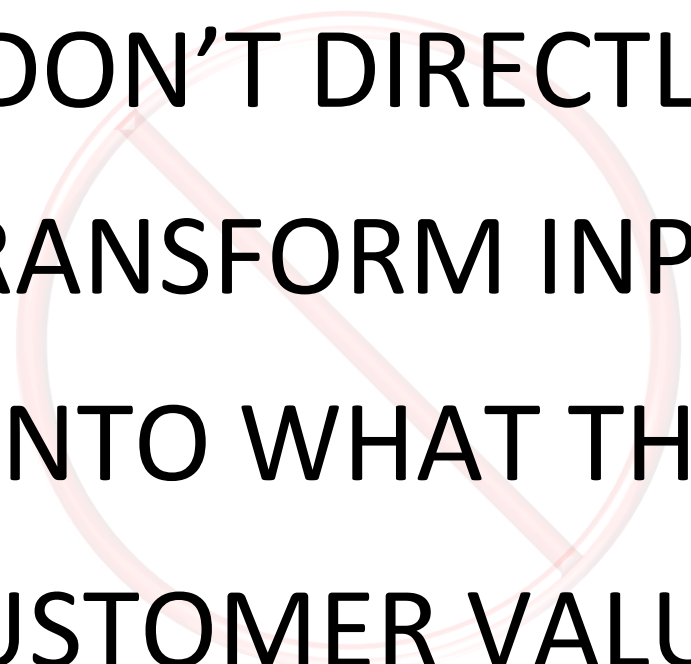


LEAN --  
CENTRAL  
THEMES



**NON-VALUE  
ADDING ACTIVITIES  
(NVA)**

LEAN --  
CENTRAL  
THEMES

**DON'T DIRECTLY  
TRANSFORM INPUT  
INTO WHAT THE  
CUSTOMER VALUES**

pan

(bread)



QUESTION 1

NVA

PROCESS

STEPS

Pass down your post-it notes if  
you raised your hand.



# QUESTION 1

## NON-VALUE ADDING STEPS?



•

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•

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•

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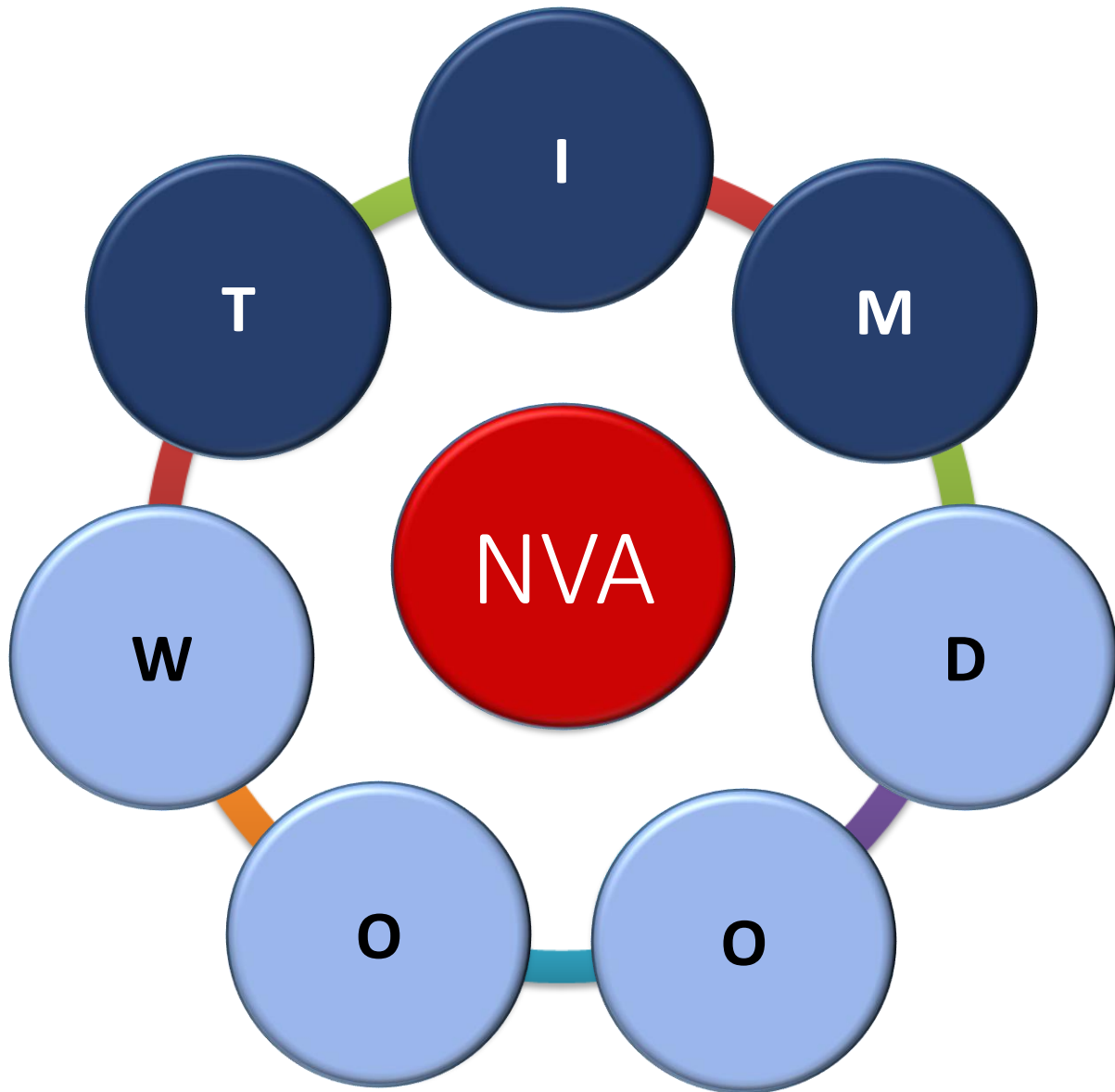
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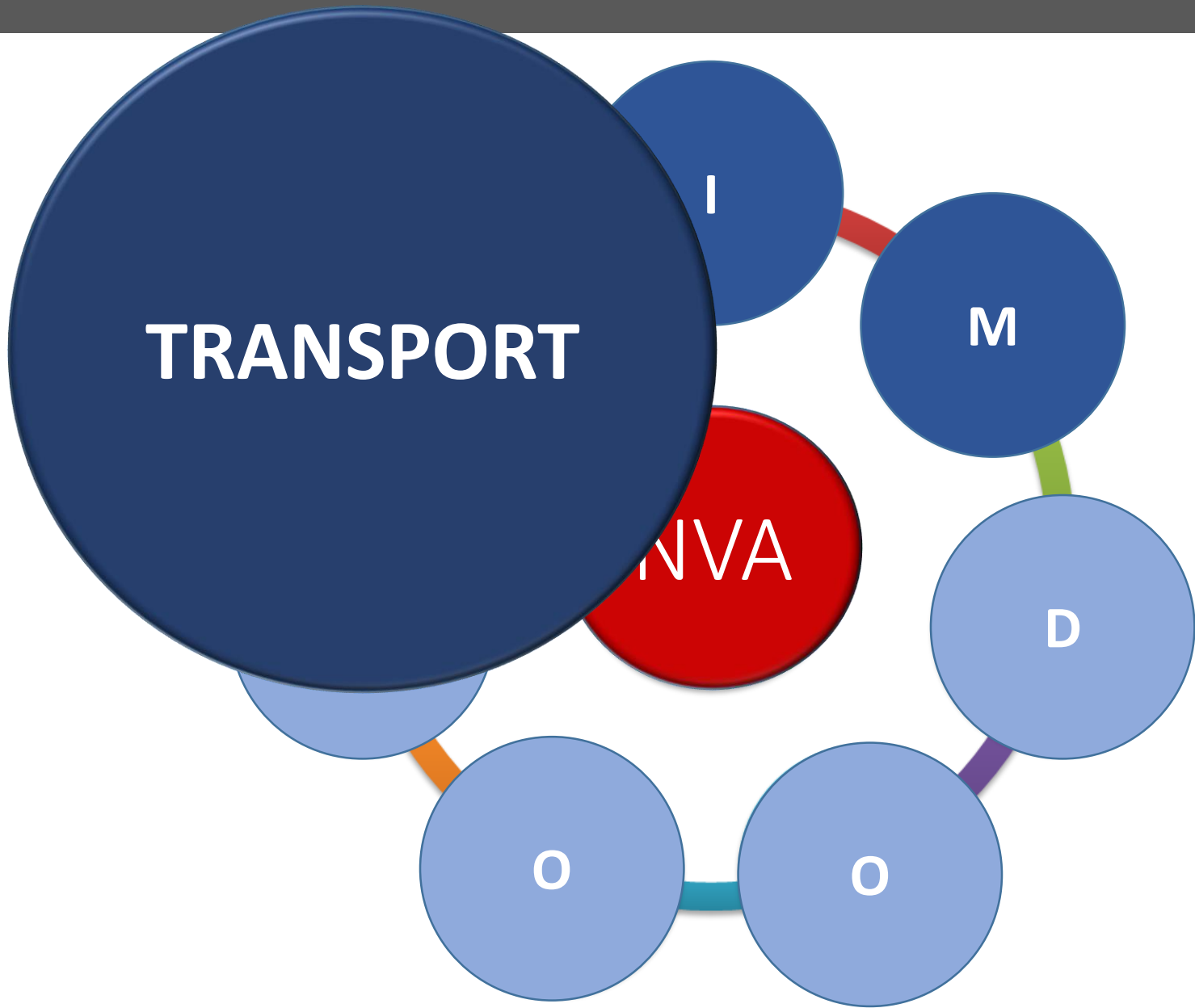
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INTRODUCING

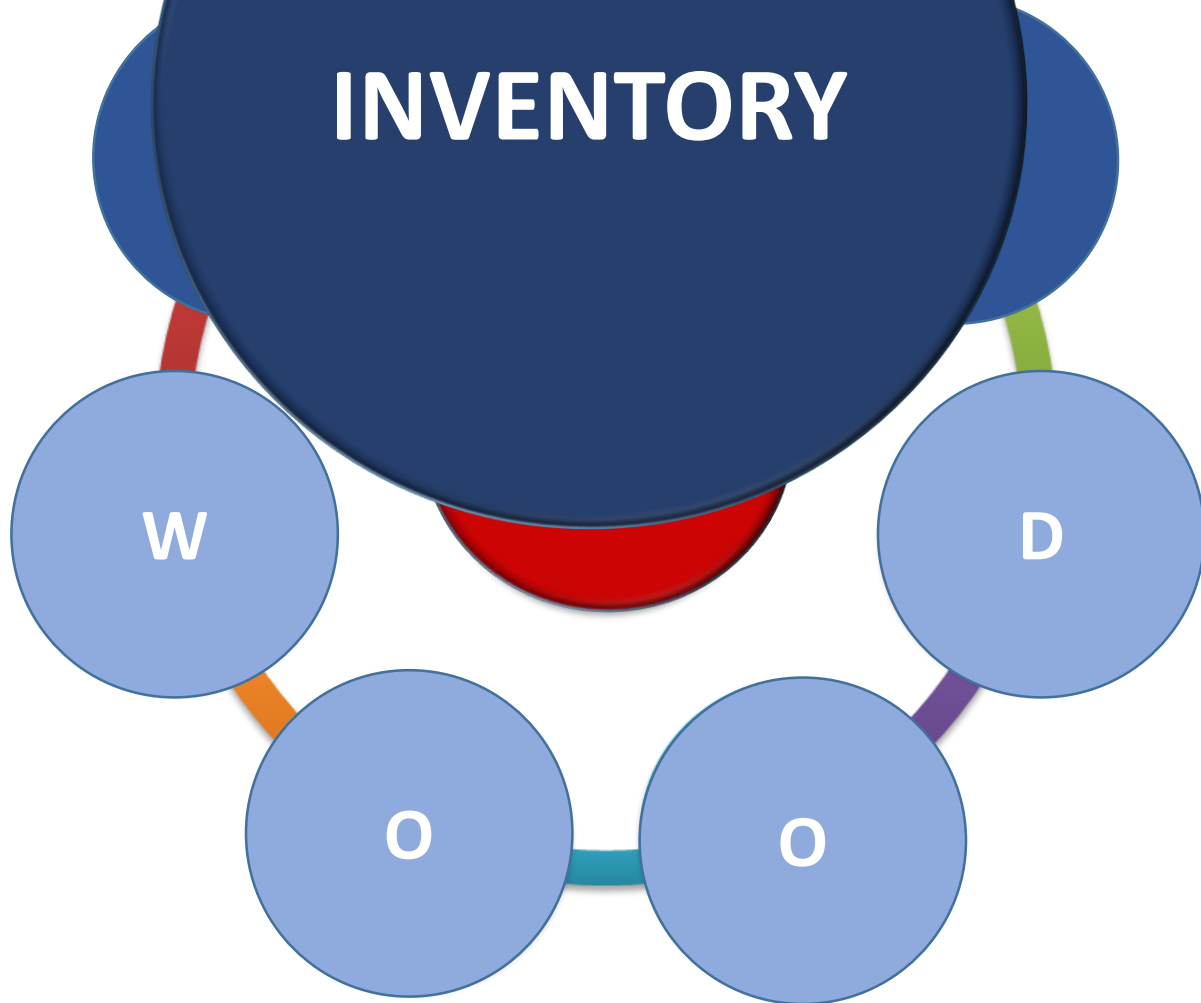


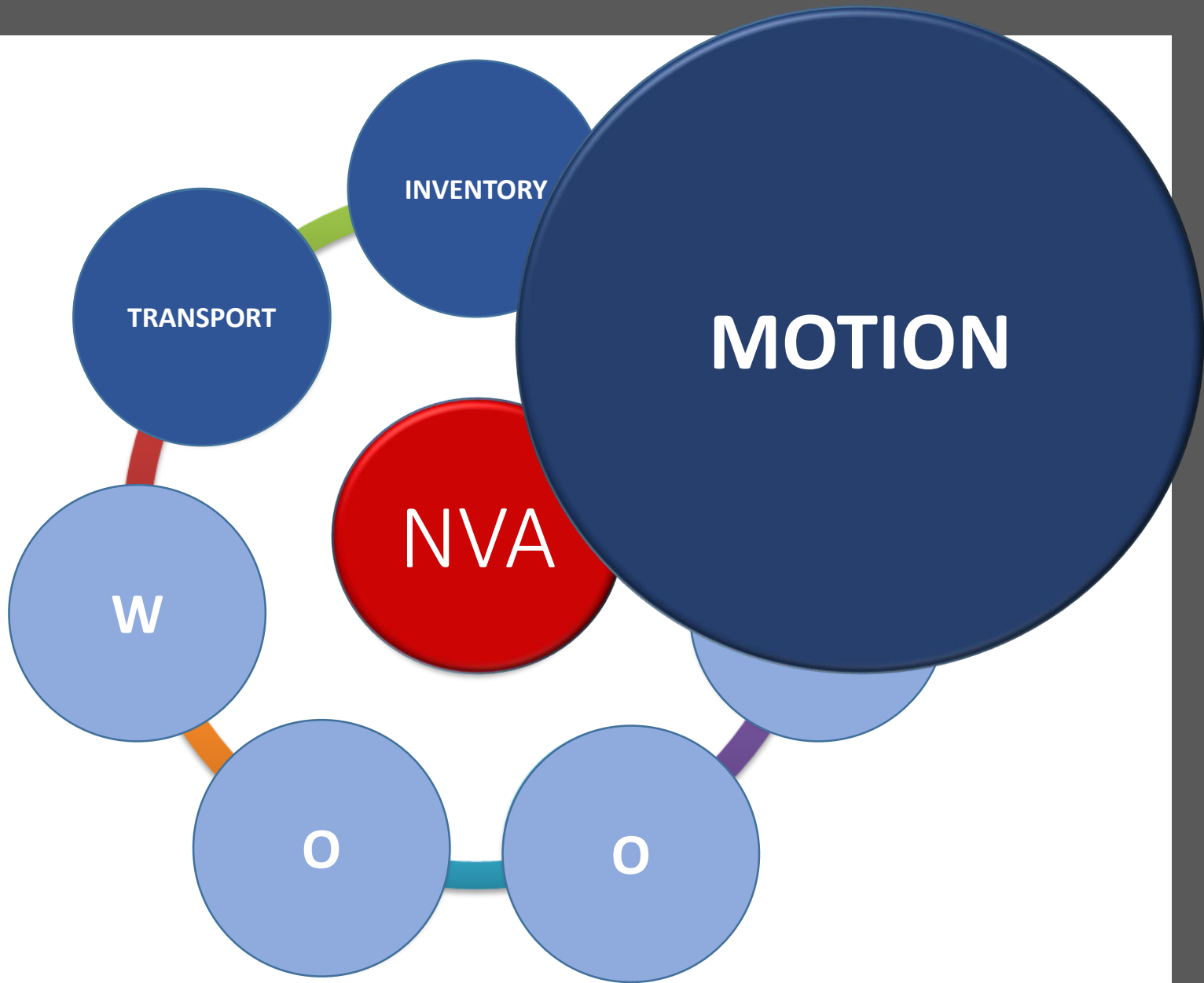


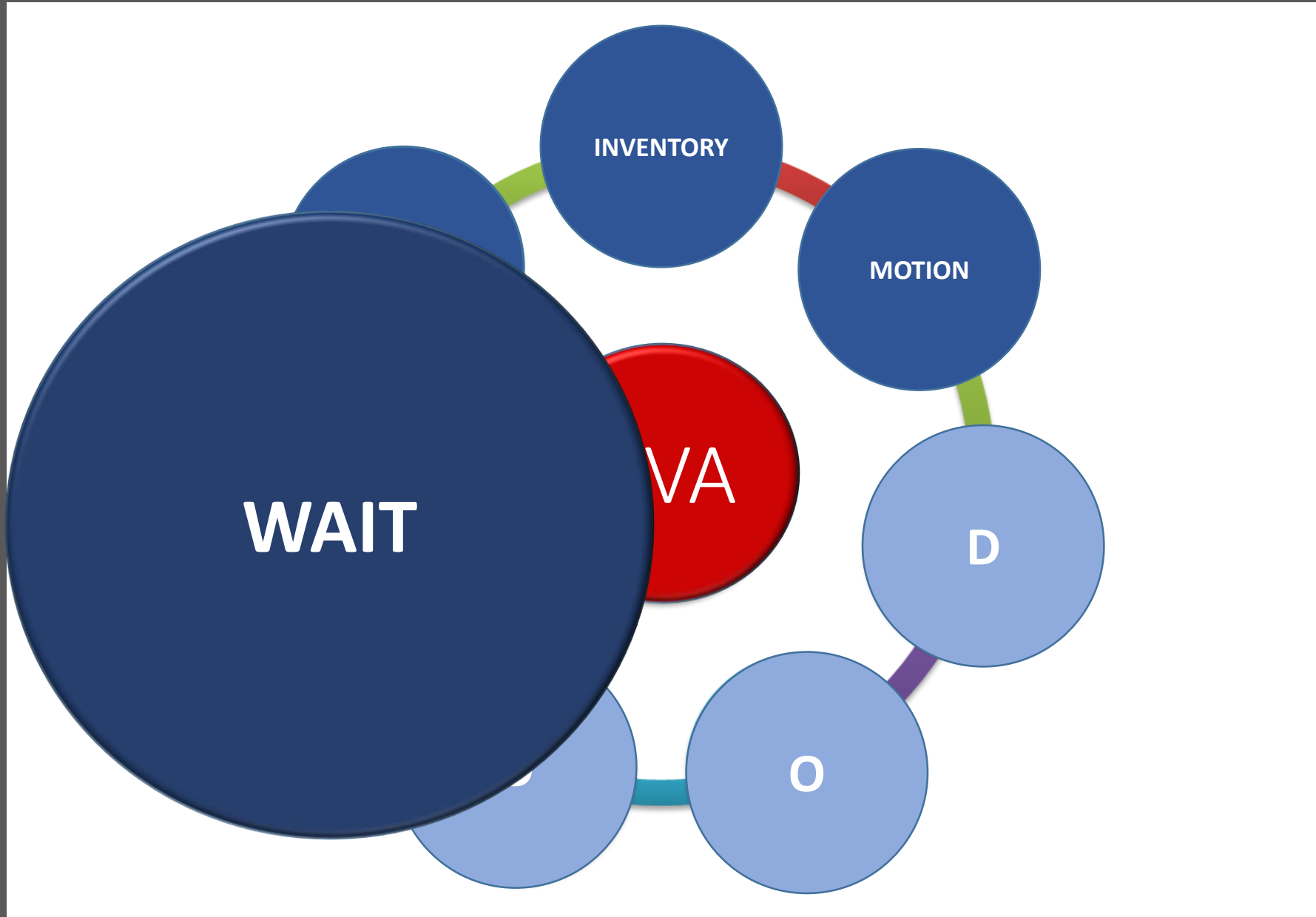


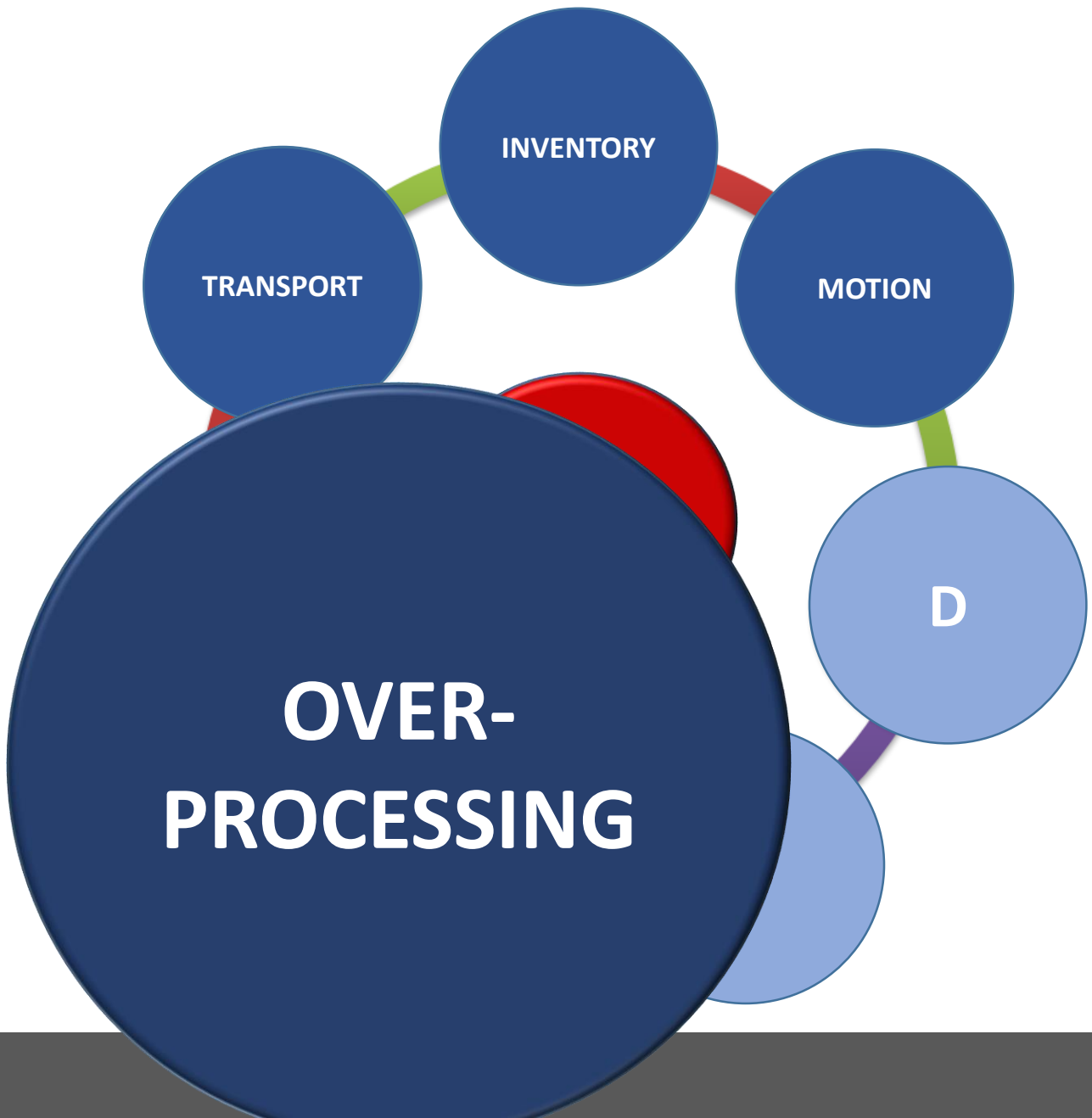


# INVENTORY









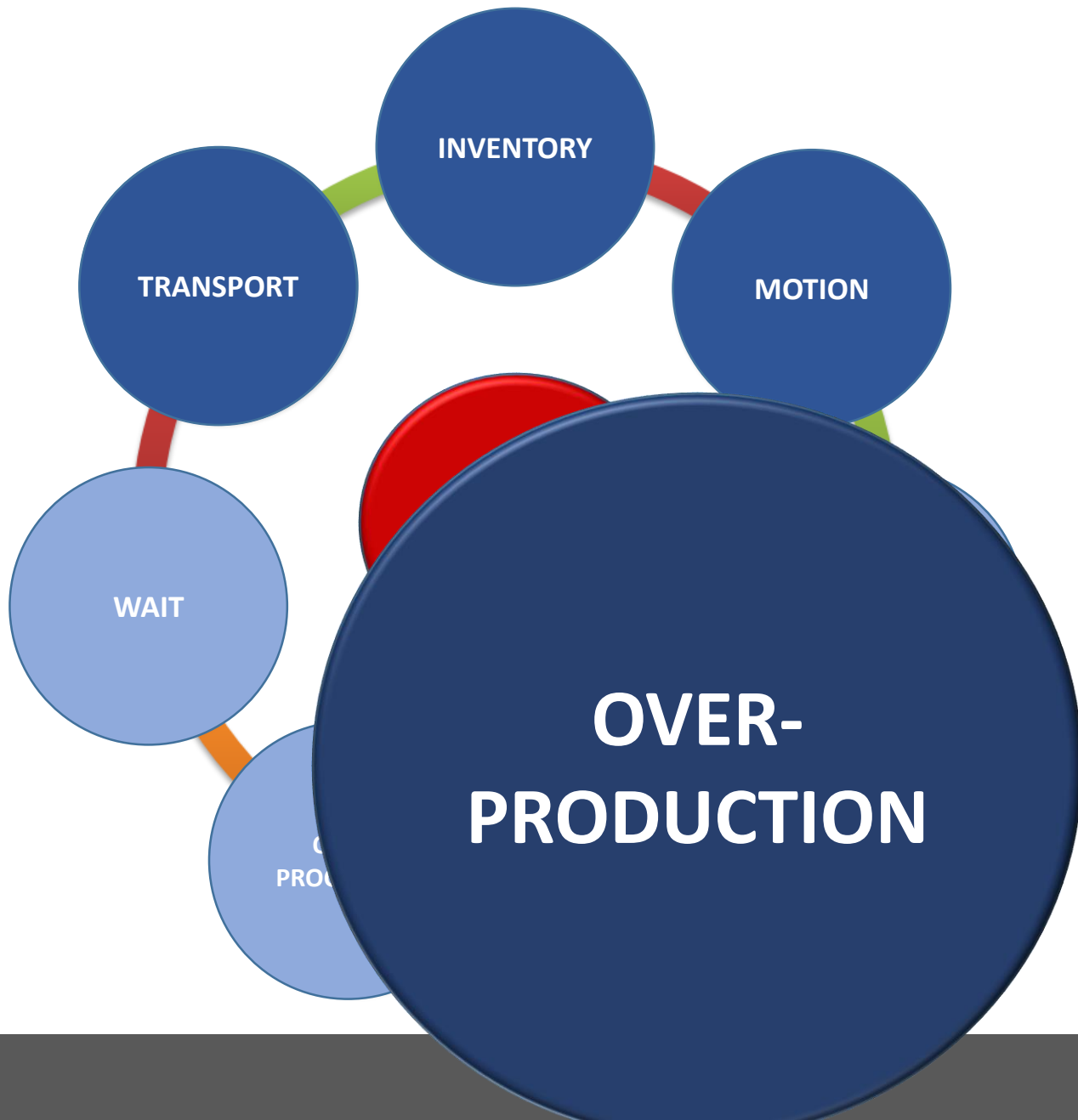
**OVER-  
PROCESSING**

**TRANSPORT**

**INVENTORY**

**MOTION**

**D**



INVENTORY

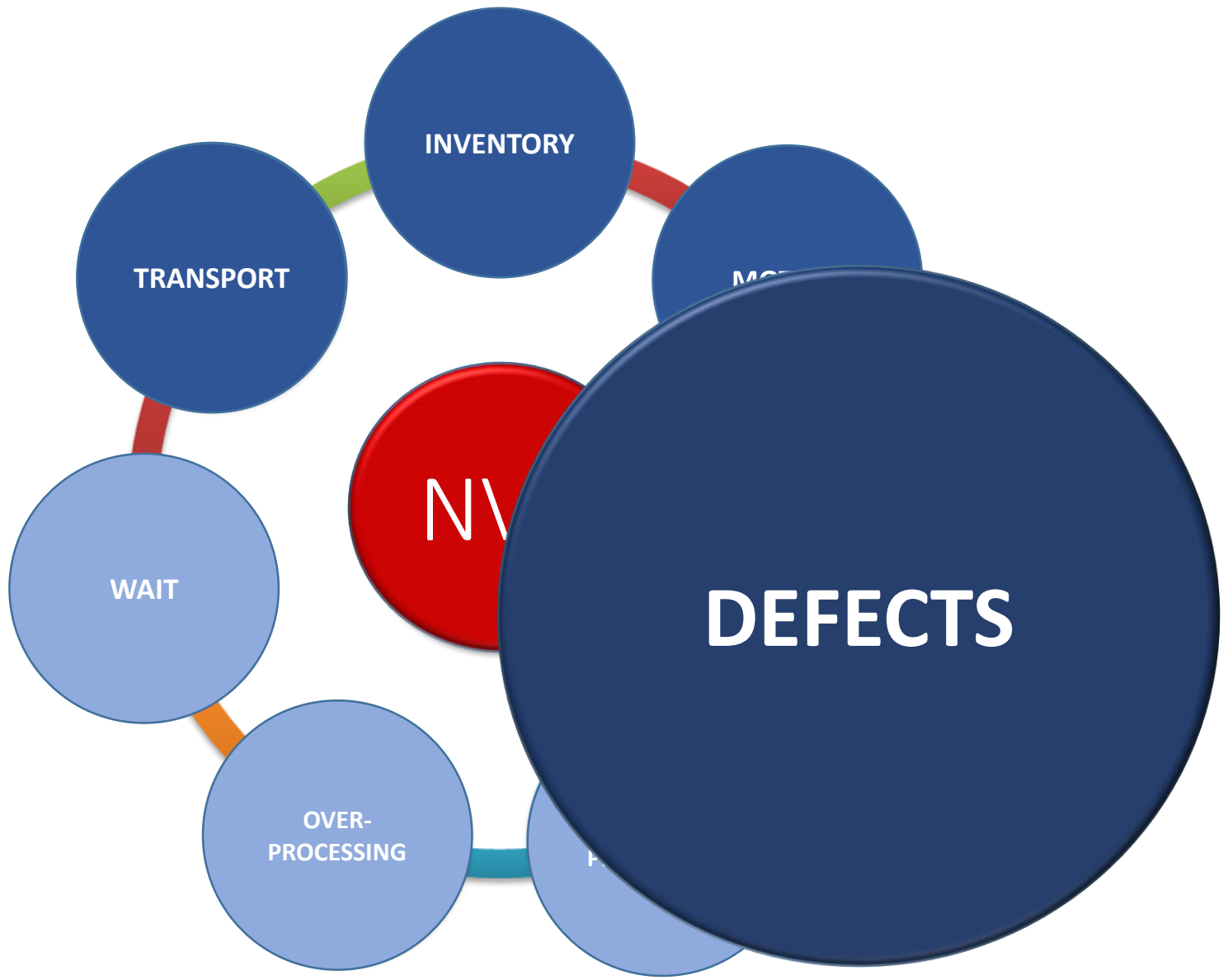
MOTION

TRANSPORT

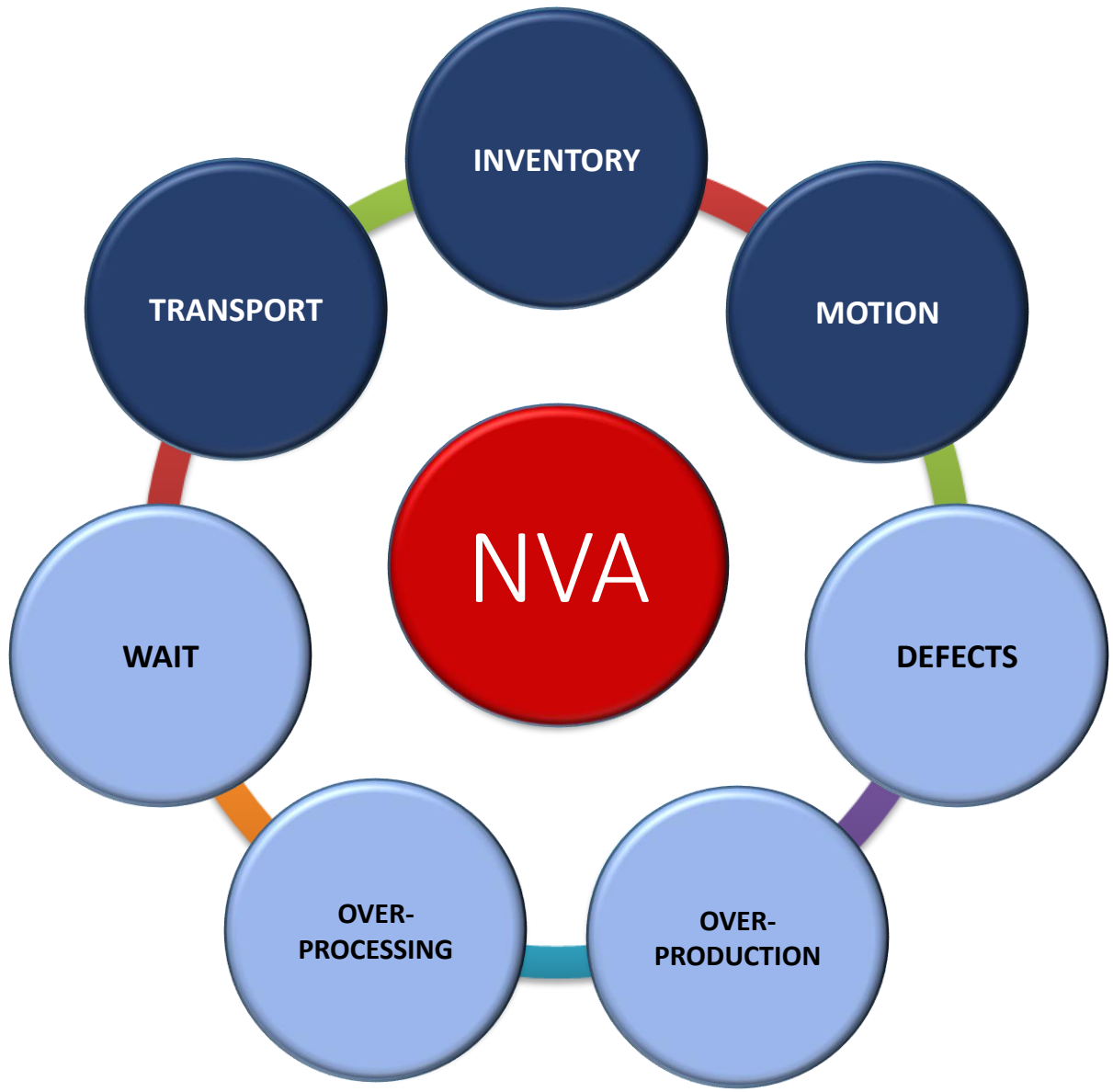
WAIT

OVER-  
PRODUCTION

PRODUCTION







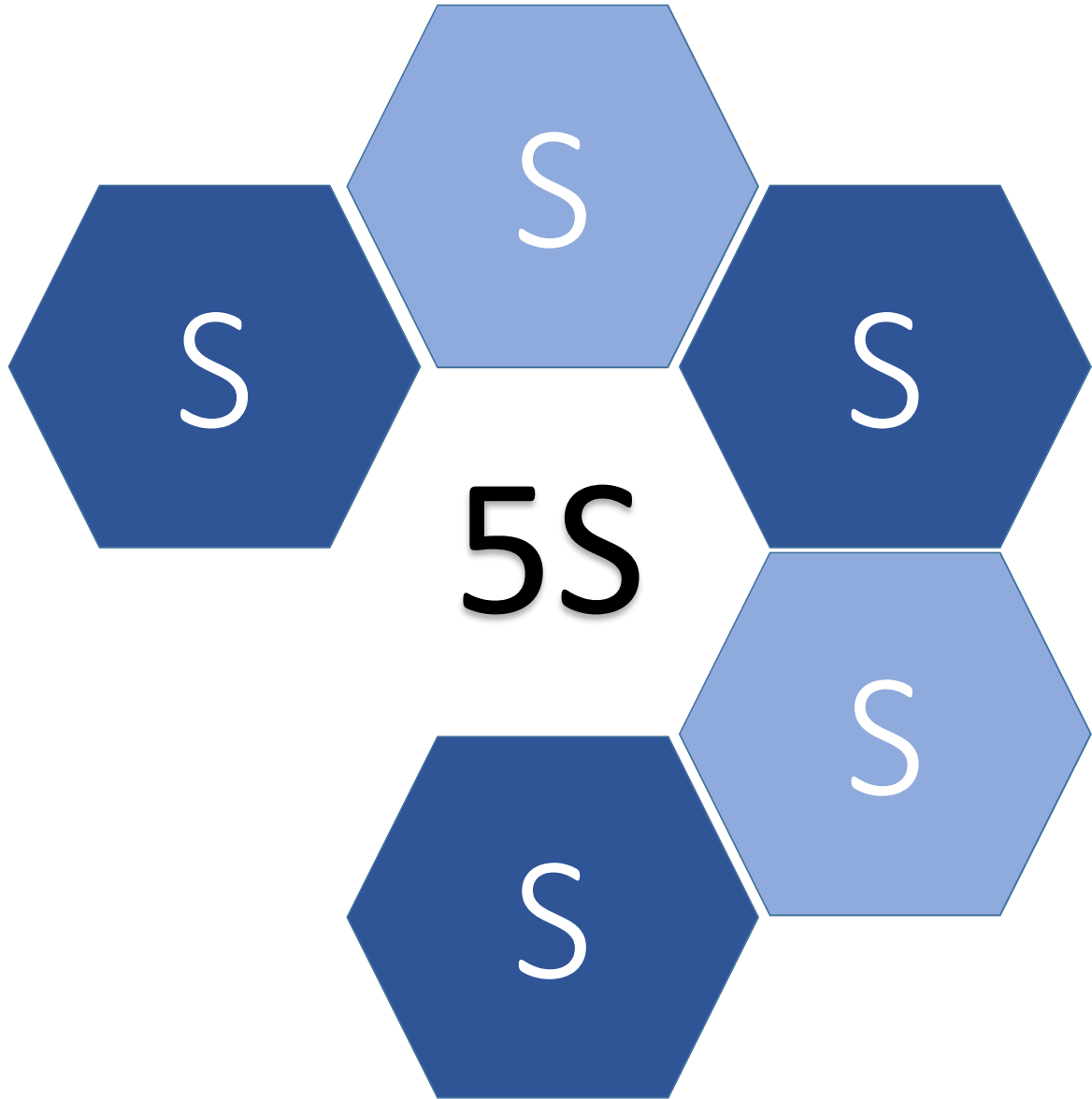


**TIM WOOD(S)**

**RAPPER**



# LEAN – METHODS





**SORT**

**SET IN  
ORDER**

**SHINE**

**5S**

**STAND-  
ARDIZE**

**SUSTAIN**



## QUESTION 2

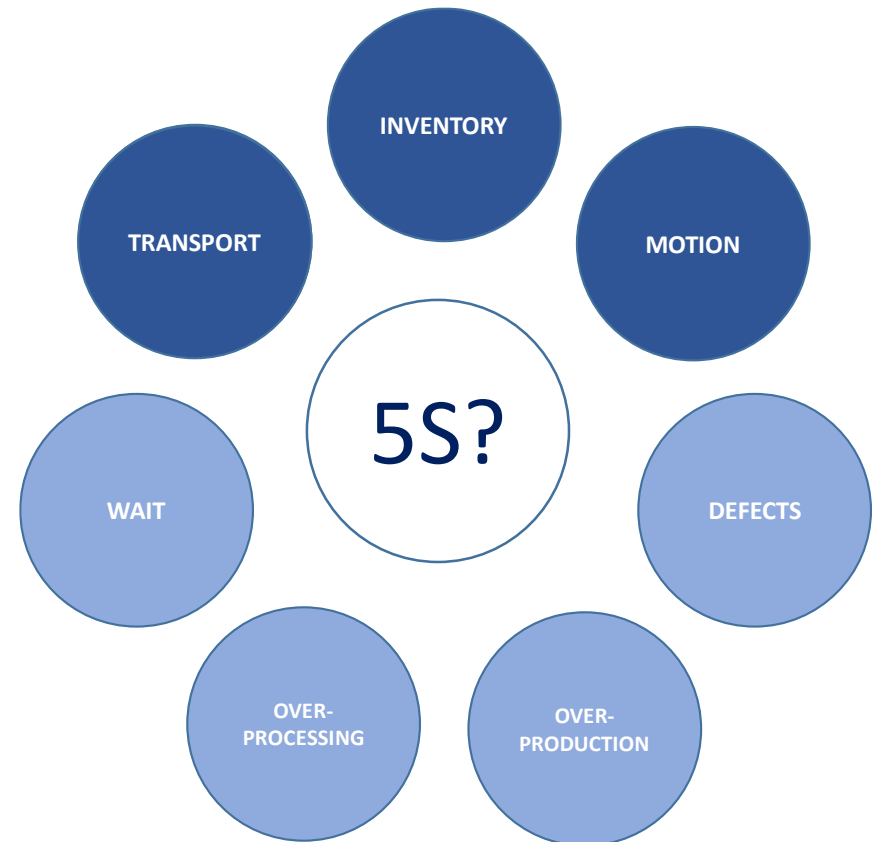
5 S

Pass down your post-it notes if  
you raised your hand.



# WASTE ADDRESSED?

## QUESTION 2 – 5S



# POKA YOKE





QUESTION 3

POKA

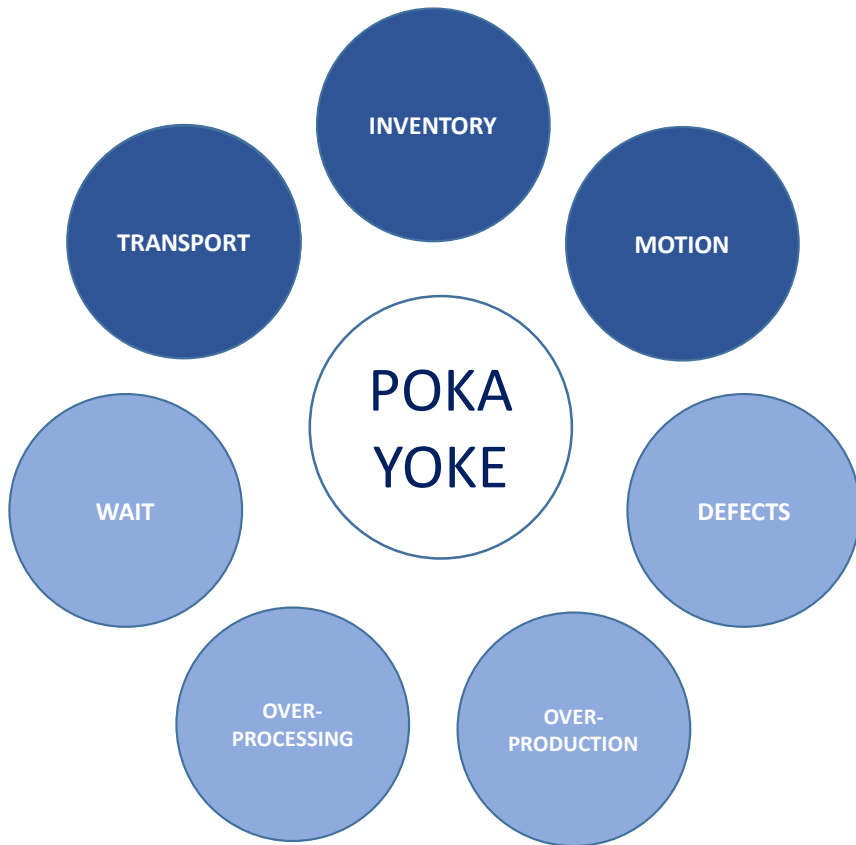
YOKE

Pass down your post-it notes if  
you raised your hand.

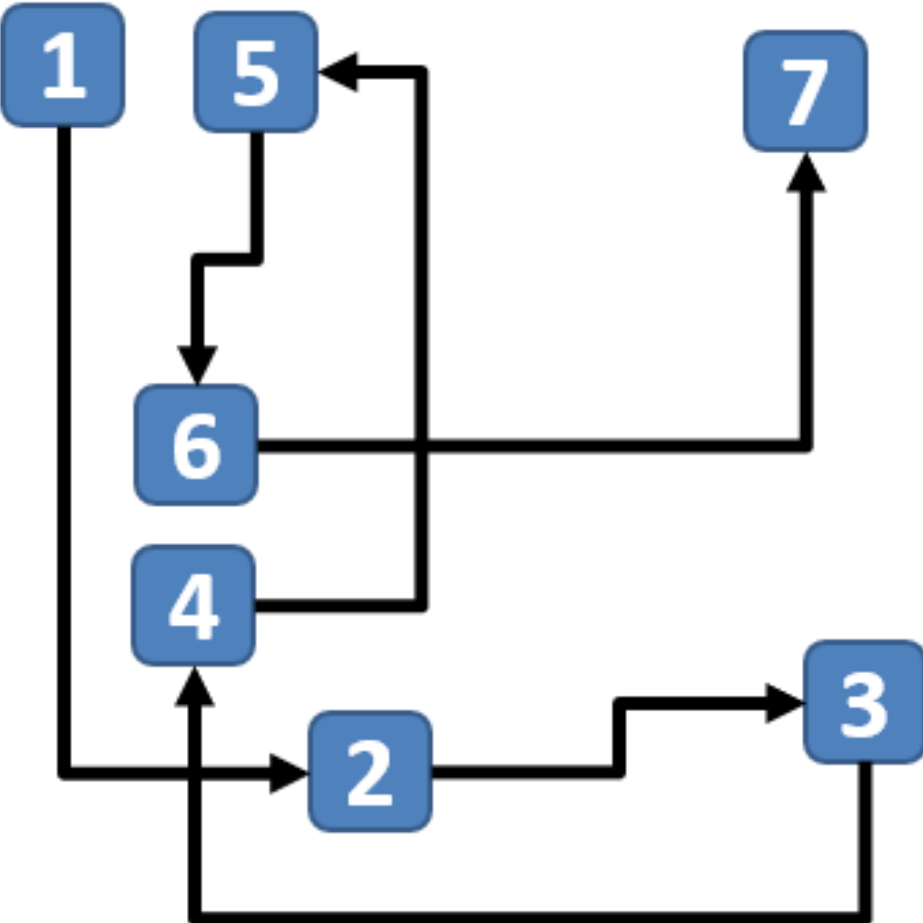


# WASTE ADDRESSED?

## QUESTION 3 – POKA YOKE



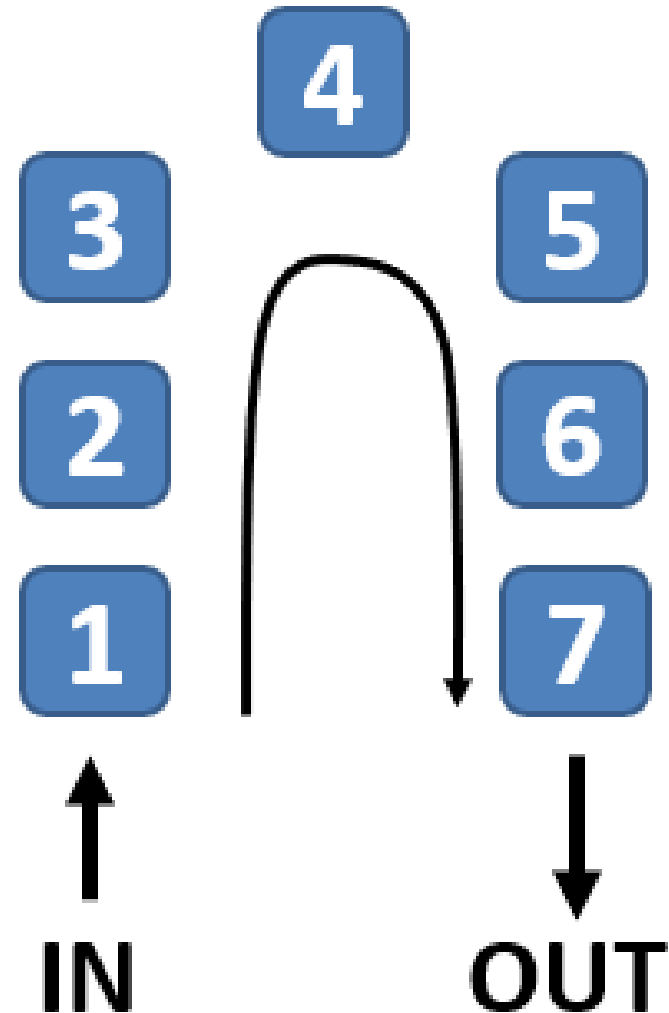
BEFORE



CELL  
DESIGN

# CELL DESIGN

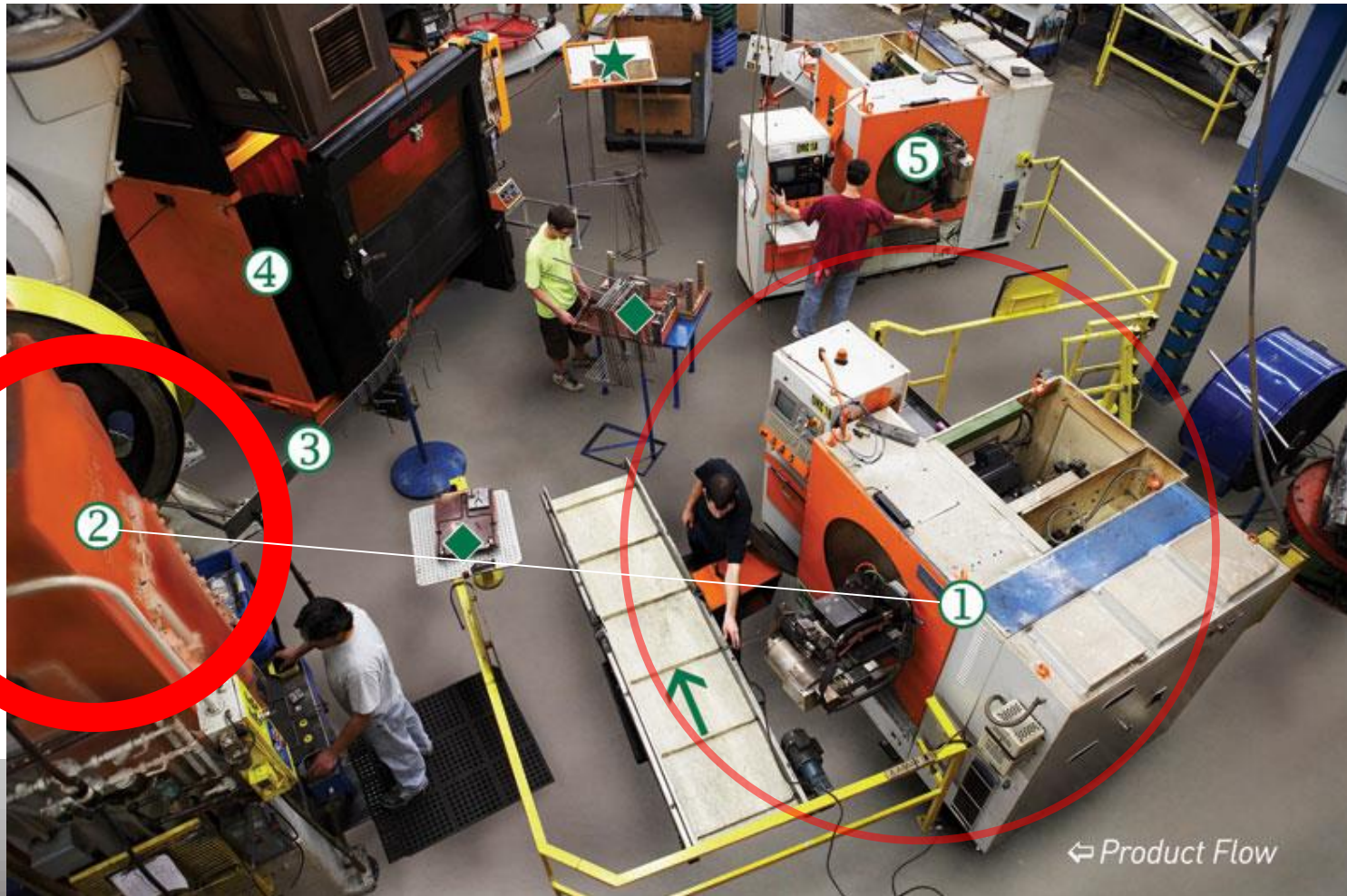
## REDESIGN TO FIT THE FLOW



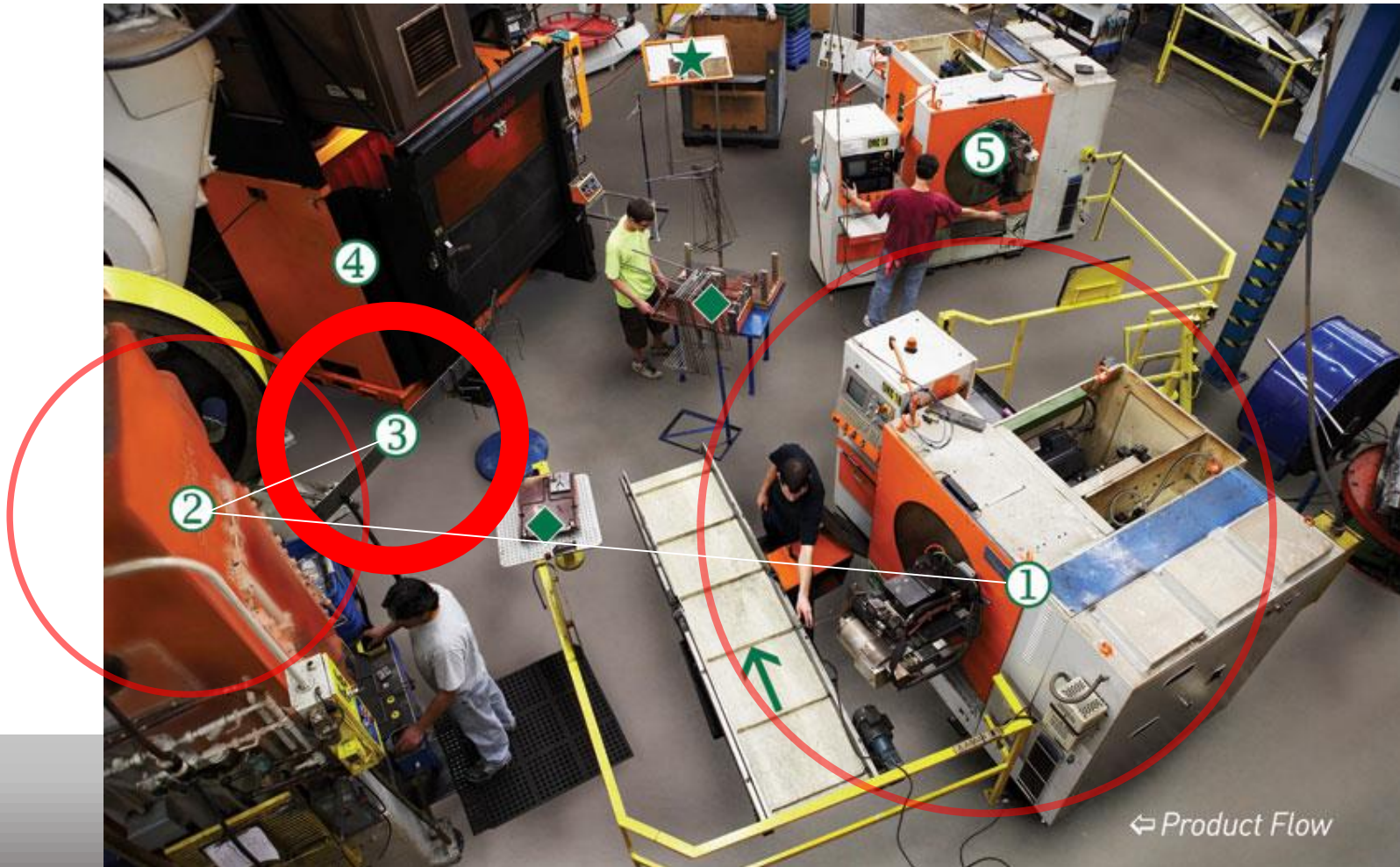
# CELL DESIGN



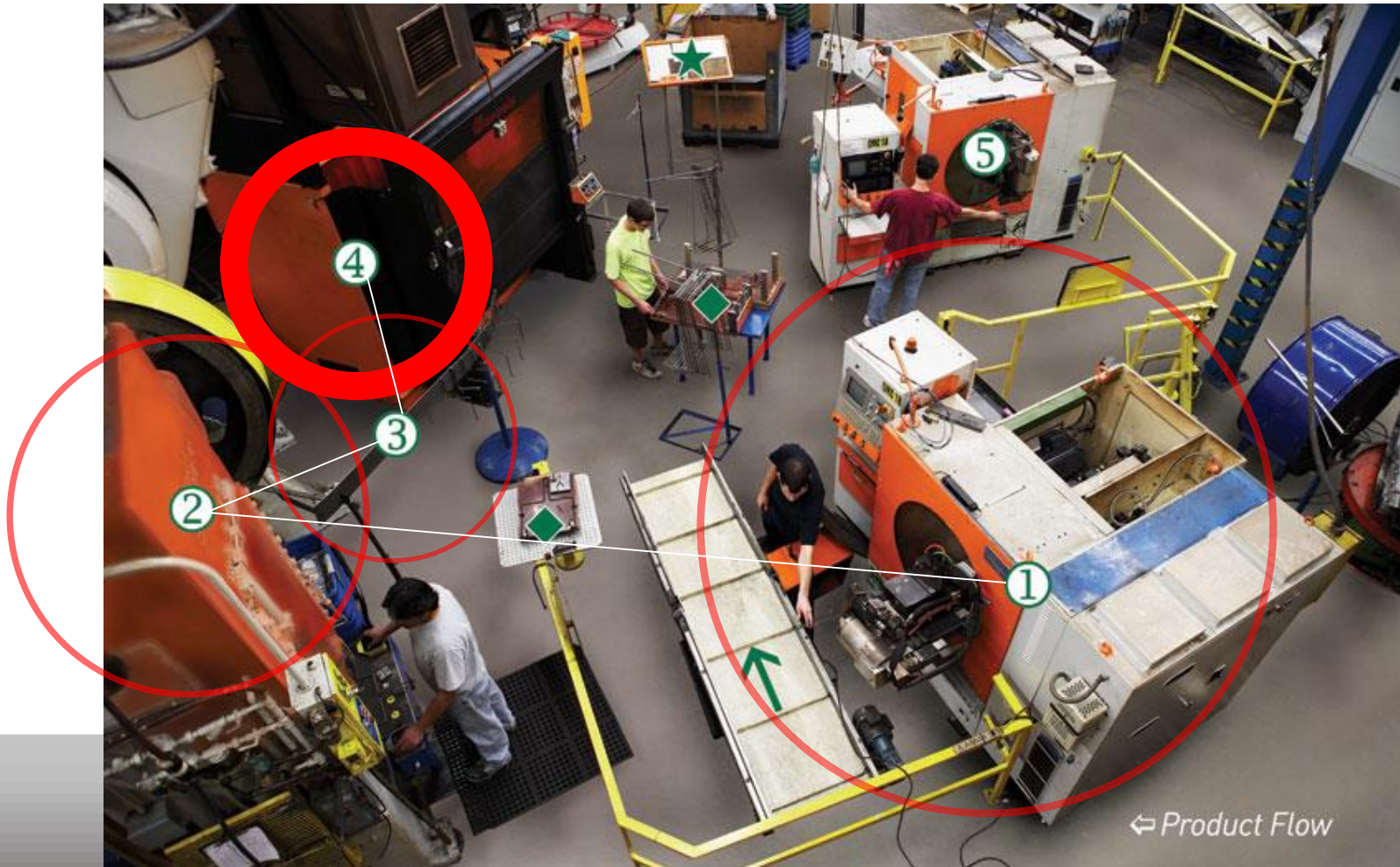
# CELL DESIGN



# CELL DESIGN

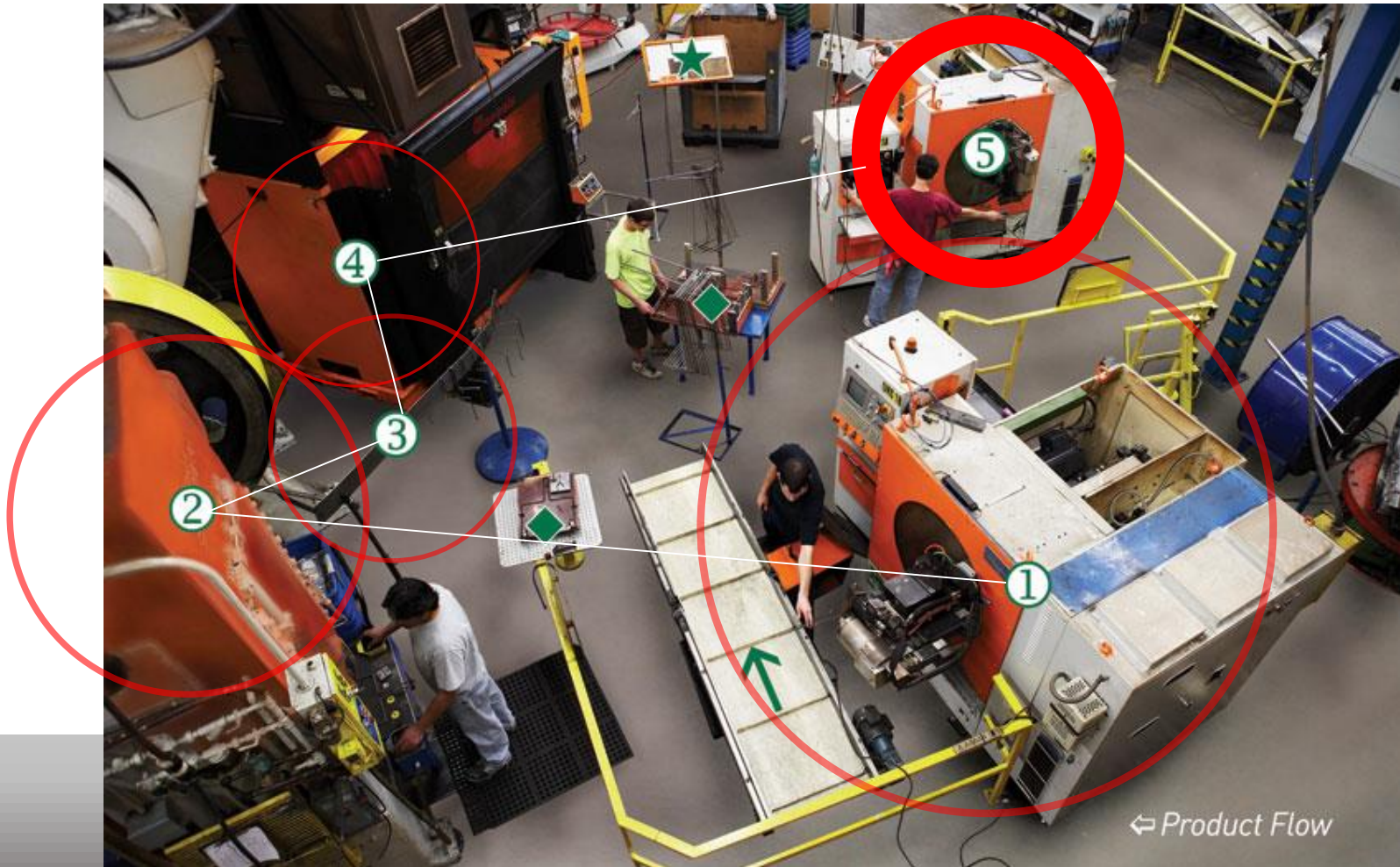


# CELL DESIGN





# CELL DESIGN



# QUESTION 4

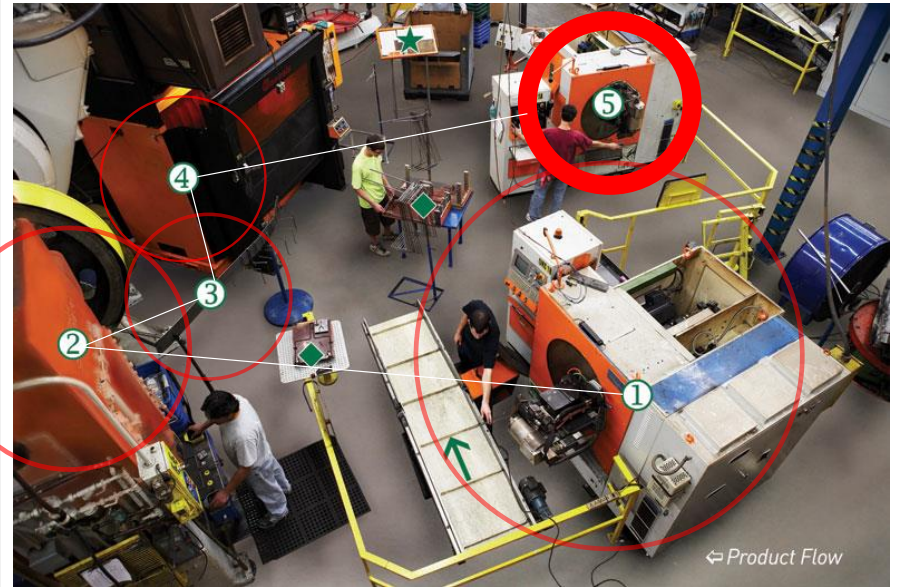
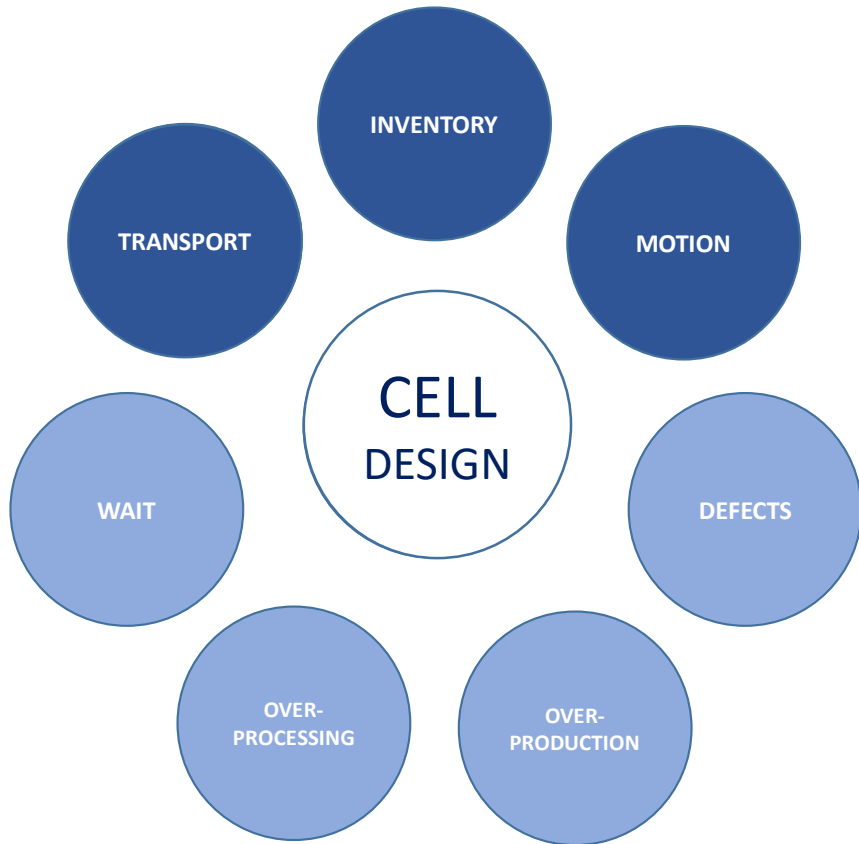
# CELL DESIGN

Pass down your post-it notes if  
you raised your hand.



# WASTE ADDRESSED

## QUESTION 4 – CELL DESIGN

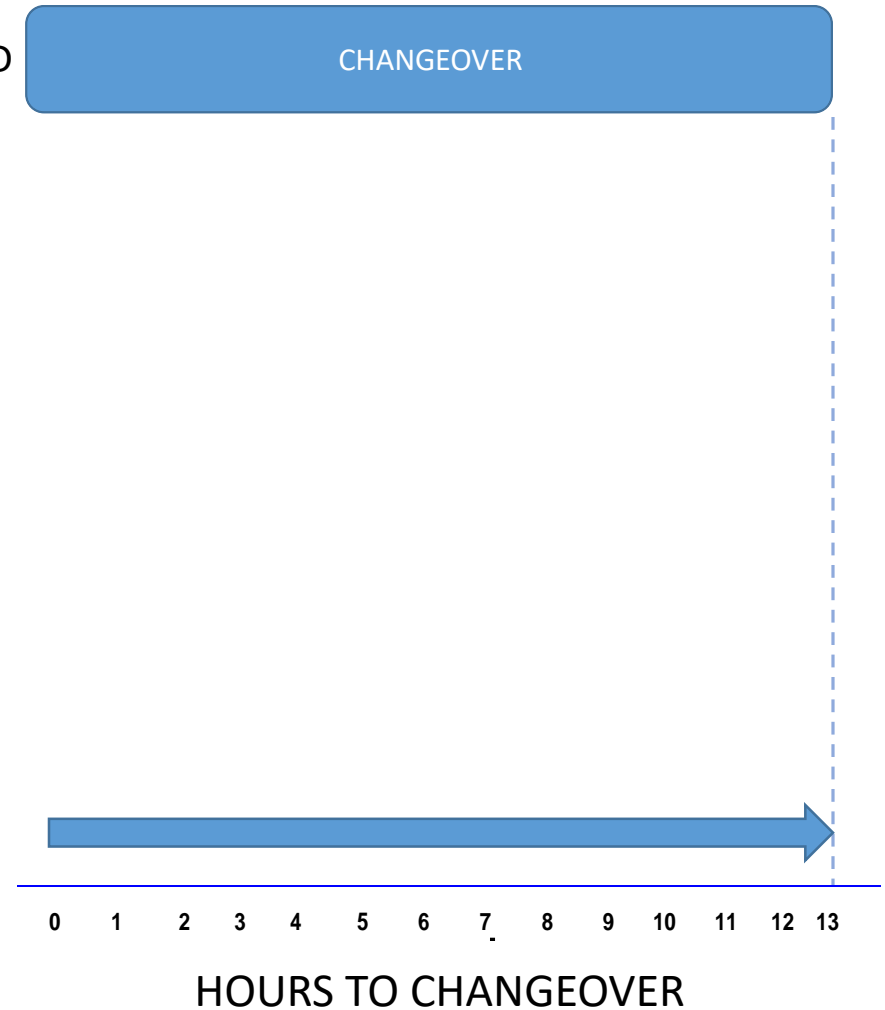


# SMED

(QUICK CHANGE)

BEFORE SMED

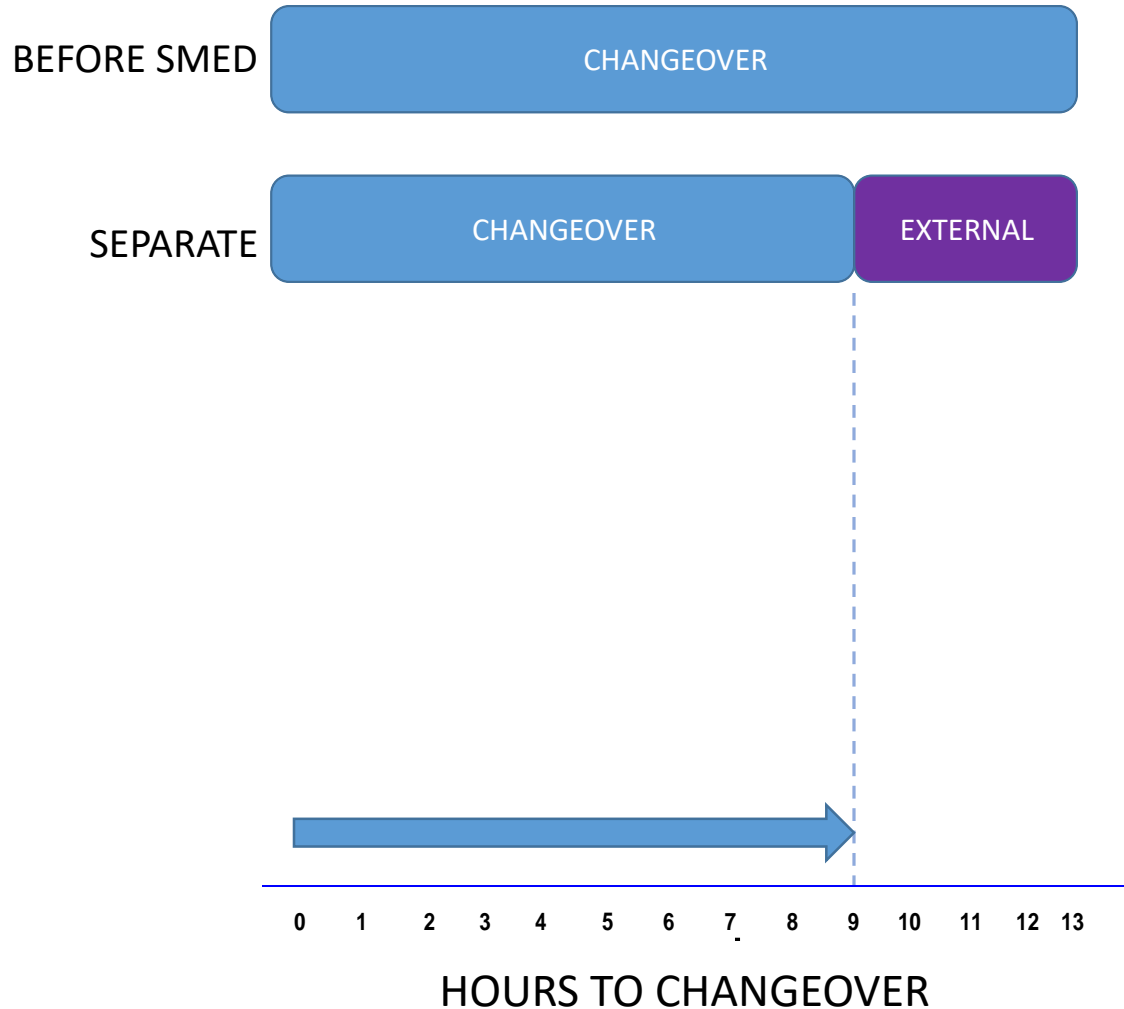
CHANGEOVER



SEPARATE ----

EXTERNAL & INTERNAL

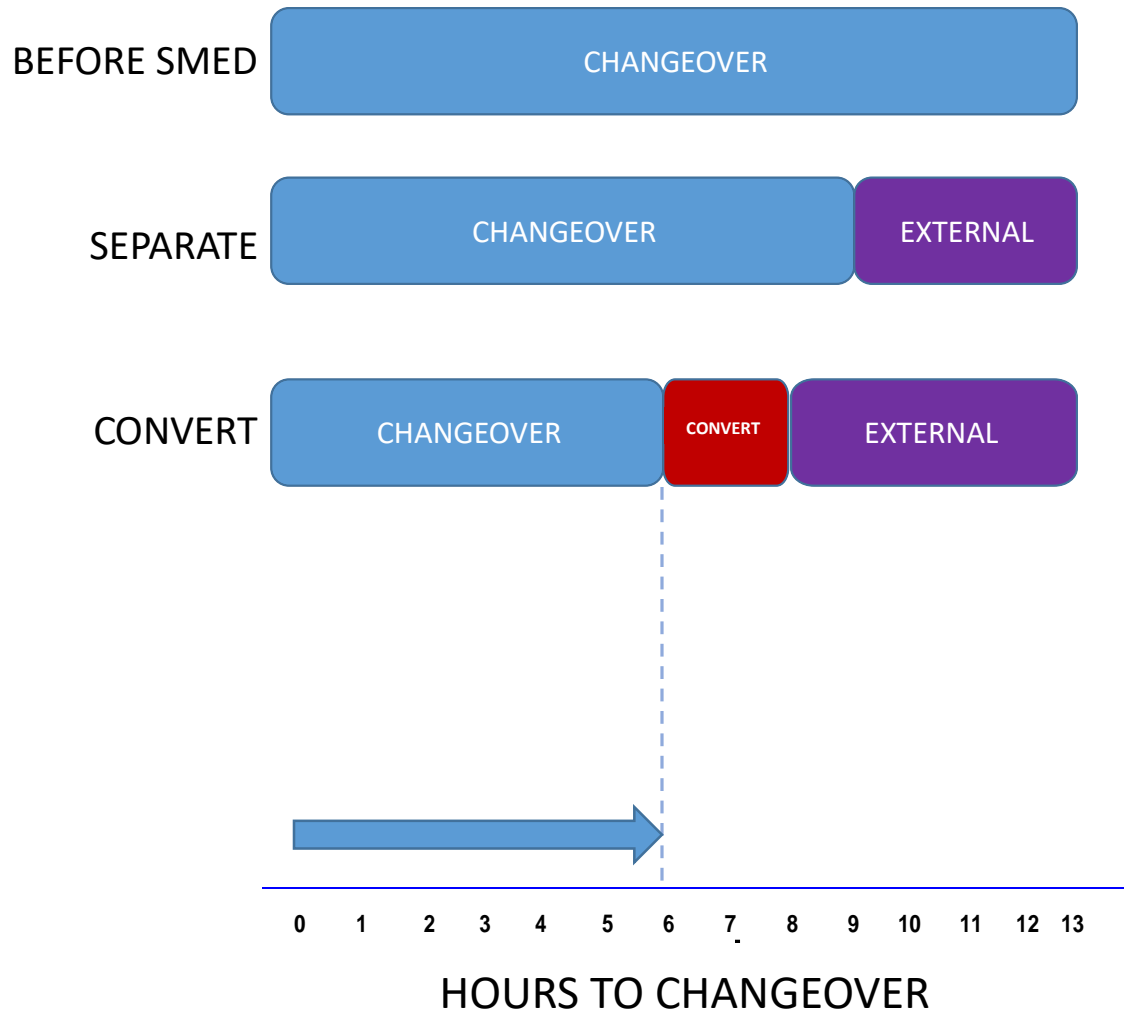
SMED  
(QUICK CHANGE)



CONVERT -----

INTERNAL TO EXTERNAL

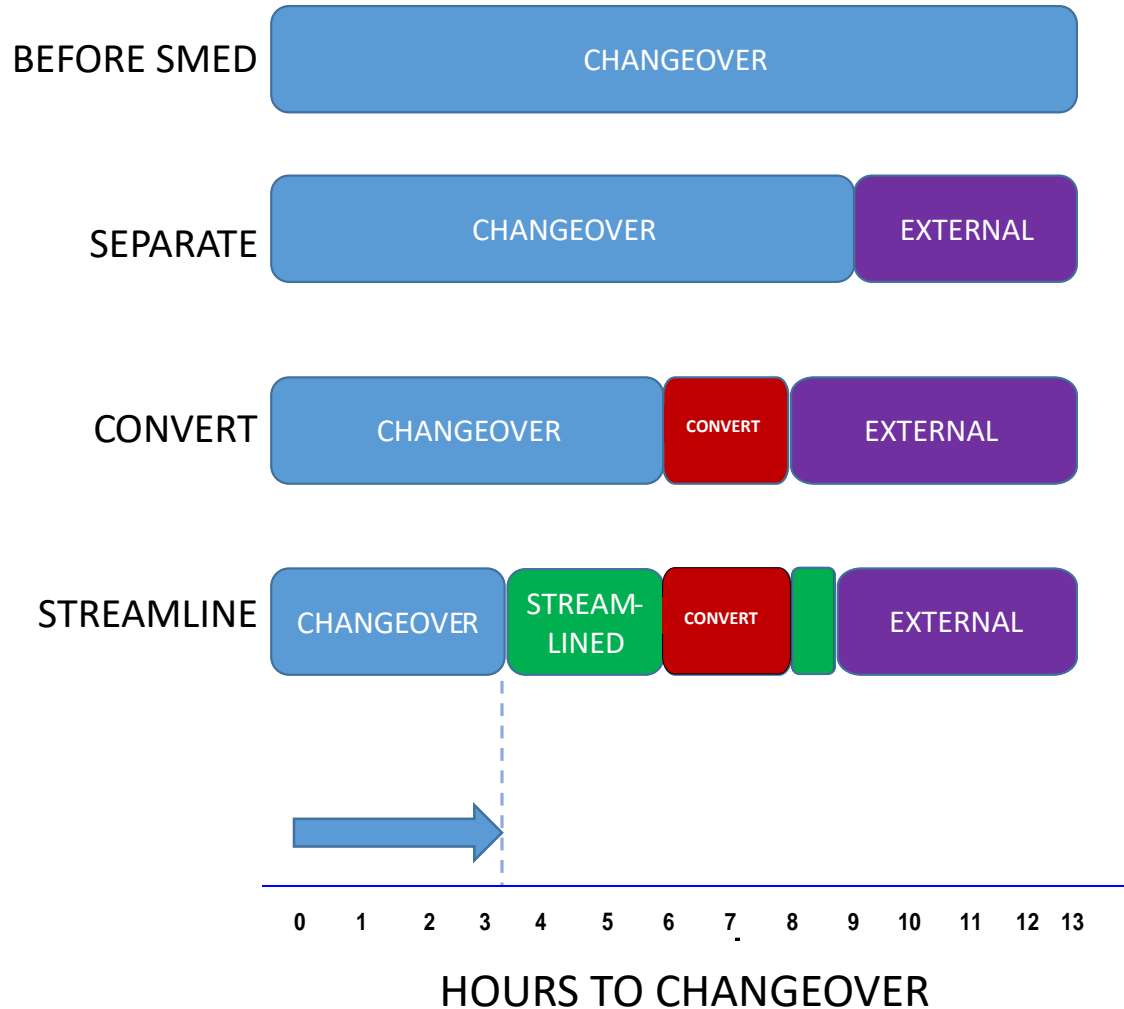
SMED  
(QUICK CHANGE)



# STREAMLINE --

# INTERNAL & EXTERNAL

## SMED (QUICK CHANGE)



# SMED

(QUICK CHANGE)



<https://www.youtube.com/watch?v=UIGI3laGAo>



# QUESTION 5

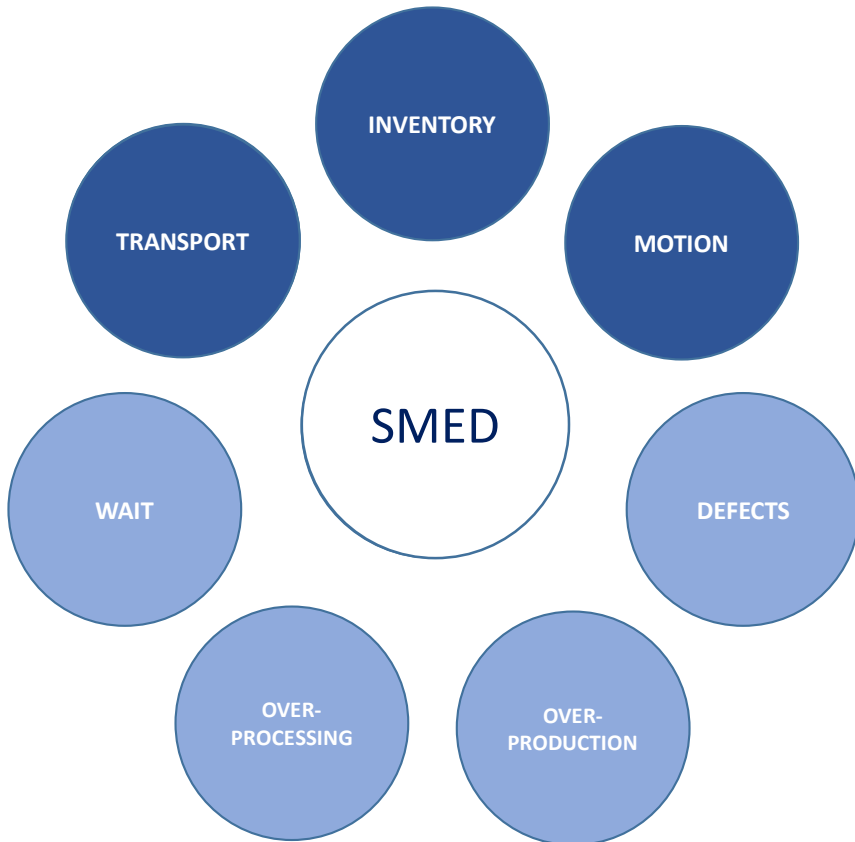
## SMED (QUICK CHANGE)

Pass down your post-it notes if  
you raised your hand.



# WASTE ADDRESSED

## QUESTION 5 – SMED



BEFORE SMED

CHANGEOVER

SEPARATE

CHANGEOVER

EXTERNAL

CONVERT

CHANGEOVER

REMOVED

EXTERNAL

STREAMLINE

CHANGEOVER

STREAM-LINED

REMOVED

EXTERNAL





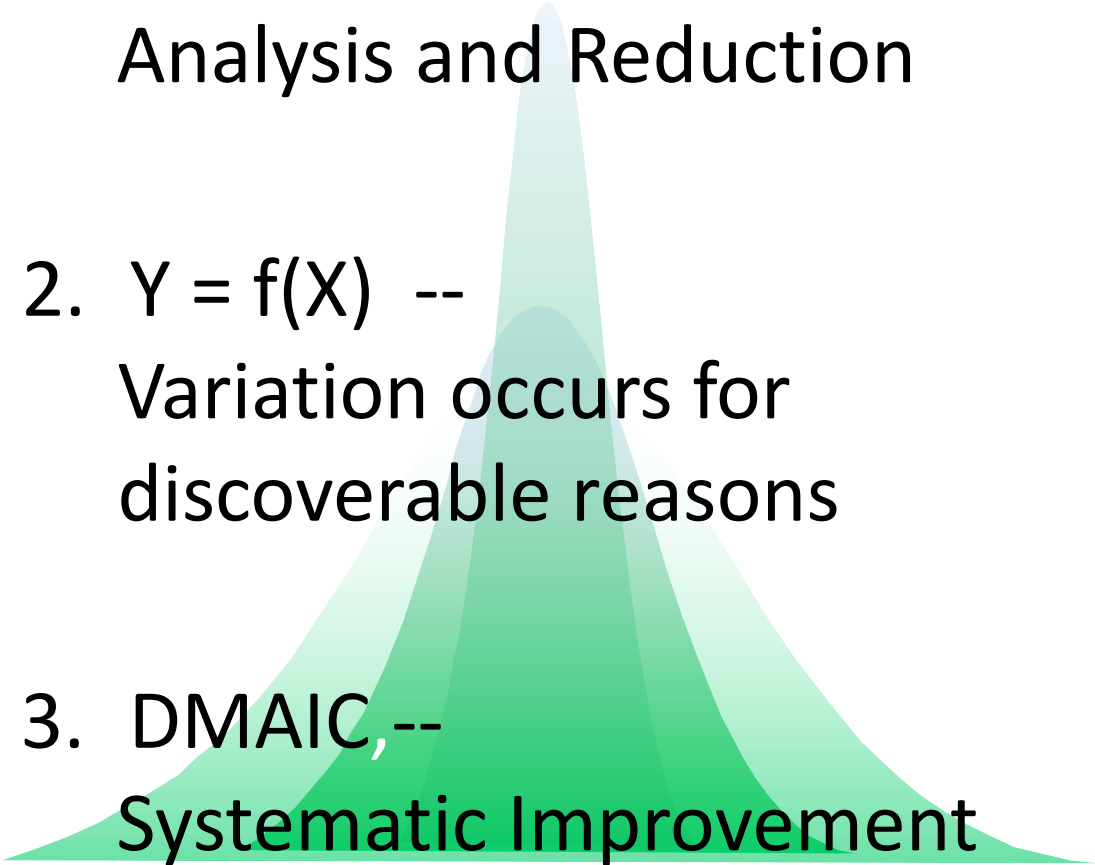
# SIX SIGMA -- CENTRAL THEMES



# THREE THEMES

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## SIX SIGMA

1. VARIATION --  
Analysis and Reduction
  2.  $Y = f(X)$  --  
Variation occurs for  
discoverable reasons
  3. DMAIC, --  
Systematic Improvement
- 

VARIATION –  
Analysis/Reduction

---

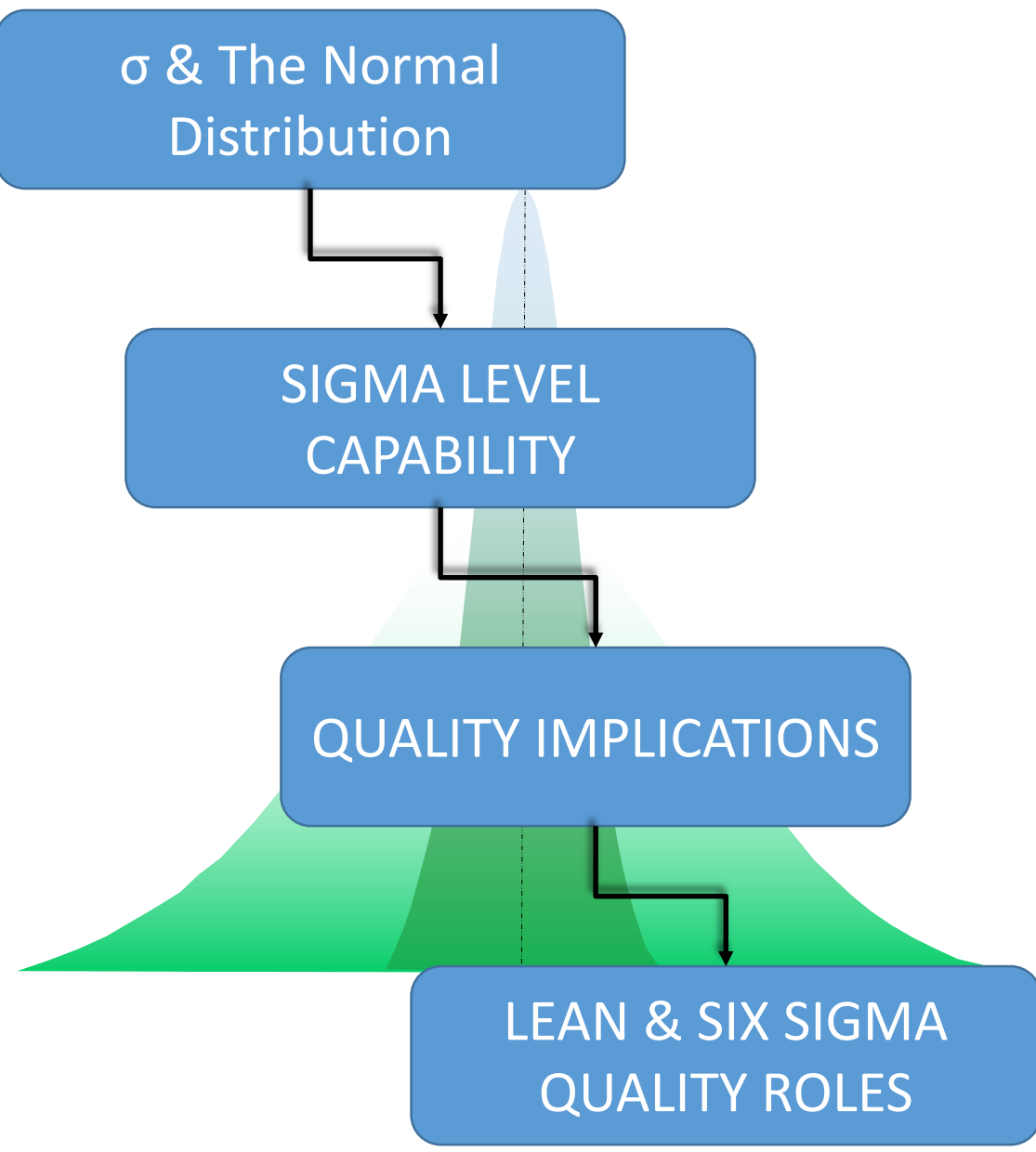
SIX SIGMA  
THEME 1

$\sigma$  & The Normal  
Distribution

SIGMA LEVEL  
CAPABILITY

QUALITY IMPLICATIONS

LEAN & SIX SIGMA  
QUALITY ROLES



VARIATION –  
Analysis/Reduction

---

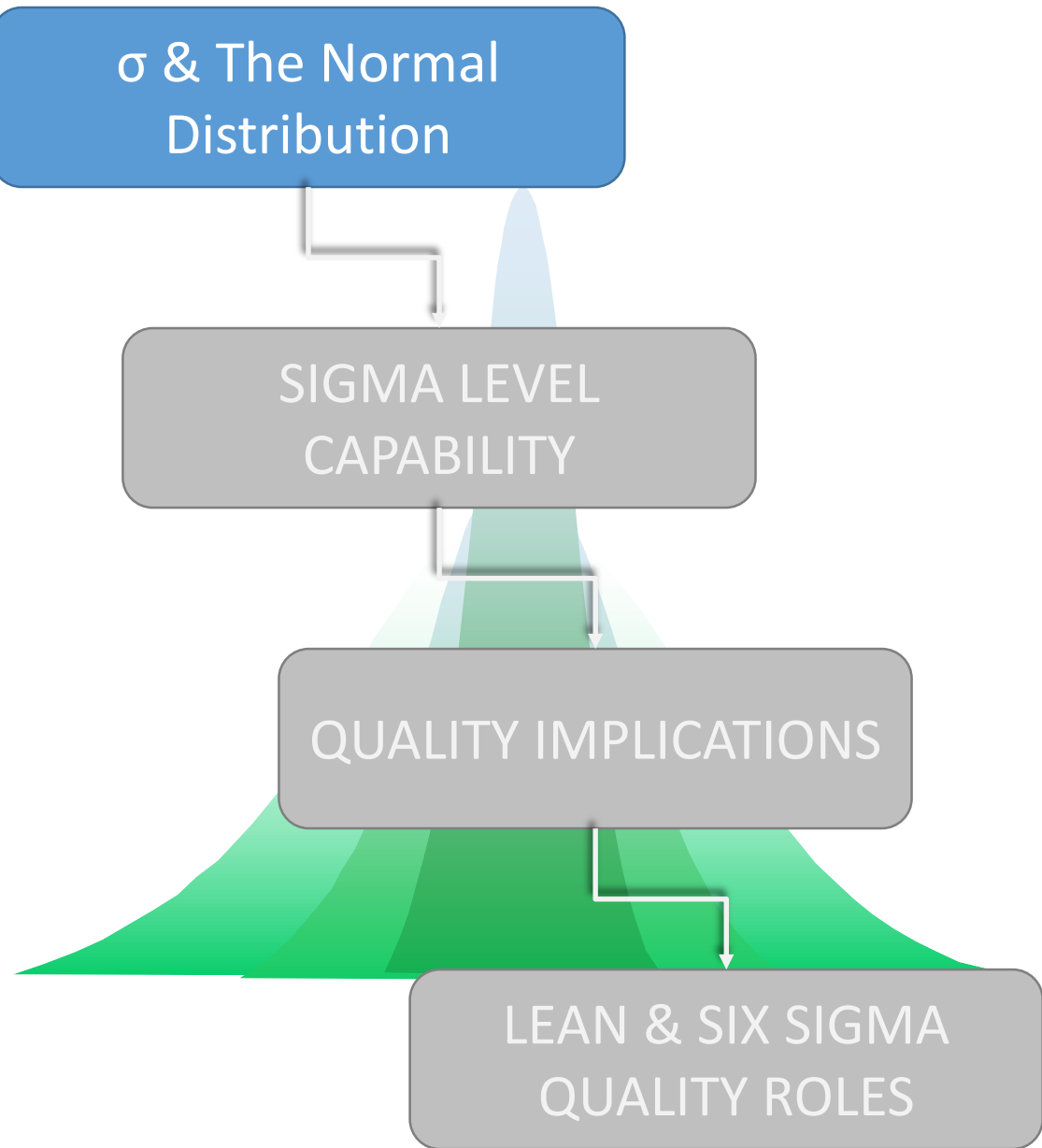
SIX SIGMA  
THEME 1

$\sigma$  & The Normal  
Distribution

SIGMA LEVEL  
CAPABILITY

QUALITY IMPLICATIONS

LEAN & SIX SIGMA  
QUALITY ROLES



VARIATION –  
Analysis/Reduction

---

SIX SIGMA  
THEME 1

Six Sigma  
?

VARIATION –  
Analysis/Reduction

---

SIX SIGMA  
THEME 1

6 sigma  
?



VARIATION –  
Analysis/Reduction

---

SIX SIGMA  
THEME 1

6σ

?

# VARIATION –

Analysis/Reduction

---

## SIX SIGMA THEME 1

α β γ δ ε ζ η θ ι  
alpha (ah) beta (b) gamma (g) delta (d) epsilon (e) zeta (dz) eta (ā) theta (th) iota (i)

κ λ μ ν ξ ο π ρ  
kapa (k) lambda (l) mu (m) nu (n) xi (ks,x) omicron (o) pi (p) rho (r)

σ ζ τ υ φ χ ψ ω  
sigma (s) tau (t) upsilon (ü) phi (ph) chi (k) psi (ps) omega (ō)

VARIATION –  
Analysis/Reduction

---

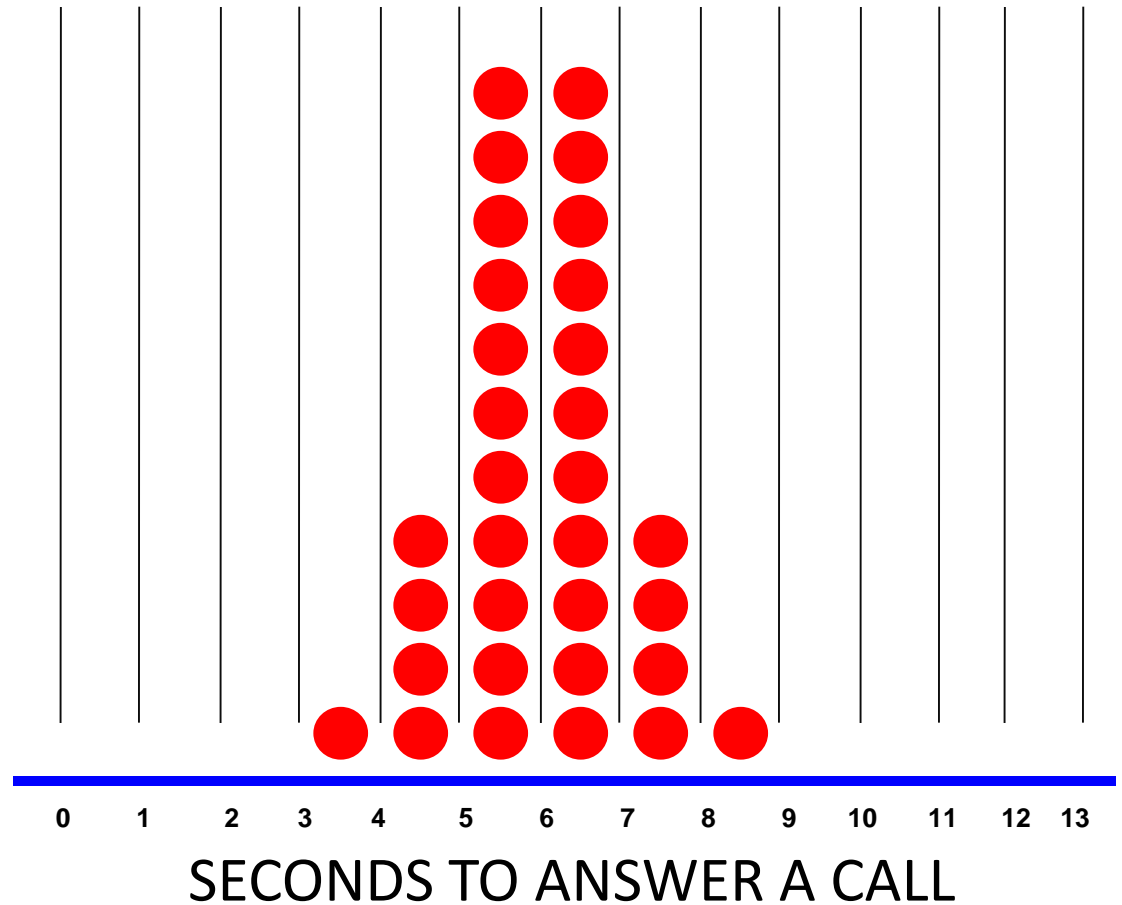
SIX SIGMA  
THEME 1

$\sigma$  =  
standard  
deviation

# VARIATION – Analysis/Reduction

---

## SIX SIGMA THEME 1

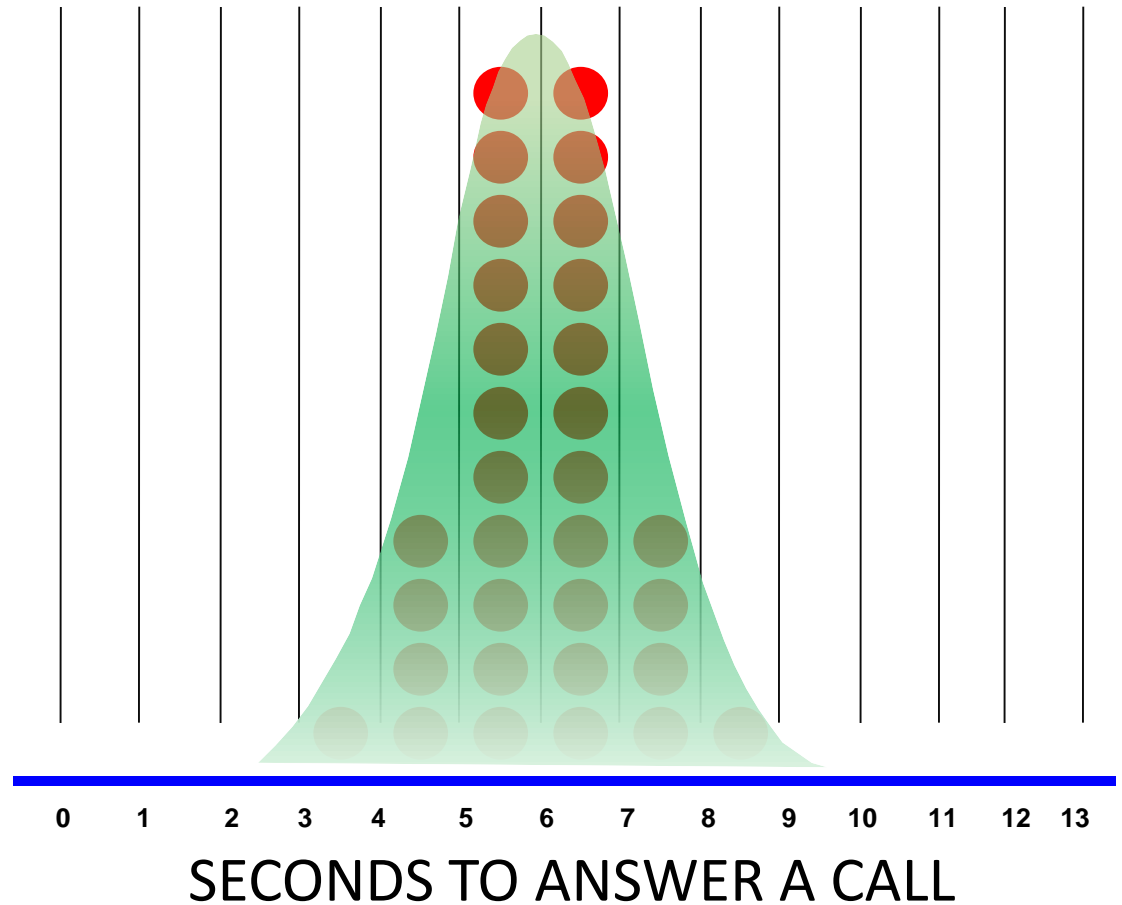


VARIATION –  
Analysis/Reduction

---

SIX SIGMA  
THEME 1

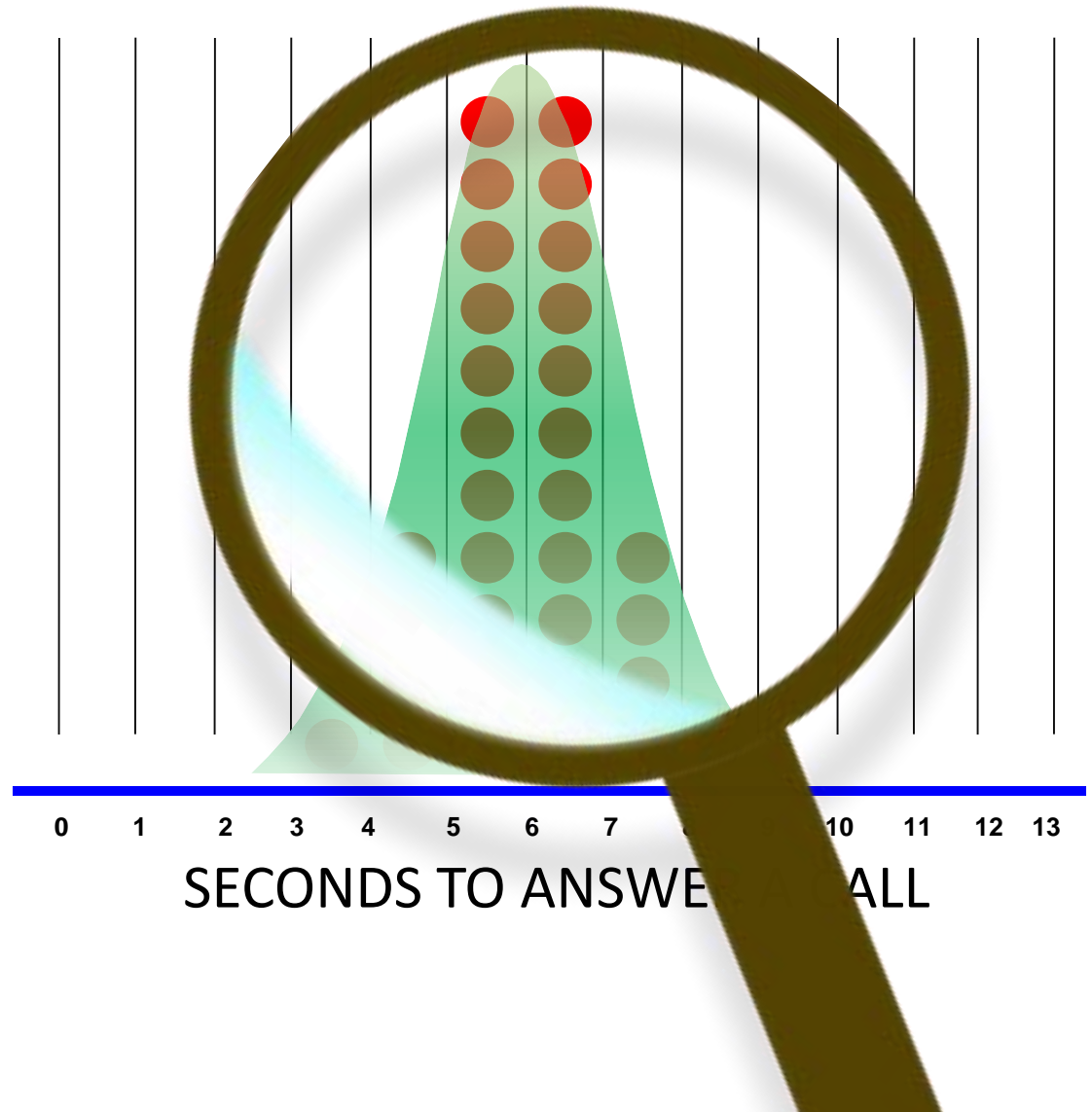
IS THIS NORMAL?

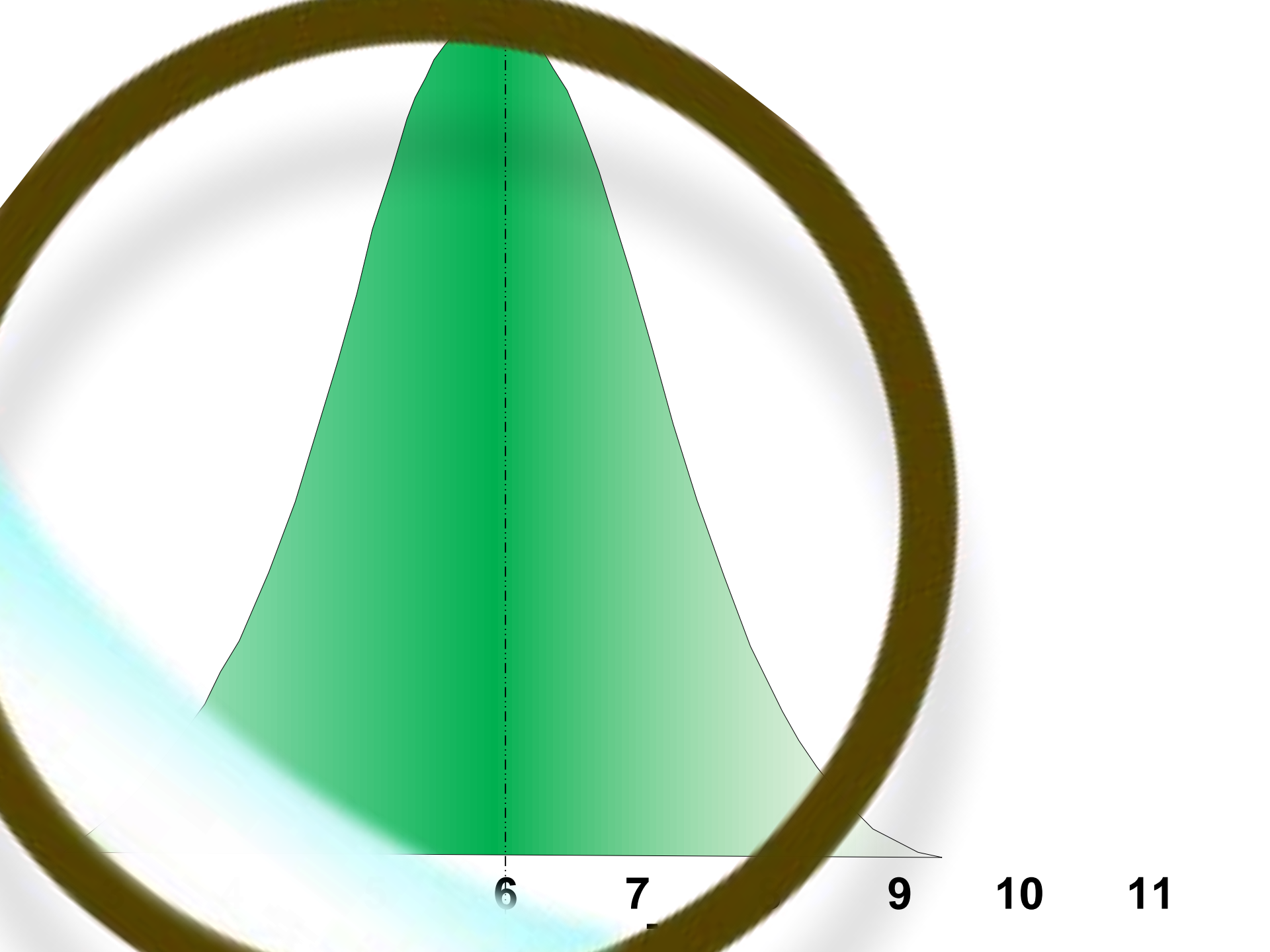


# VARIATION – Analysis/Reduction

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## SIX SIGMA THEME 1





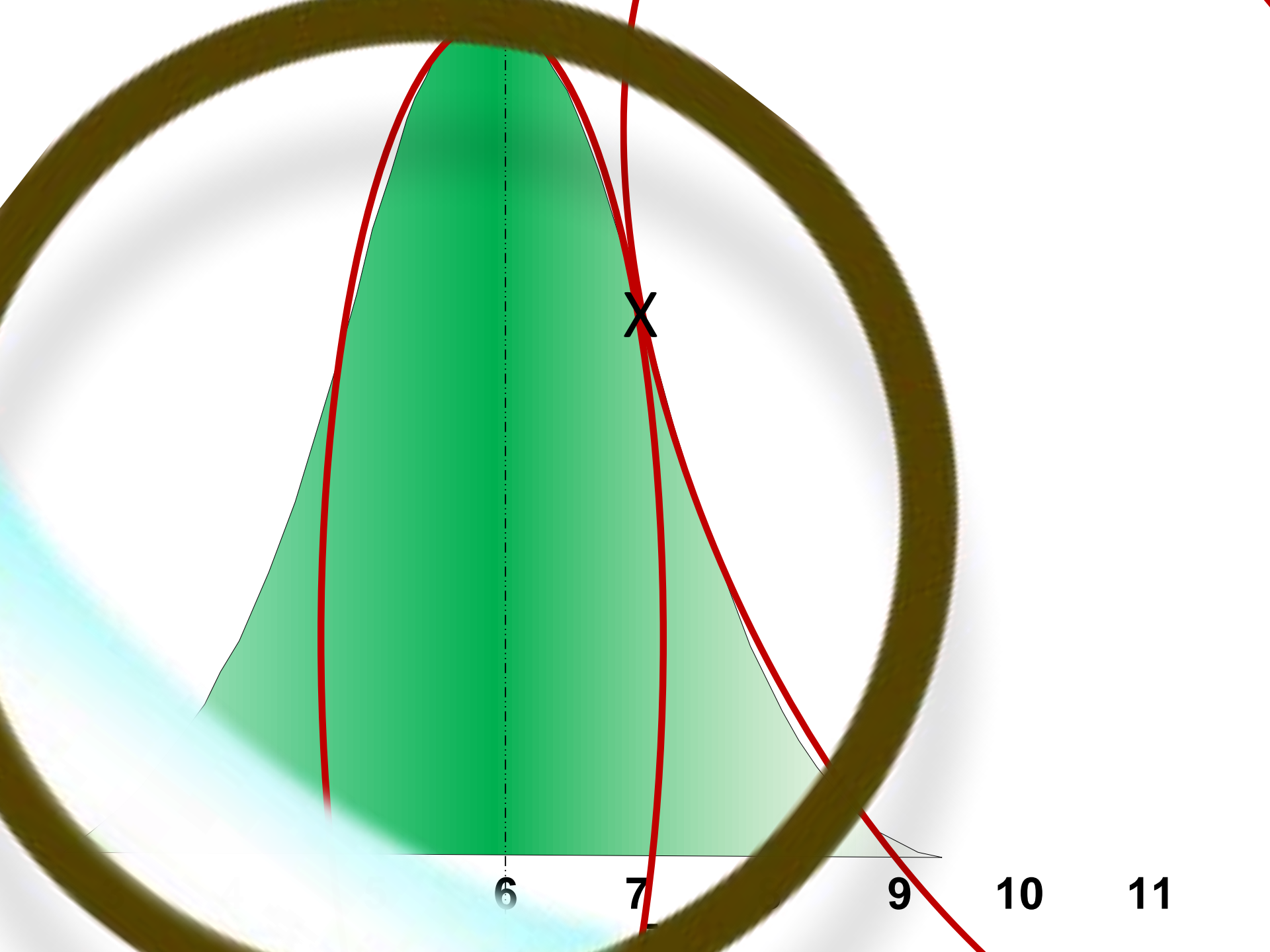
6

7

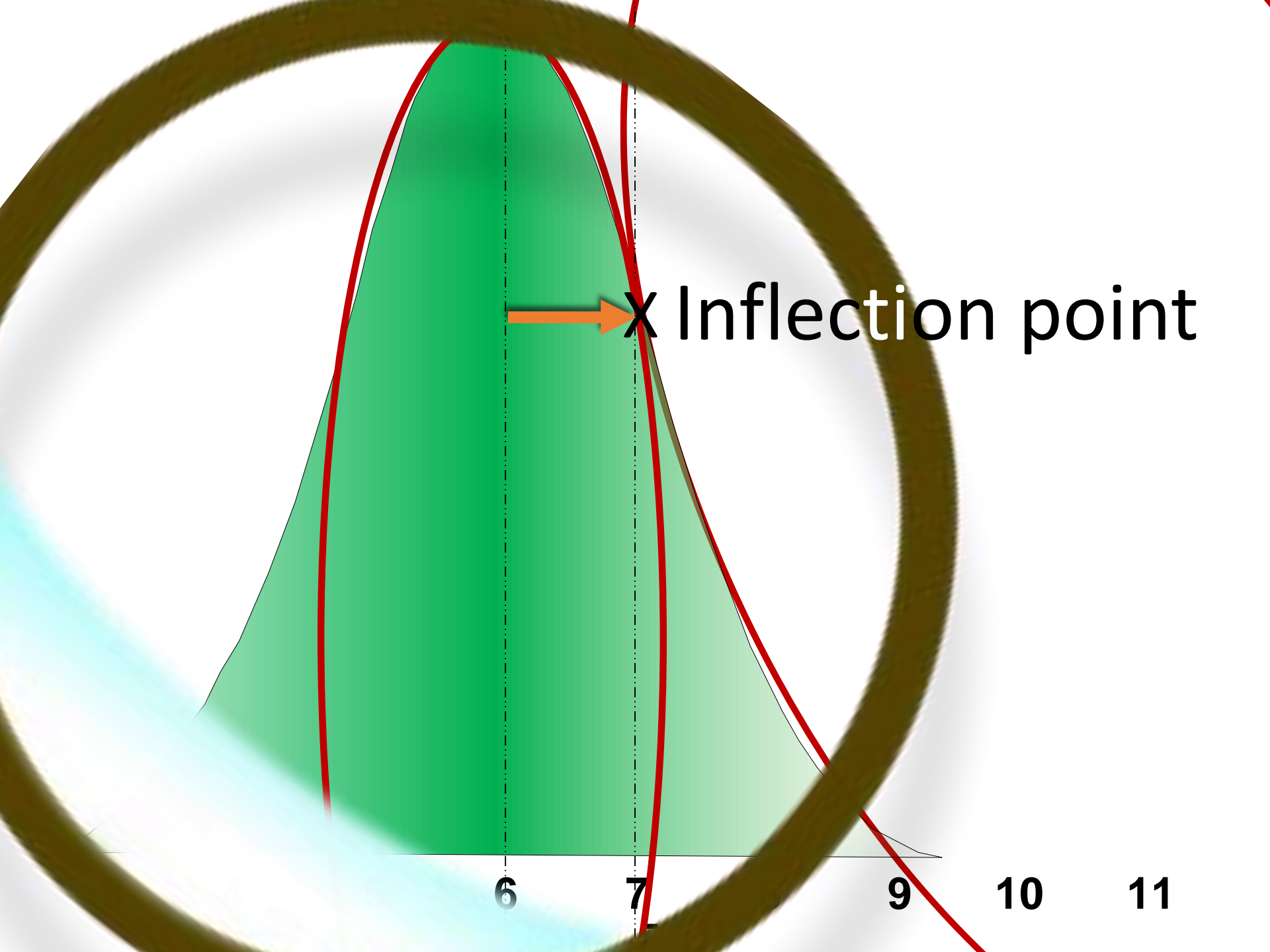
9

10

11







x Inflection point

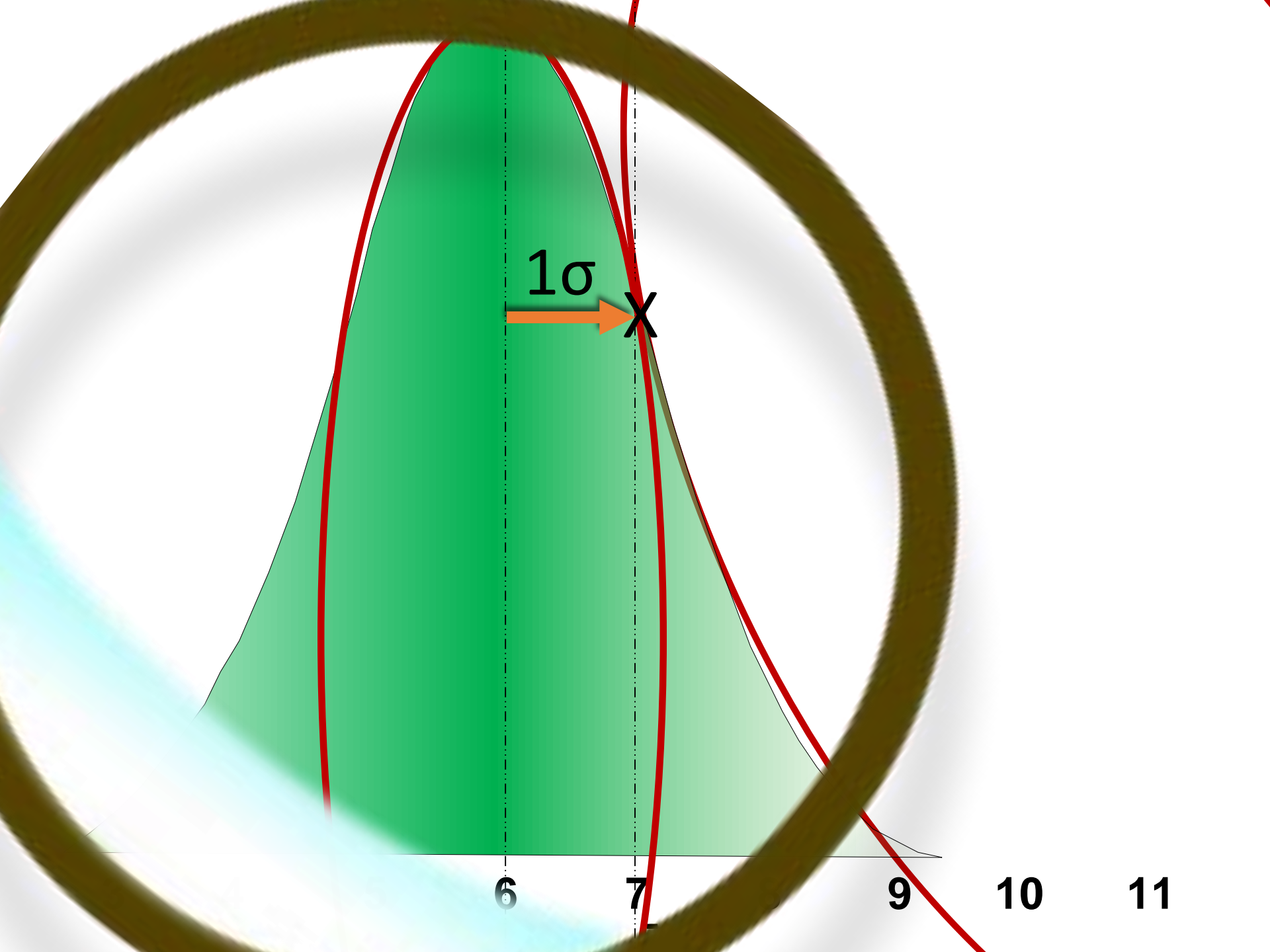
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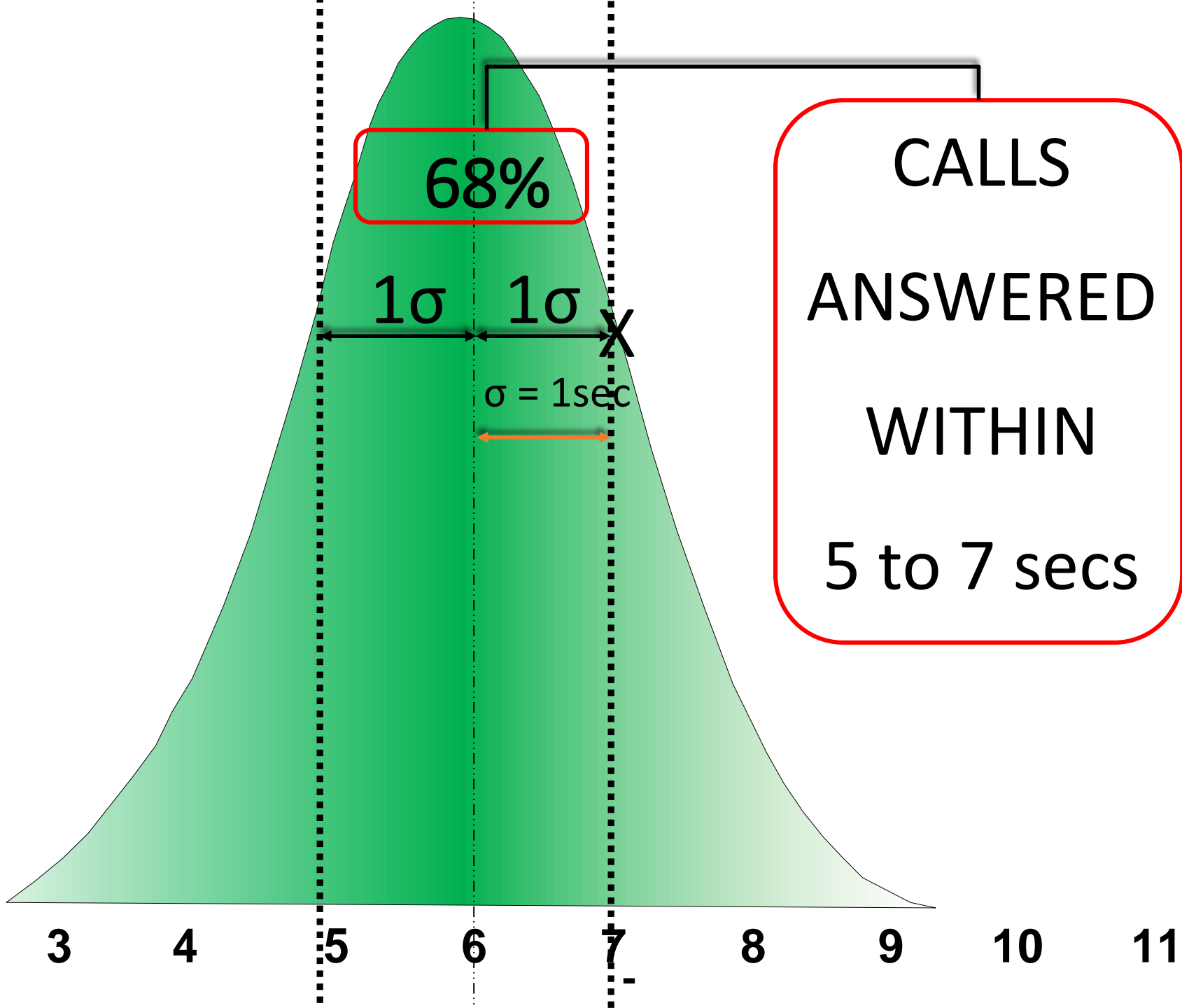
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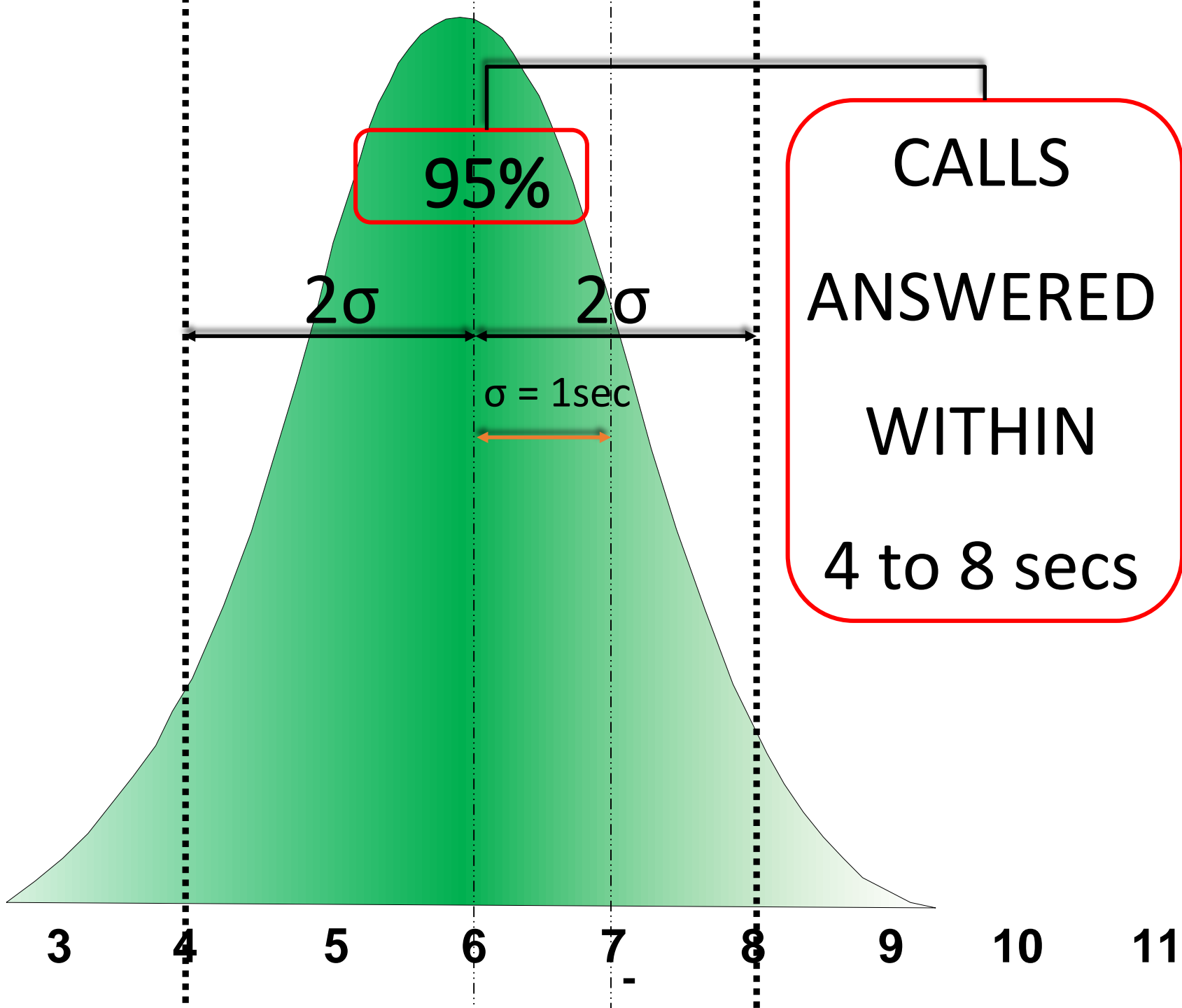
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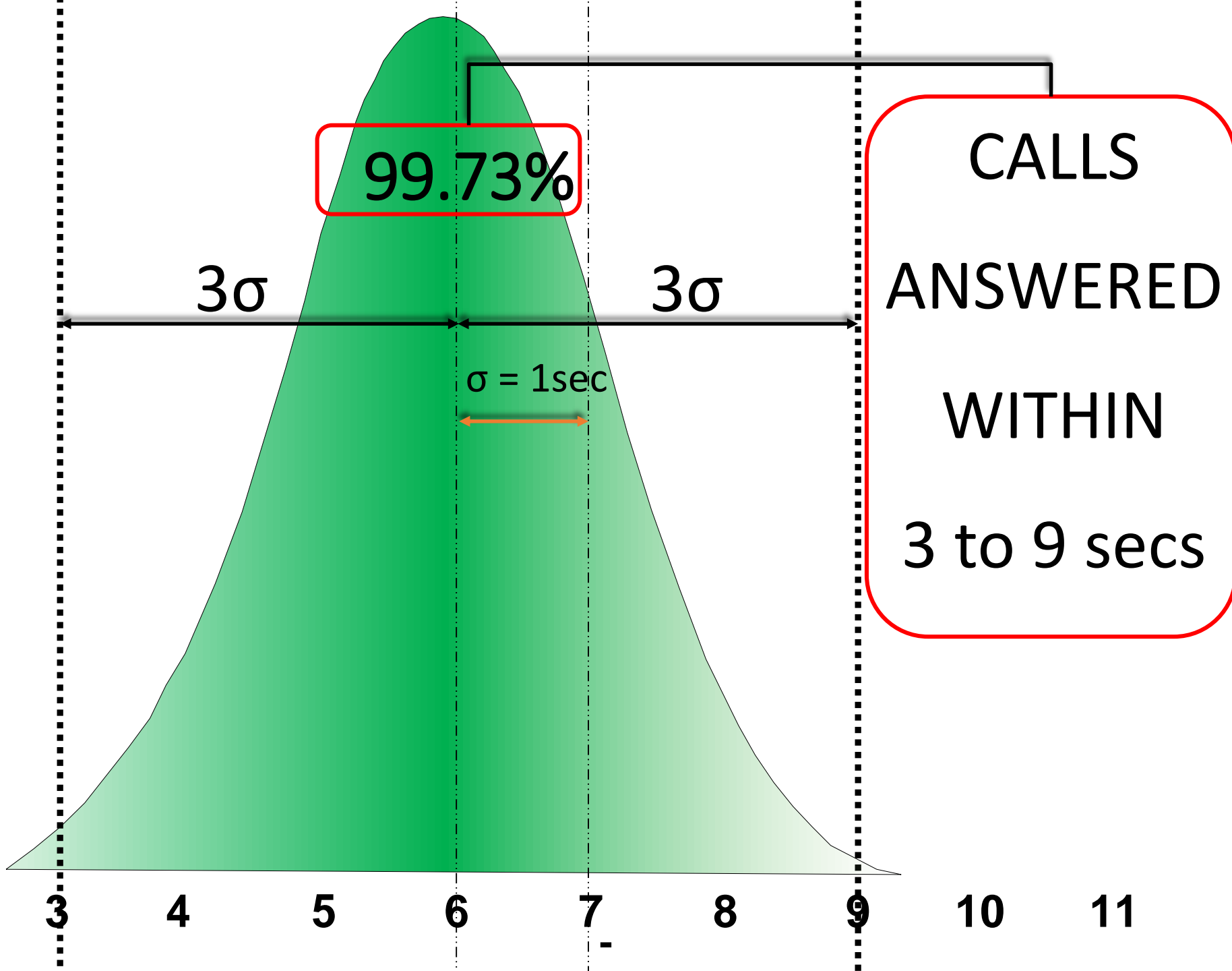
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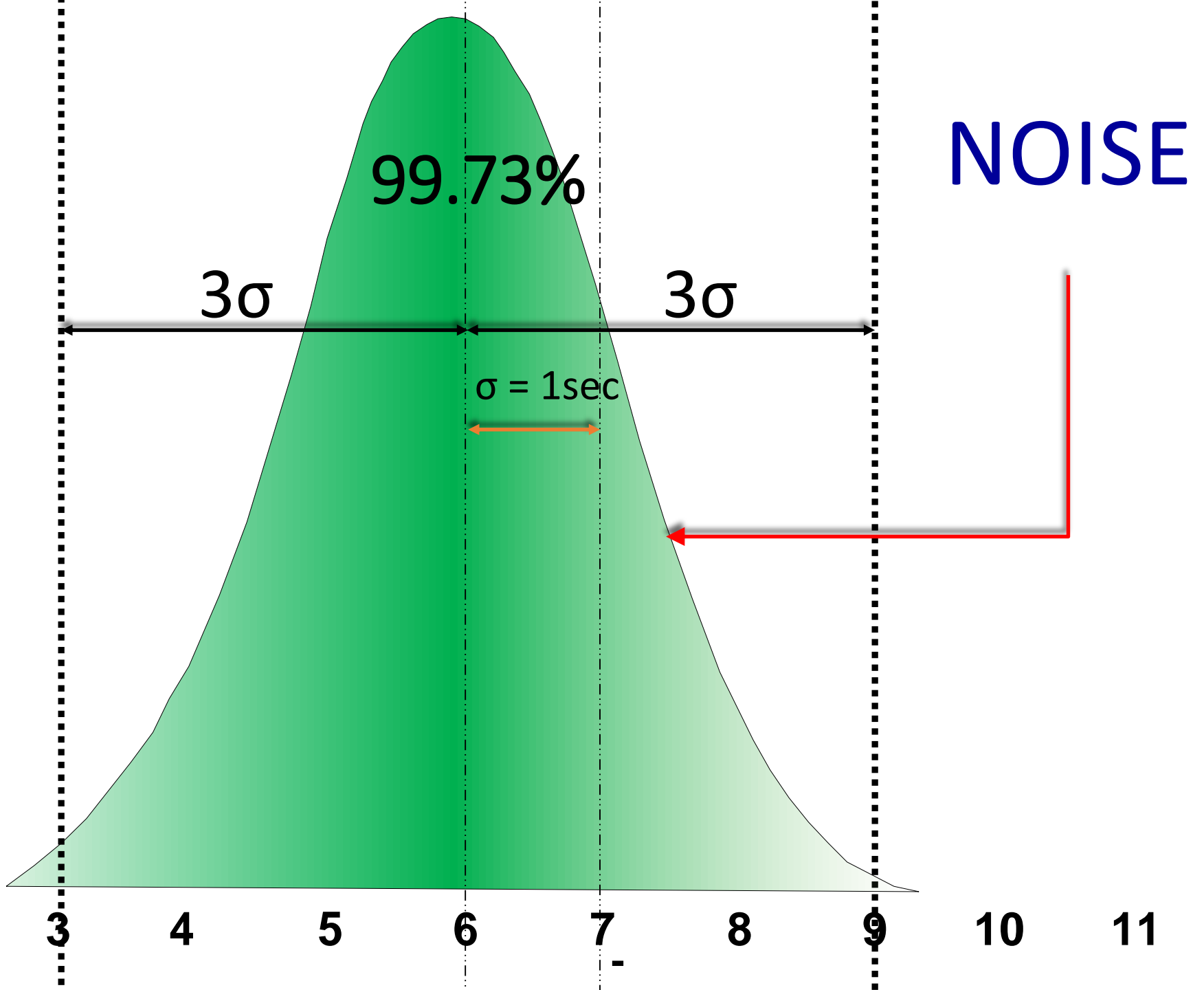
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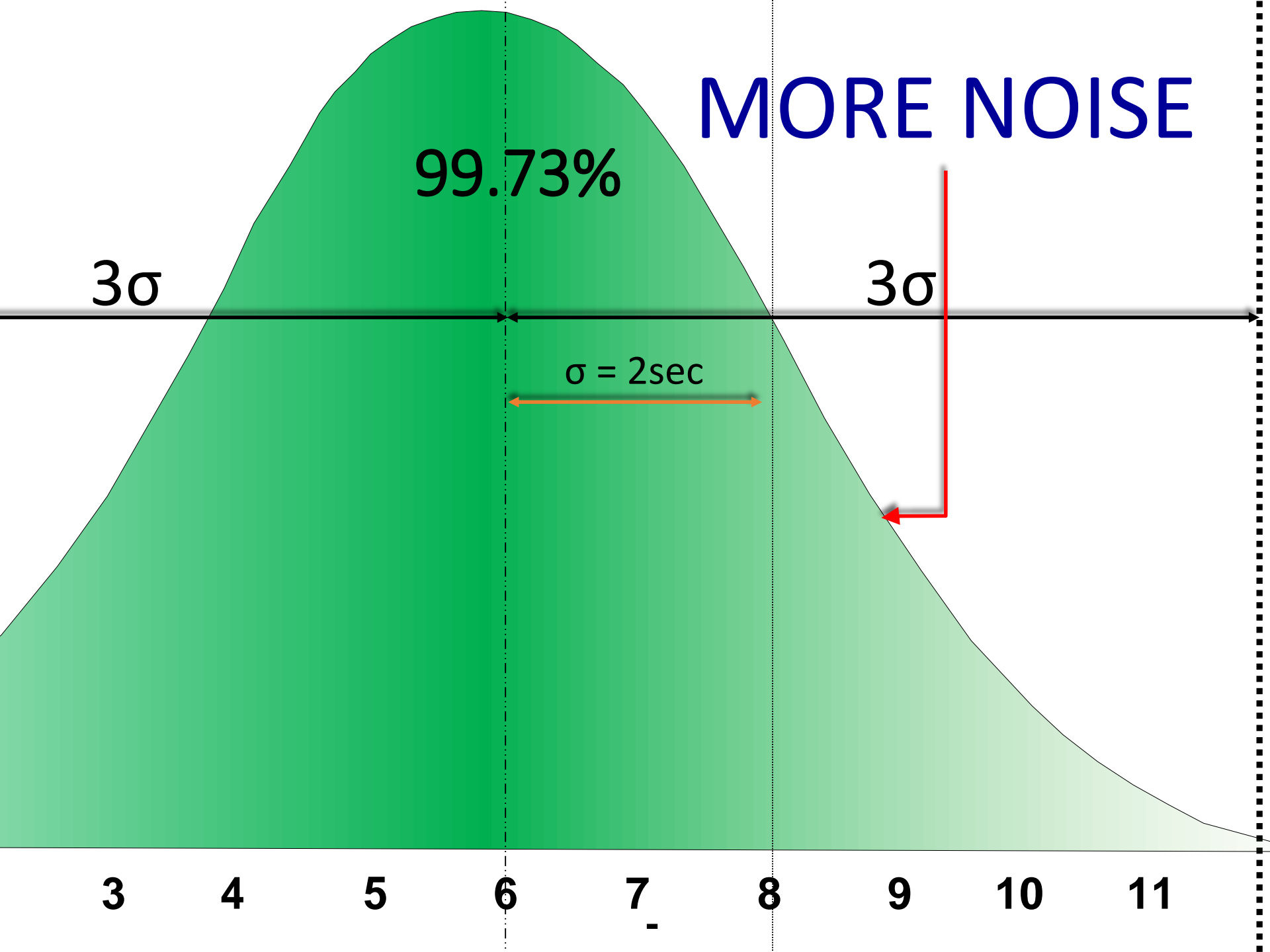




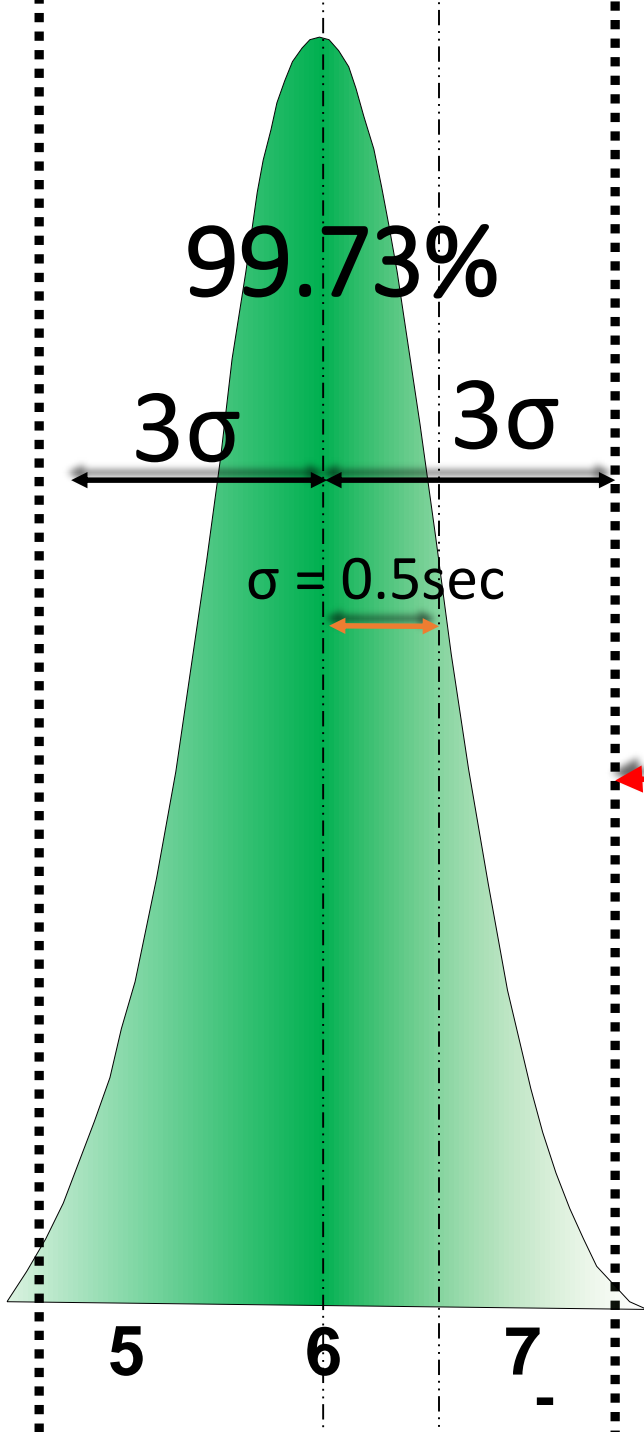








LESS NOISE



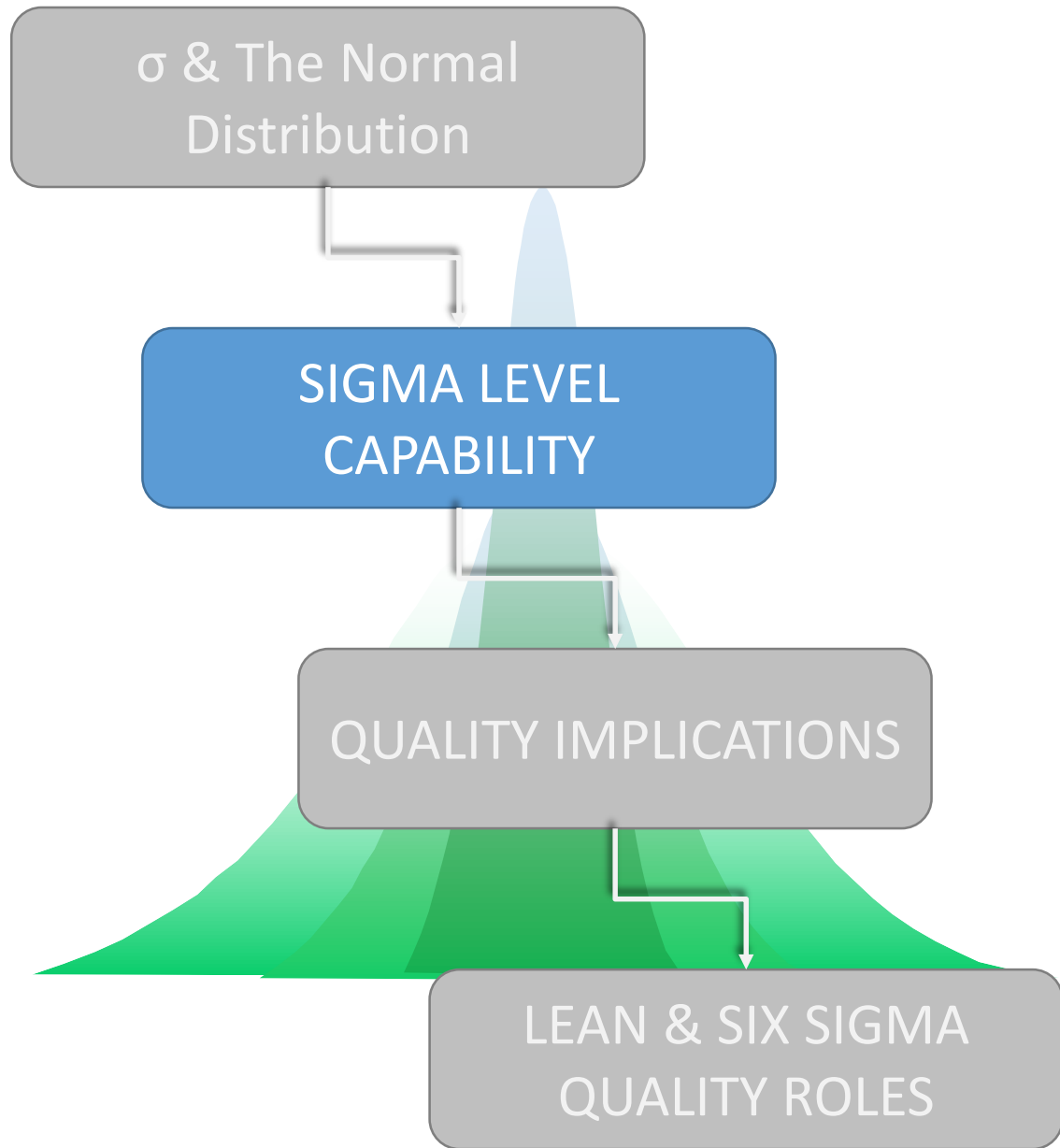
3 4 5 6 7 8 9 10 11

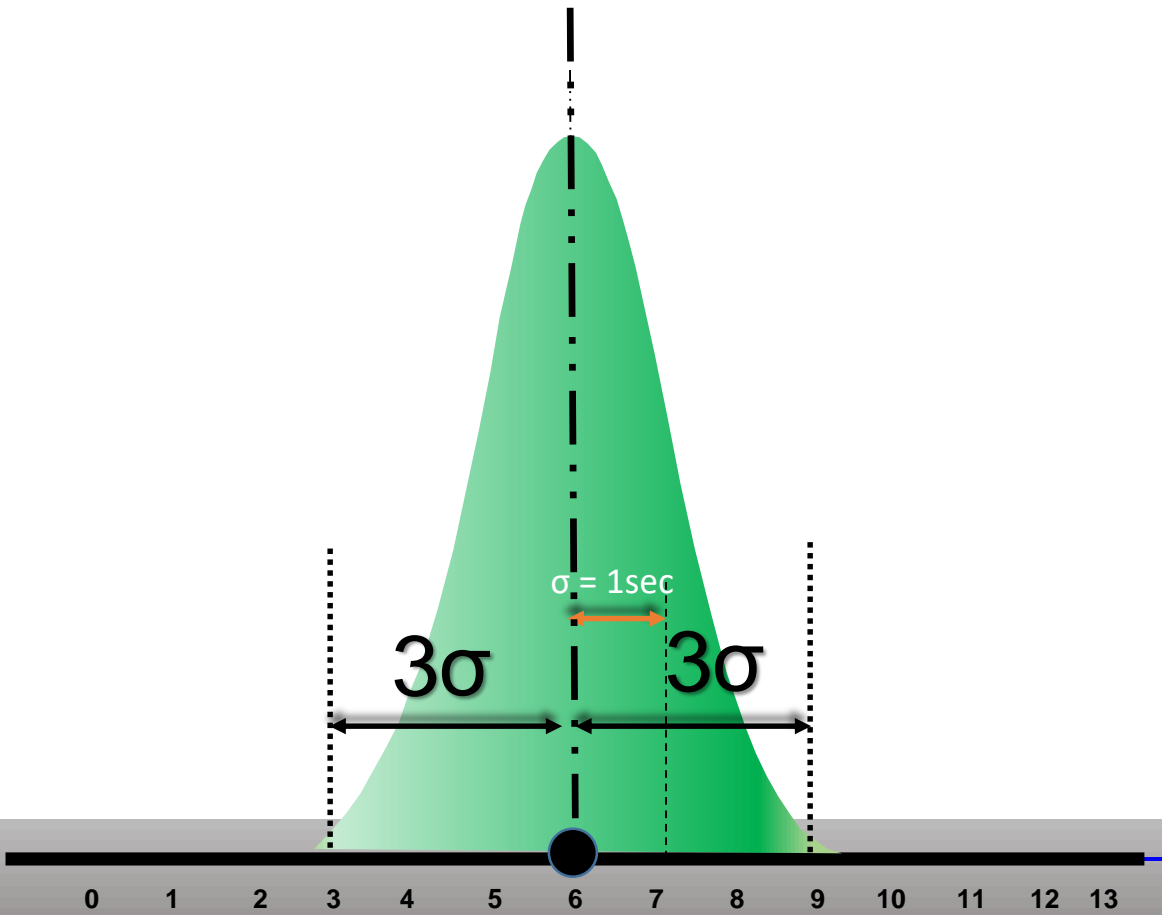


VARIATION –  
Analysis/Reduction

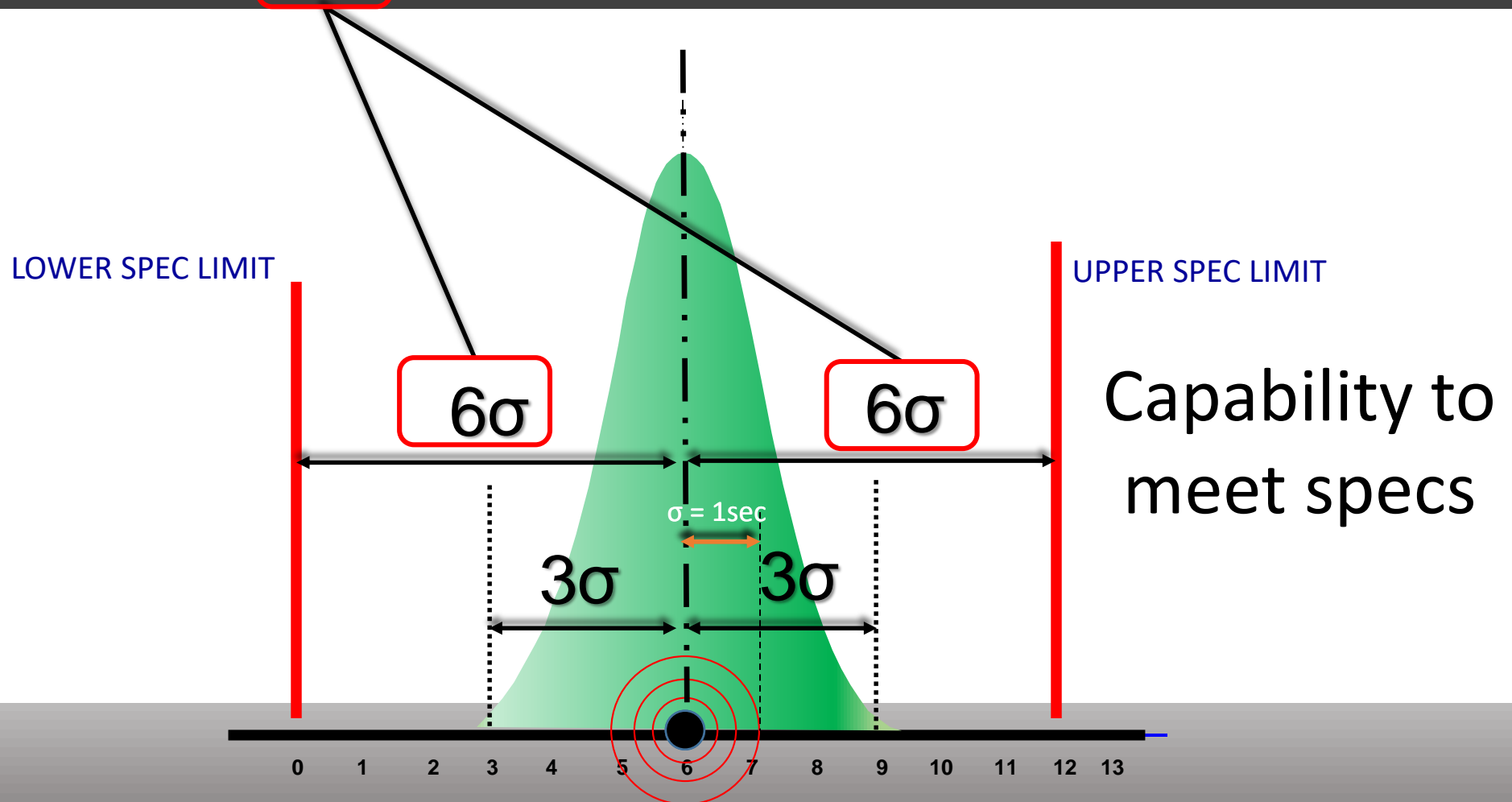
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SIX SIGMA  
THEME 1

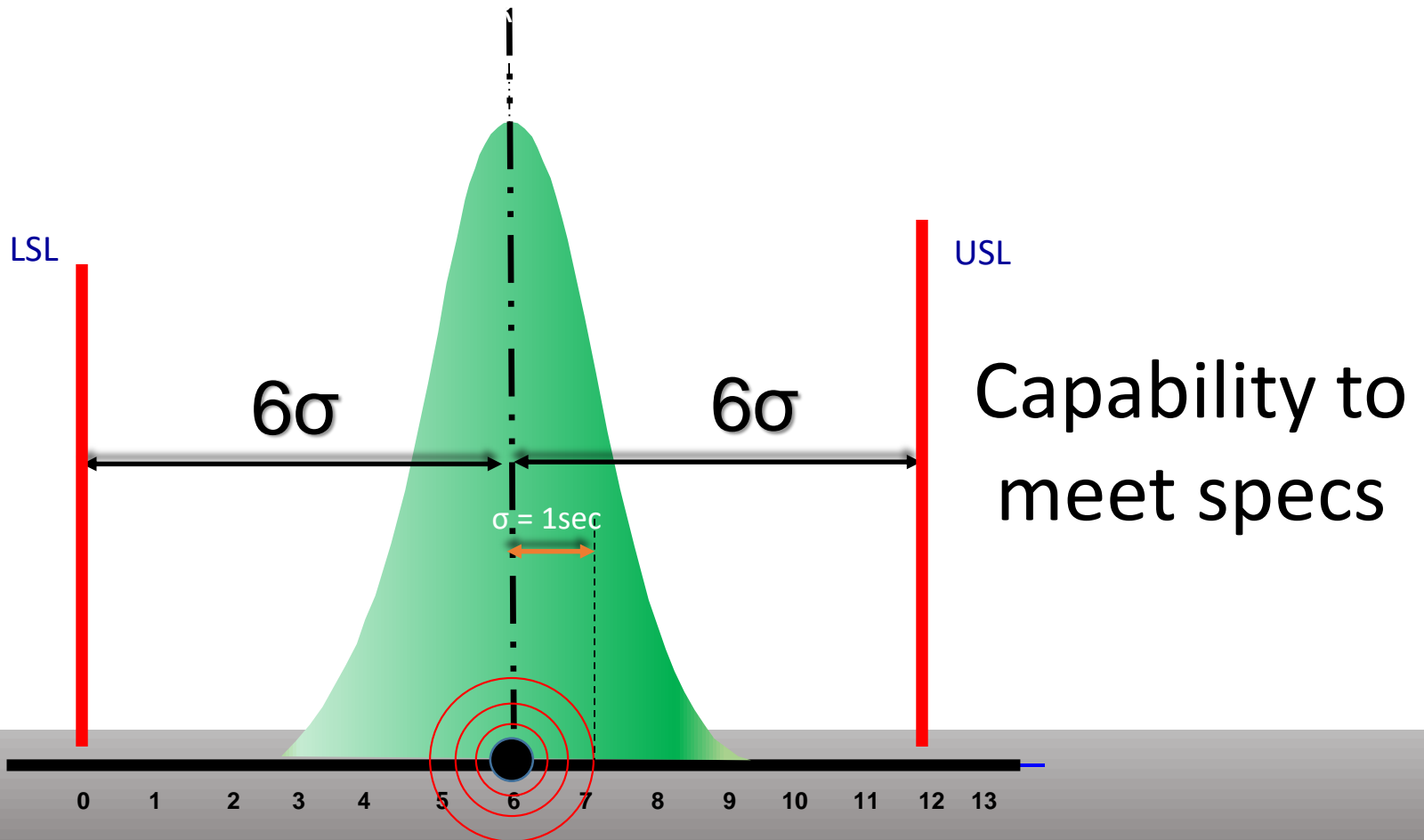




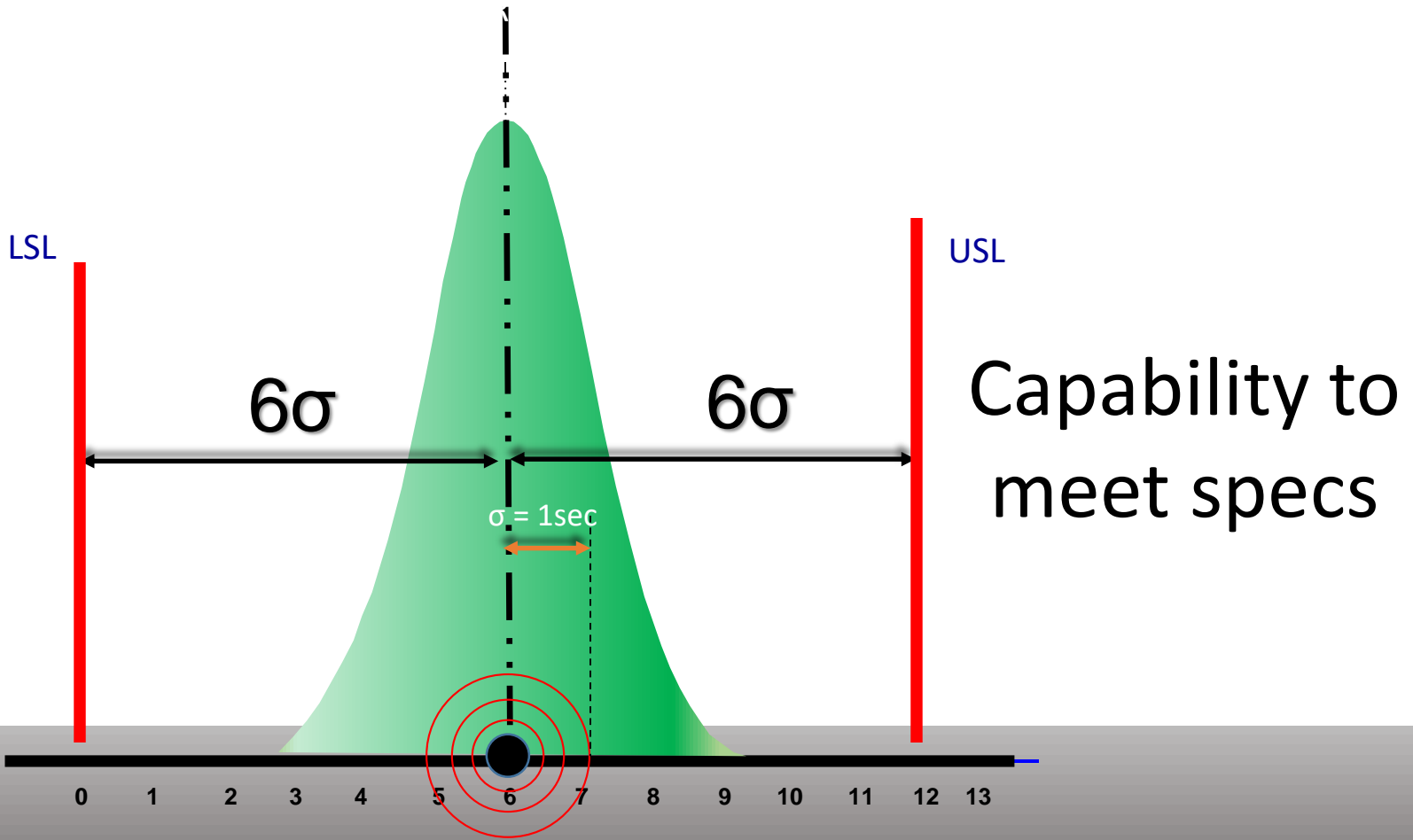
# 6σ PROCESS CAPABILITY



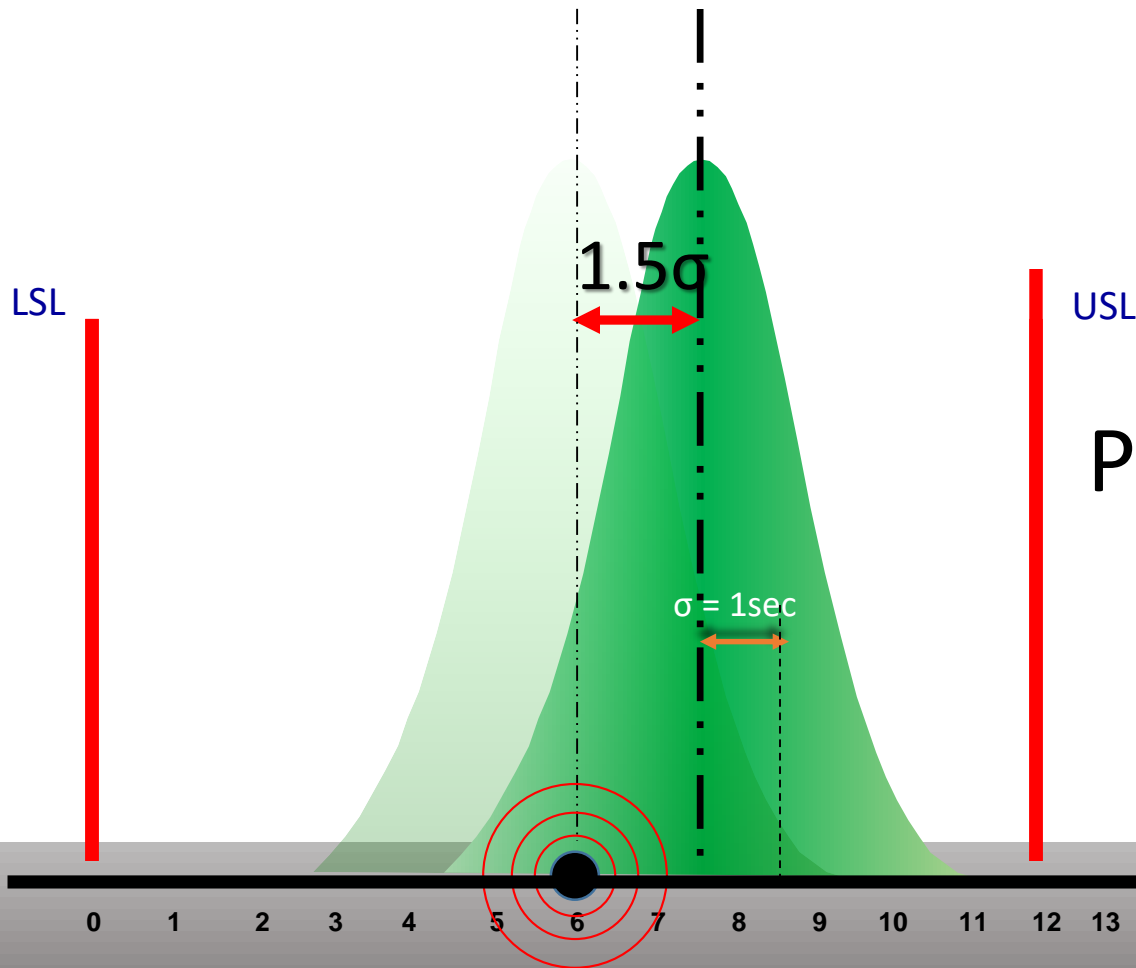
# 0.002 Defects Per Million Opportunities



# 0.002 DPMO



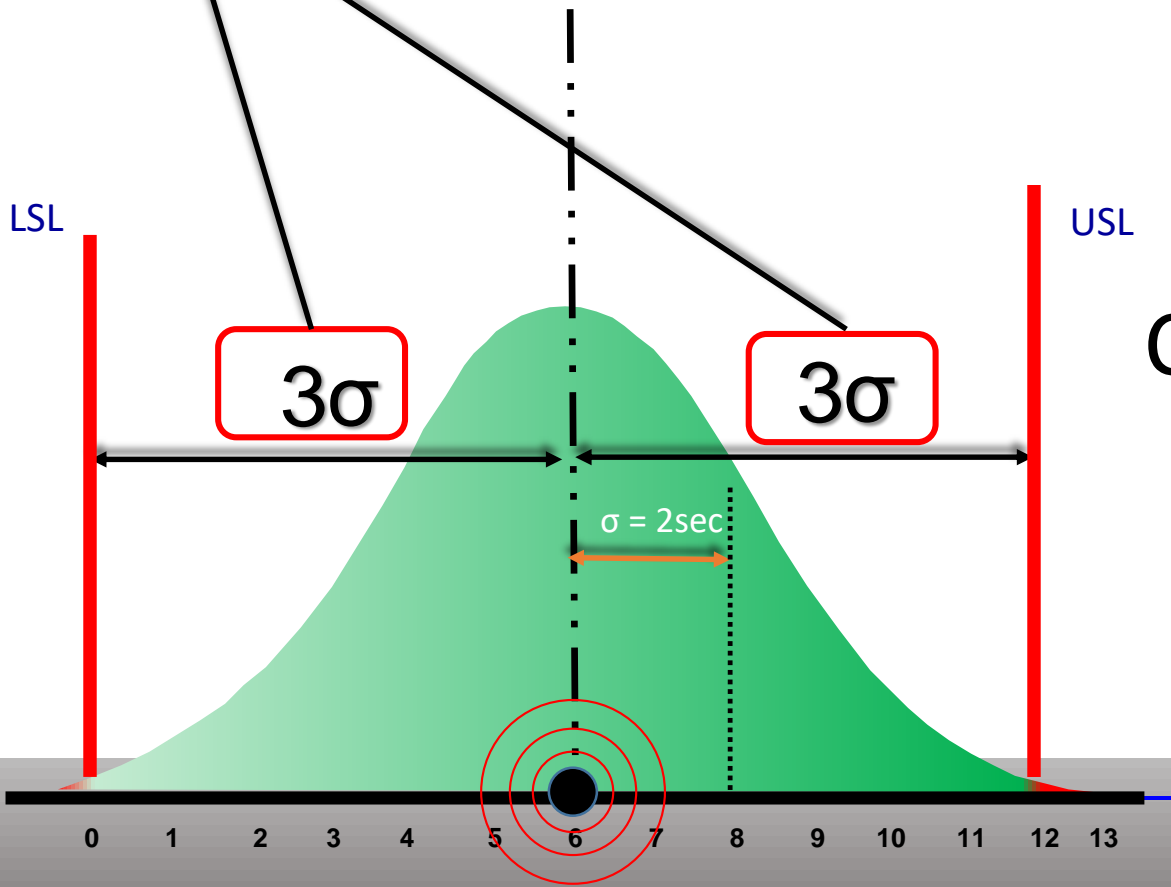
# → 3.4 DPMO



USL

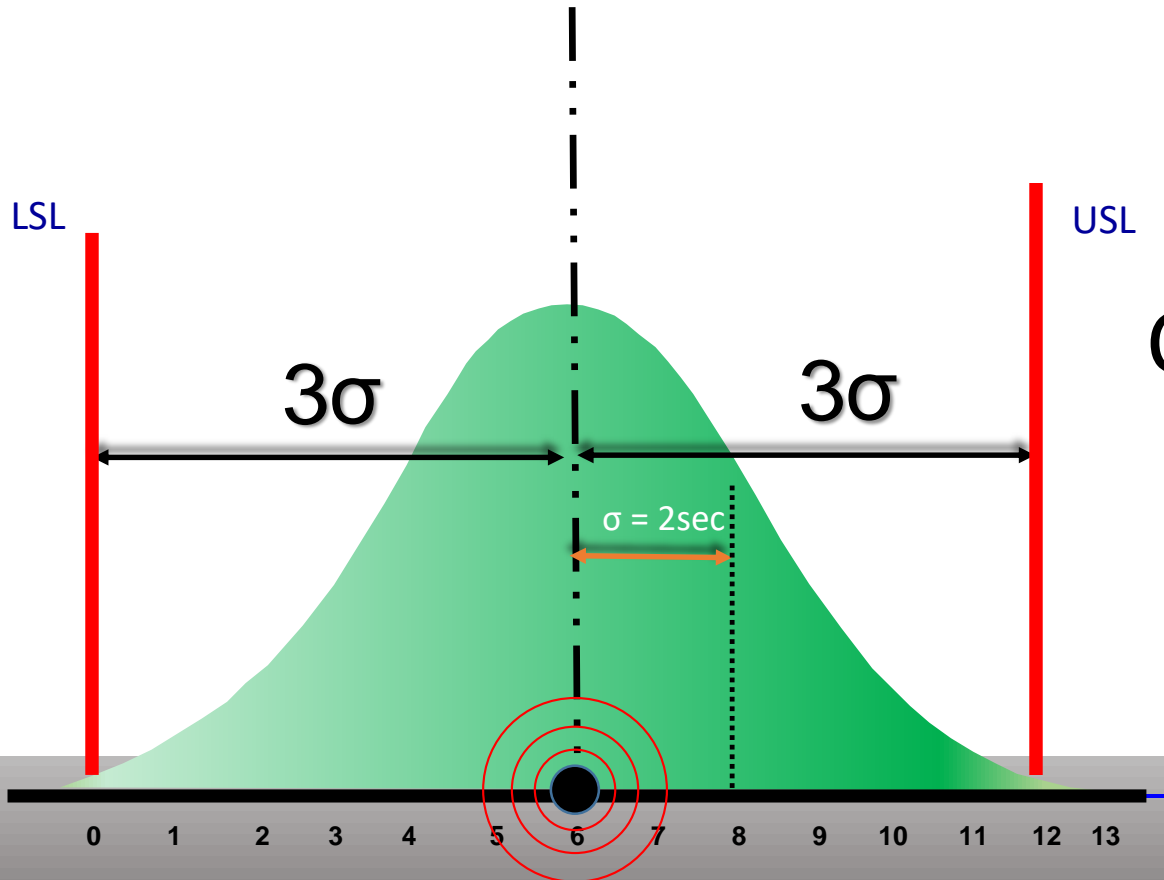
Performance  
w/shift

# 3σ PROCESS CAPABILITY



Capability to meet specs

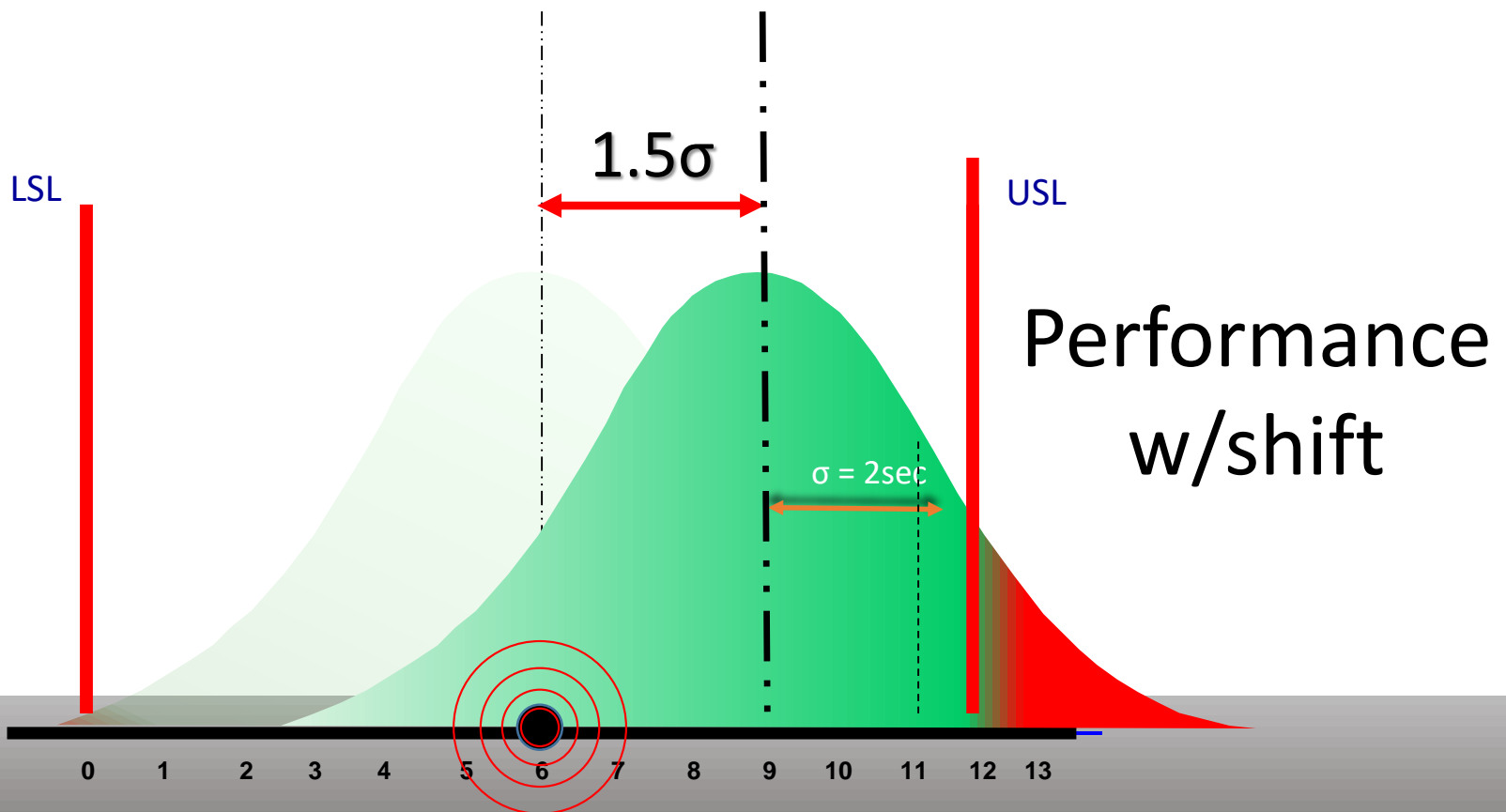
# 2,700 DPMO



Capability  
to meet  
specs



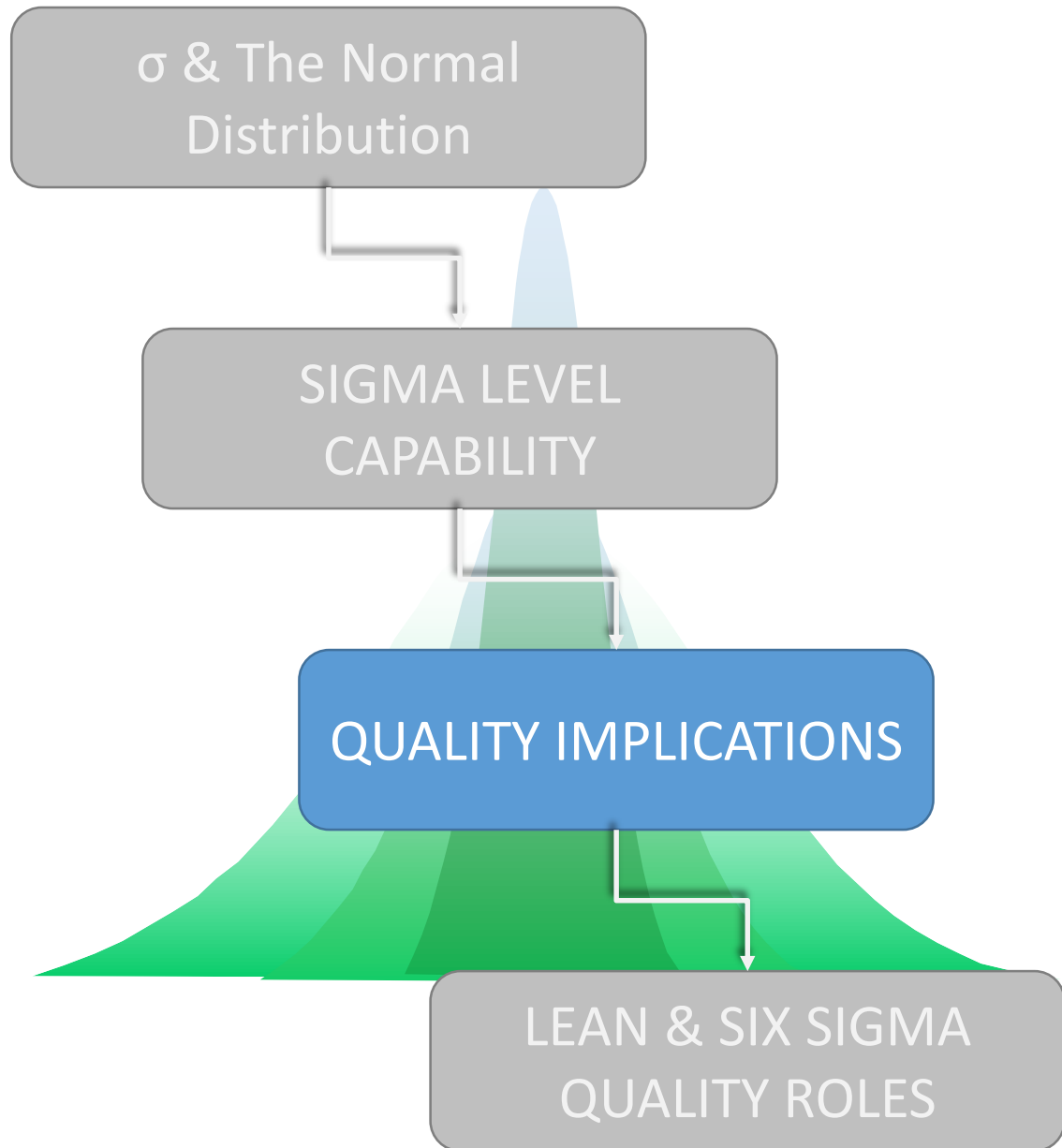
➔ 69,000 DPMO



VARIATION –  
Analysis/Reduction

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SIX SIGMA  
THEME 1



## DEFECT RATE

3 $\sigma$  Process --69,000.0 DPMO

6 $\sigma$  Process ----- 3.4 DPMO

**defects** per million **opportunities**

# FAILURE OPPORTUNITY

OUTCOME REQUIREMENT =  
FAILURE OPPORTUNITY

# DEFECT

A DEFECT =  
AN UNFILLED REQUIREMENT

# DEFECTIVE VS. DEFECTS

DEFECTIVE =

1 or MORE DEFECTS

QUESTIONS 6 & 7

DEFECTS

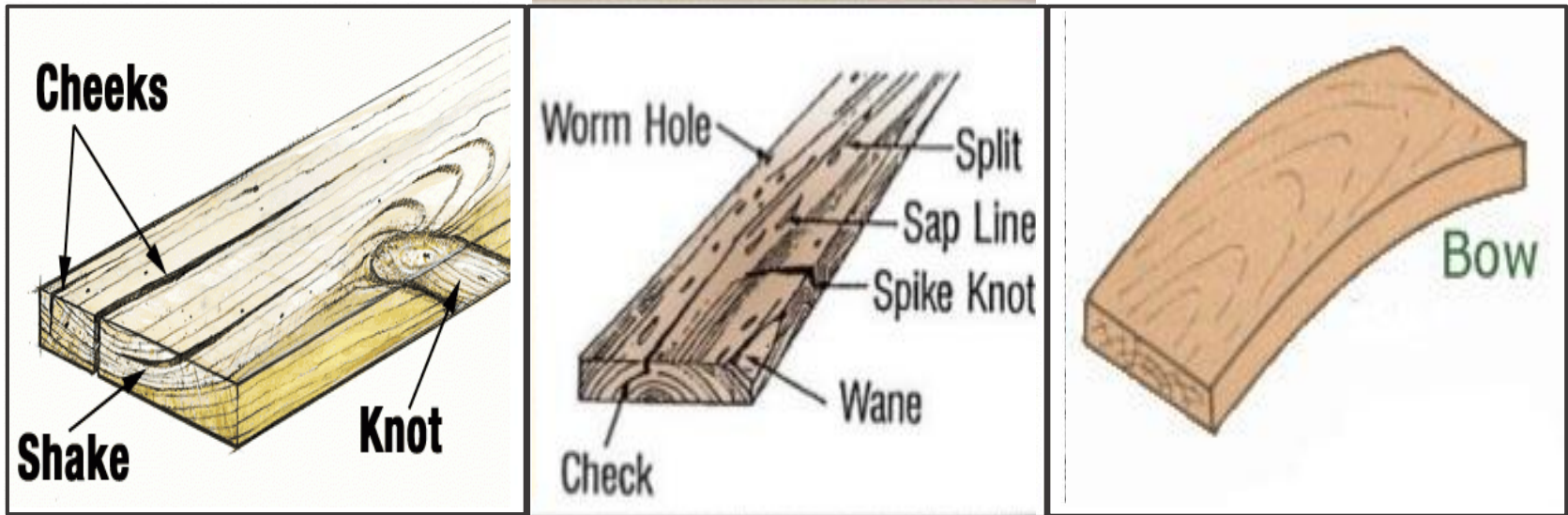
VS.

DEFECTIVES

Pass down your post-it notes if  
you raised your hand.



## QUESTION 6 – DEFECT VS. DEFECTIVE



- NUMBER OF DEFECTS? \_\_\_\_\_
- NUMBER OF DEFECTIVES? \_\_\_\_\_



## QUESTION 7 – DEFECT VS. DEFECTIVE

Shipment 1	Shipment 2	Shipment 2
<ul style="list-style-type: none"><li>• On time</li><li>• All items correct</li><li>• No breakage</li></ul>	<ul style="list-style-type: none"><li>• On time</li><li>• 2 incorrect items</li><li>• 1 item broken</li></ul>	<ul style="list-style-type: none"><li>• Arrived late</li><li>• All items correct</li><li>• 1 item broken</li></ul>

• NUMBER OF DEFECTS? \_\_\_\_\_


• NUMBER OF DEFECTIVES? \_\_\_\_\_

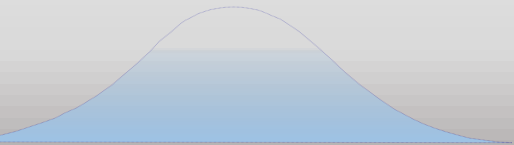
FAILURE  
OPPORTUNITIES

>2000




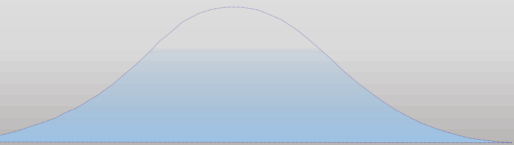
# DEFECTIVES PER MILLION PRODUCED

Sigma Level	Failure Opportunities		
	1	10	1,000
	<b>3.4</b>		

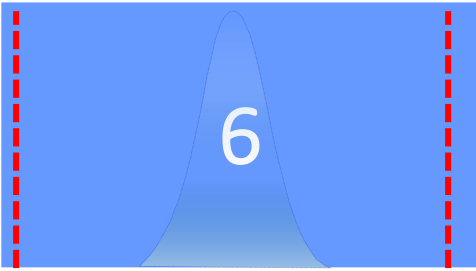


# DEFECTIVES PER MILLION PRODUCED

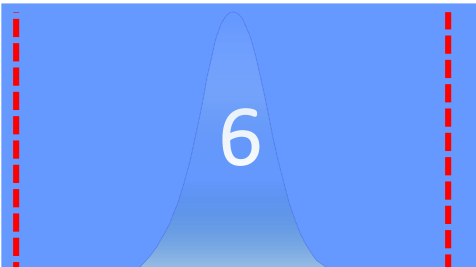

Sigma Level	Failure Opportunities		
	1	10	1,000
	3.4	<b>34</b>	



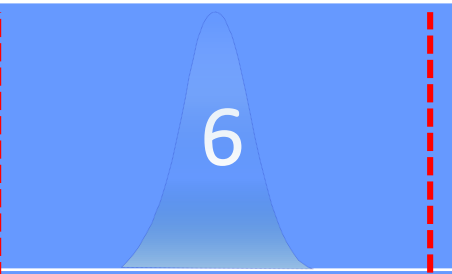

# DEFECTIVES PER MILLION PRODUCED

Sigma Level	Failure Opportunities		
	1	10	1,000
	3.4	34	<b>3,400</b>



# DEFECTIVES PER MILLION PRODUCED

Sigma Level	Failure Opportunities		
	1	10	1,000
 6	3.4	34	3,400
 3	<b>67,000</b>		

# DEFECTIVES PER MILLION PRODUCED



Sigma Level	Failure Opportunities		
	1	10	1,000
 6	3.4	34	3,400
 3	67,000	<b>500,000</b>	

# DEFECTIVES PER MILLION PRODUCED

Sigma Level	Failure Opportunities		
	1	10	1,000
 6	3.4	34	3,400
 3	67,000	500,000	<b>1,000,000</b>



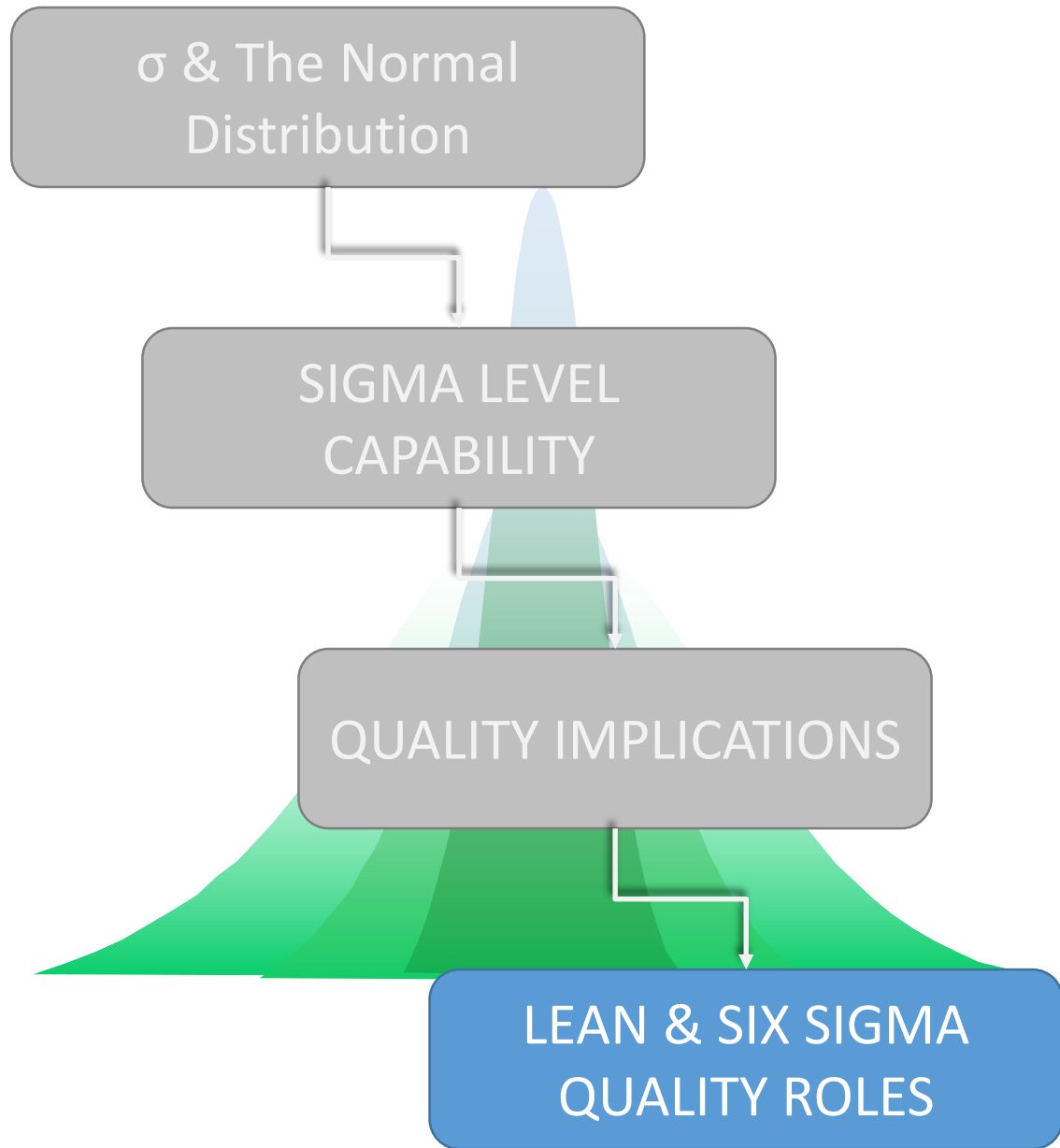
# PERCENT DEFECTIVES PRODUCED

Sigma Level	Failure Opportunities		
	1	10	1,000
 6	0.0003%	<b>0.003%</b>	<b>0.34%</b>
 3	6.7%	<b>50%</b>	<b>100%</b>

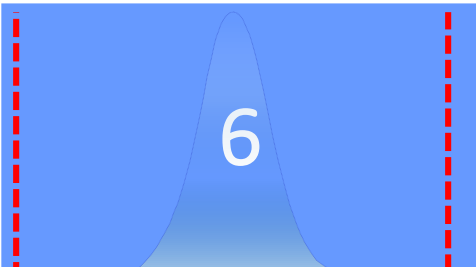

VARIATION –  
Analysis/Reduction

---

SIX SIGMA  
THEME 1



# DEFECTIVES PER MILLION PRODUCED

Sigma Level	Failure Opportunities		
	1	10	1,000
 6	3.4	34	<b>3,400</b>
 3	67,000	500,000	<b>1,000,000</b>

# DEFECTIVES PER MILLION PRODUCED

Sigma Level	Failure Opportunities		
	1	10	1,000
 6	3.4	<b>34</b>	3,400
 3	67,000	<b>500,000</b>	4,000,000

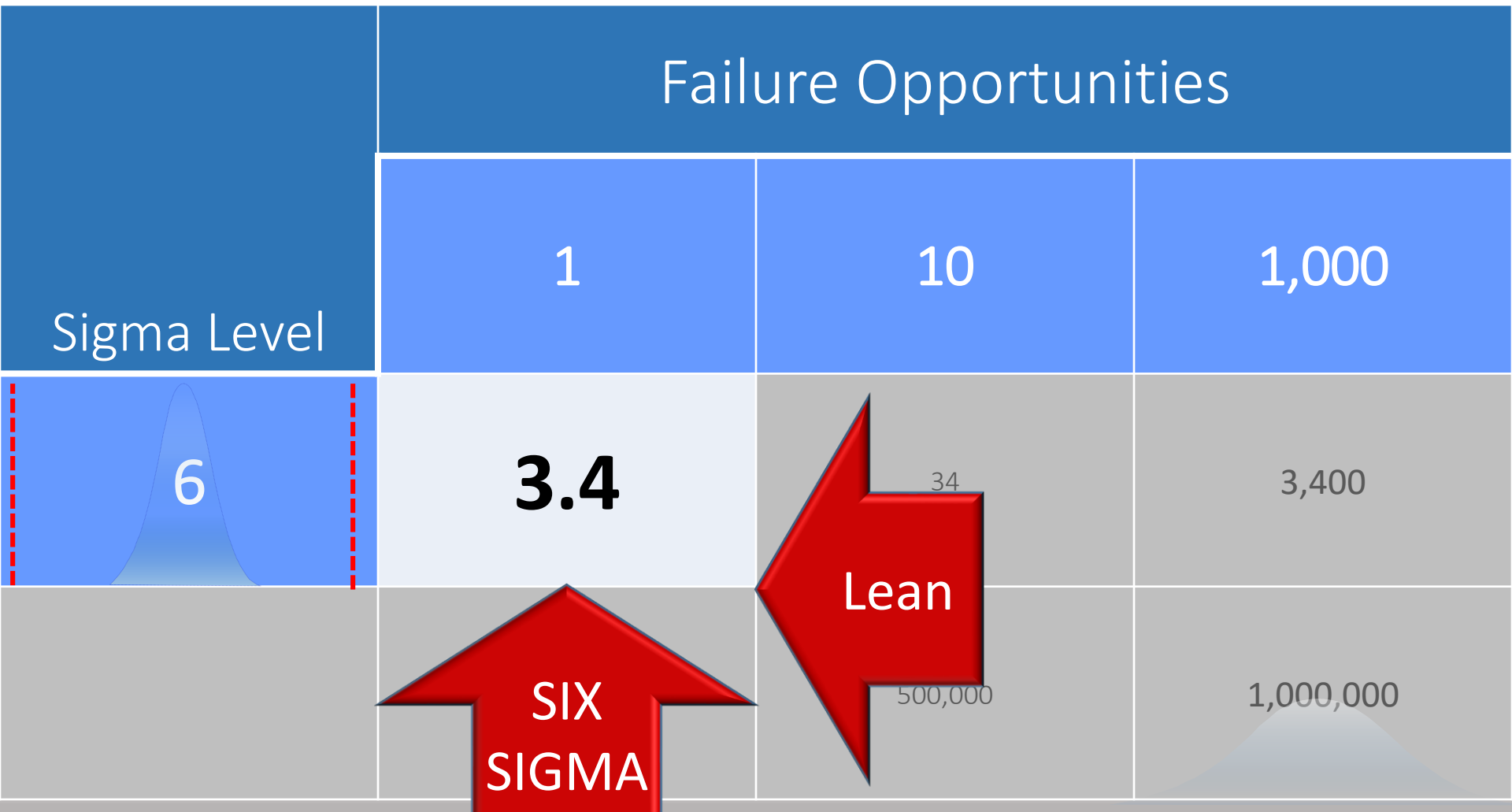


# DEFECTIVES PER MILLION PRODUCED

Sigma Level	Failure Opportunities		
	1	10	1,000
 6	<b>3.4</b>	34	3,400
 3	<b>67,000</b>	500,000	1,000,000



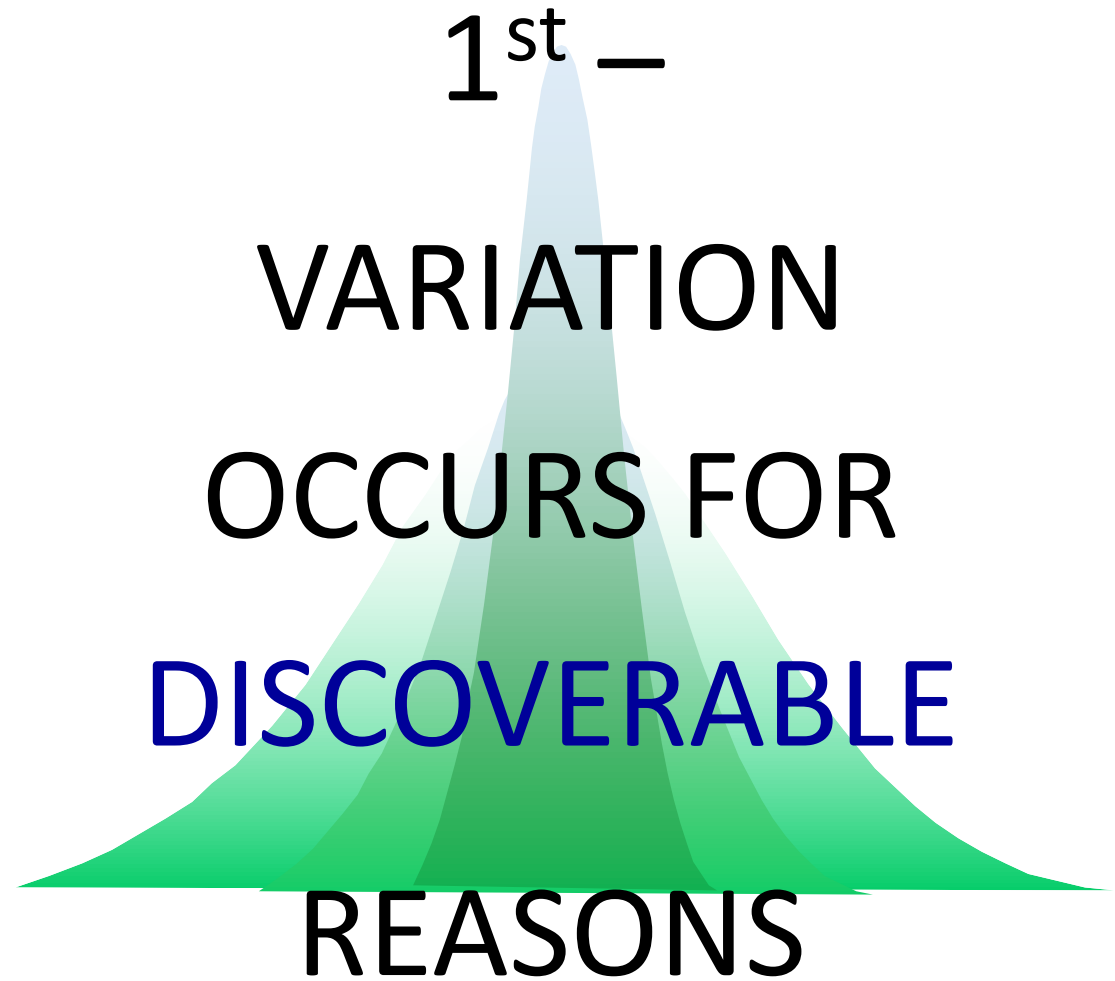
# DEFECTIVES PER MILLION PRODUCED



$$Y = f(x)$$

---

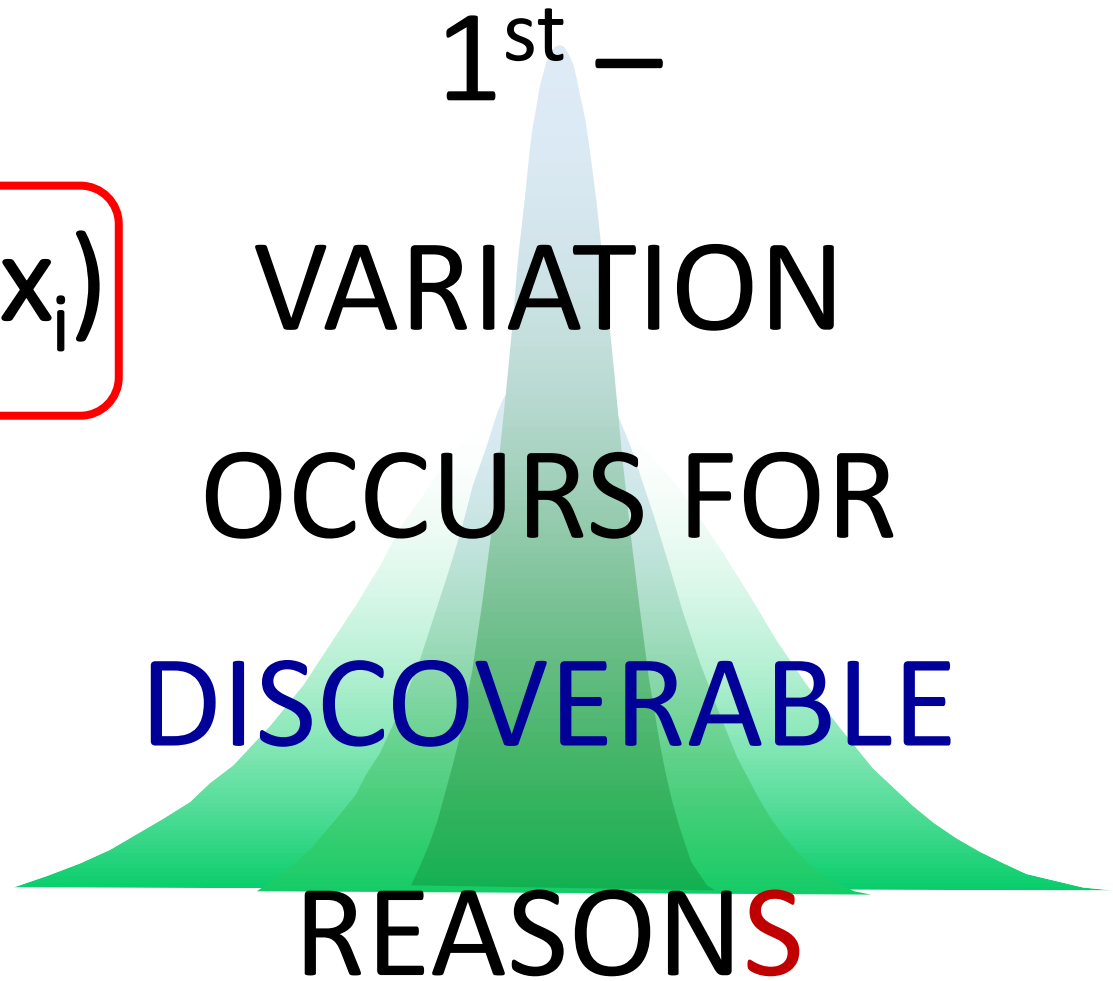
SIX SIGMA  
Theme 2  
part 1/2



$$Y = f(x_1, x_2, \dots, x_i)$$

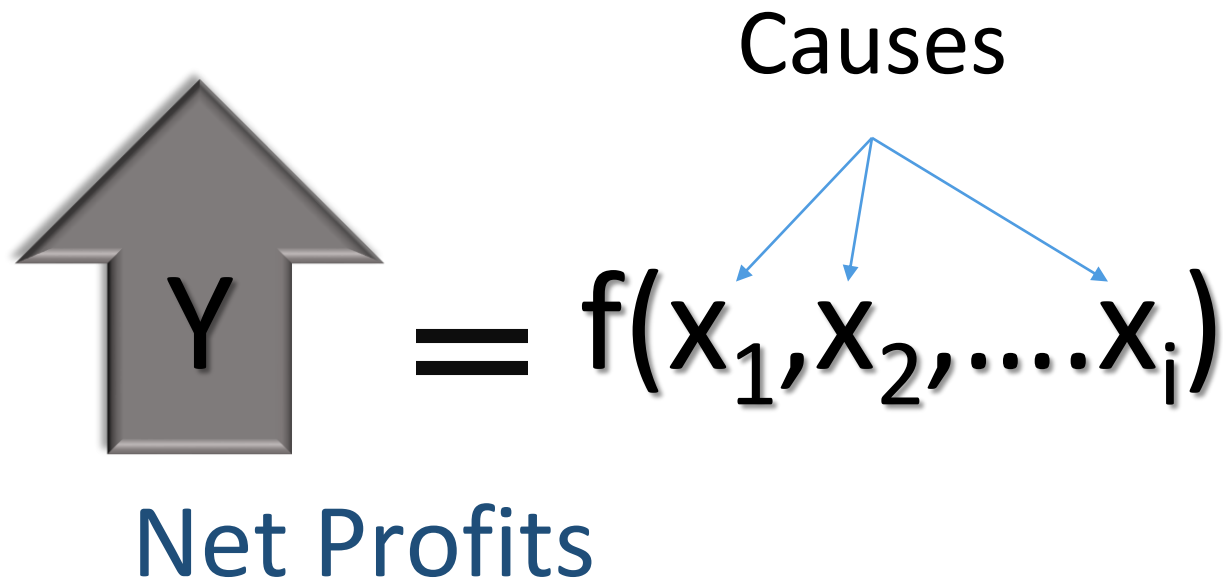
---

SIX SIGMA  
Theme 2  
part 1/2

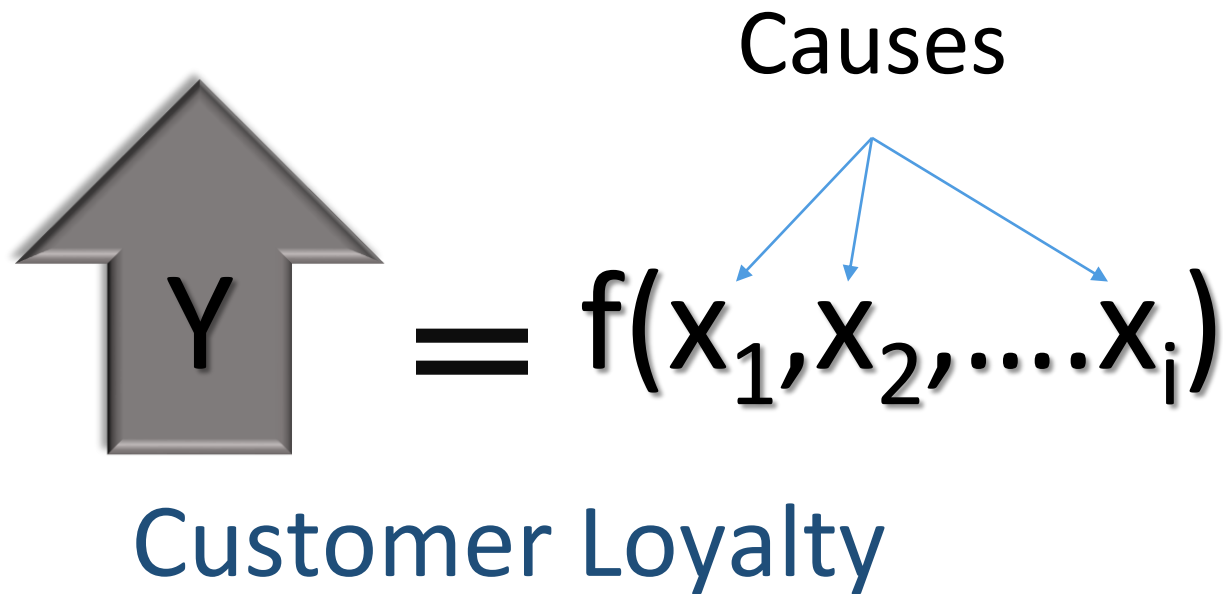




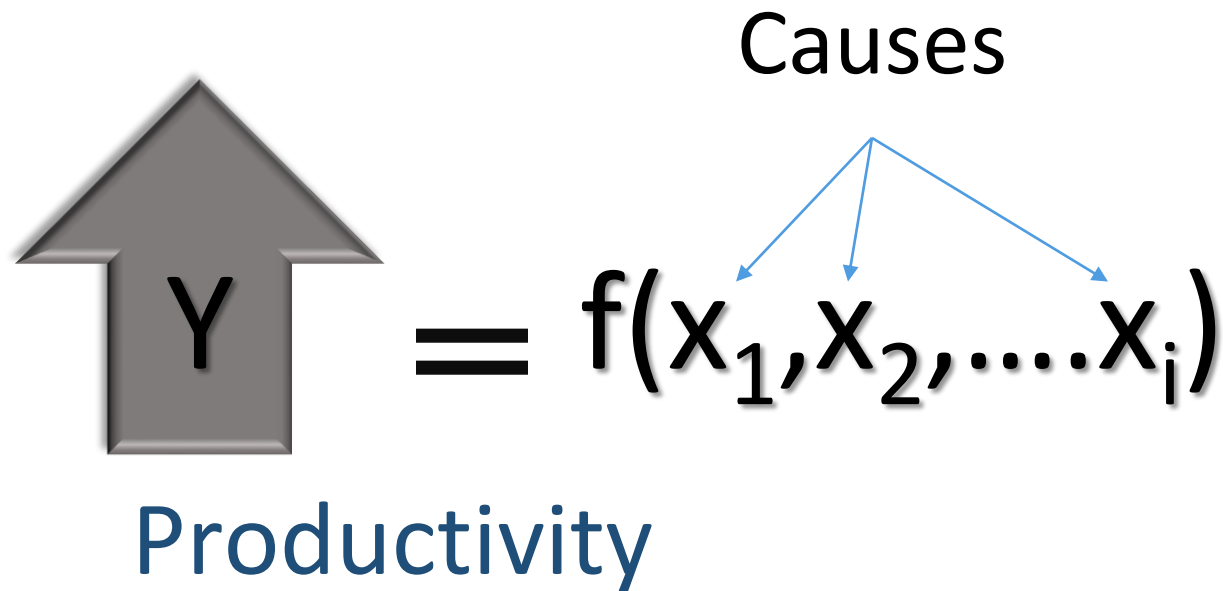
## SIX SIGMA THEME 2 – part 1



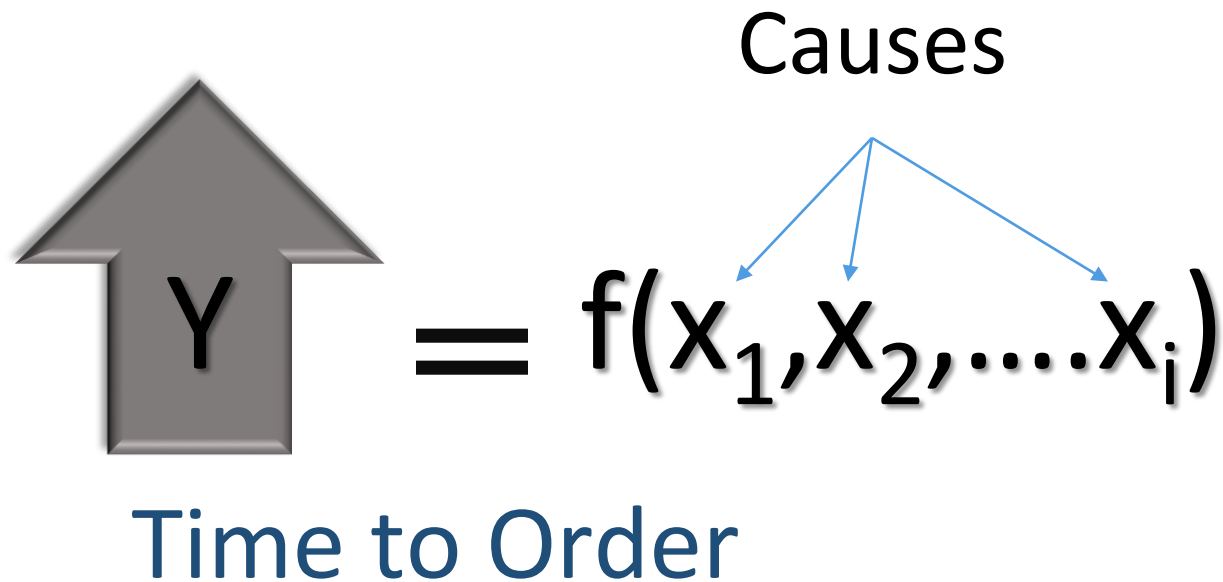
## SIX SIGMA THEME 2 – part 1



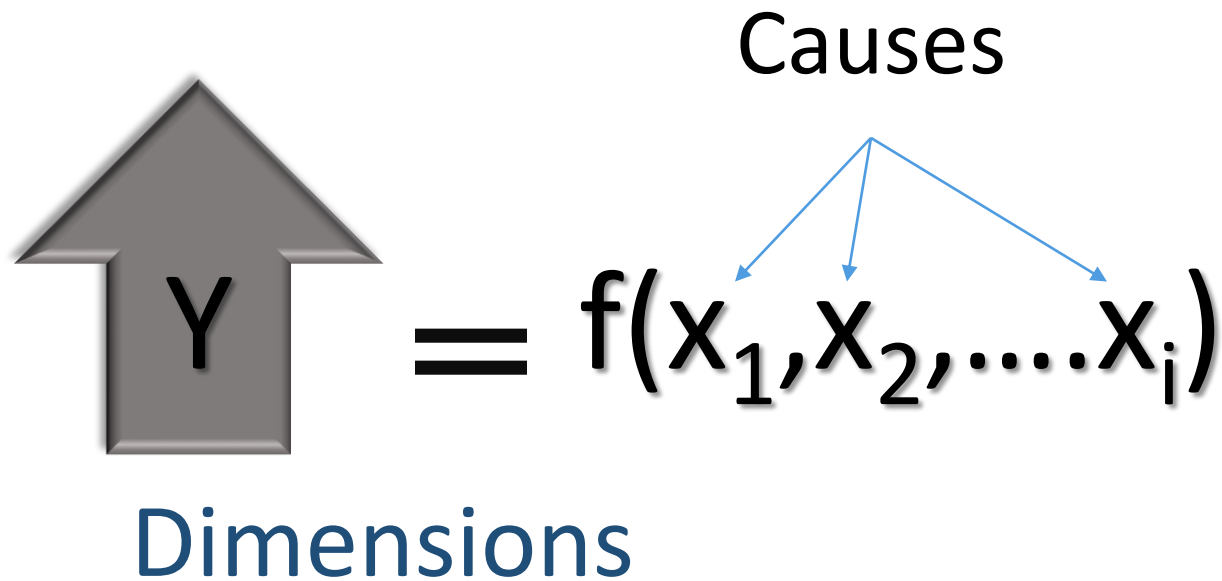
# SIX SIGMA THEME 2 – part 1



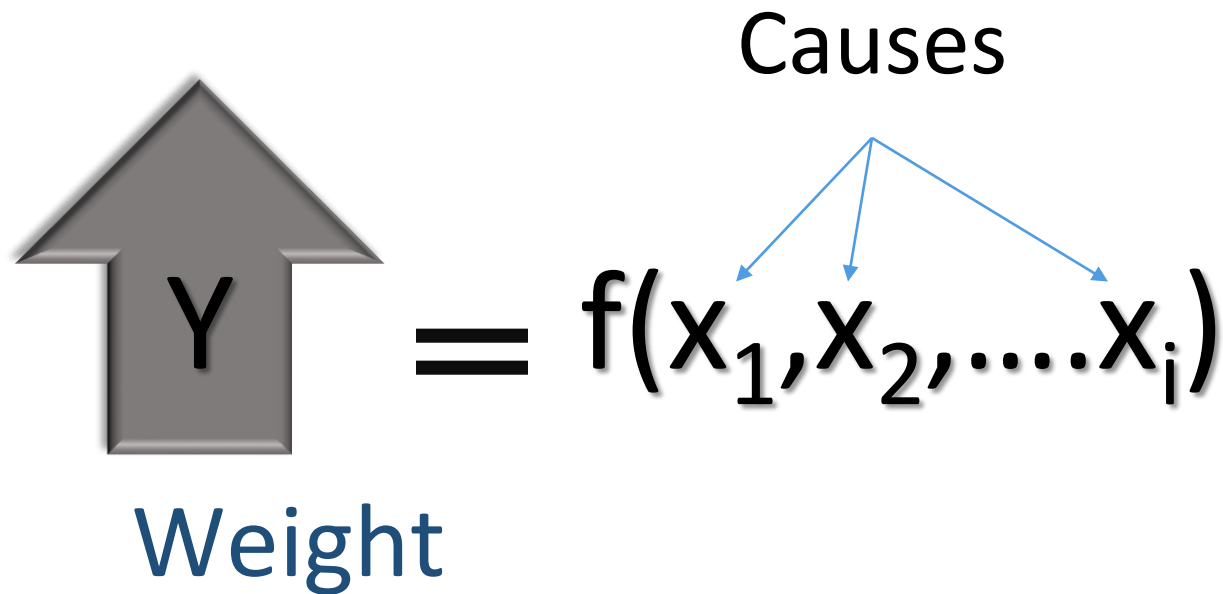
## SIX SIGMA THEME 2 – part 1



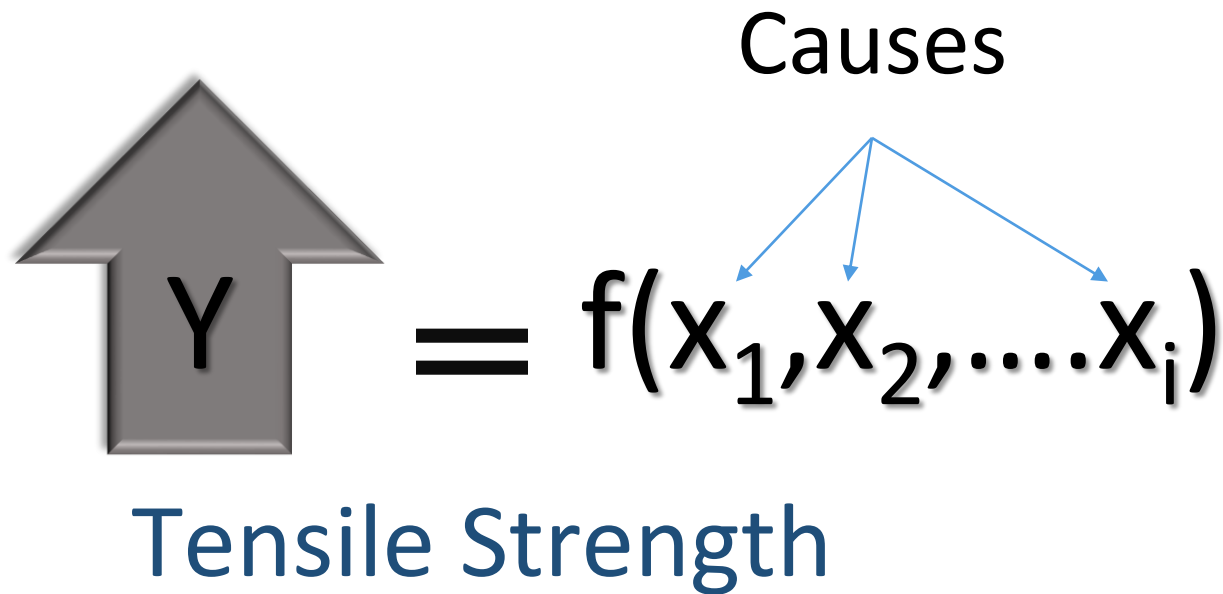
# SIX SIGMA THEME 2 – part 1



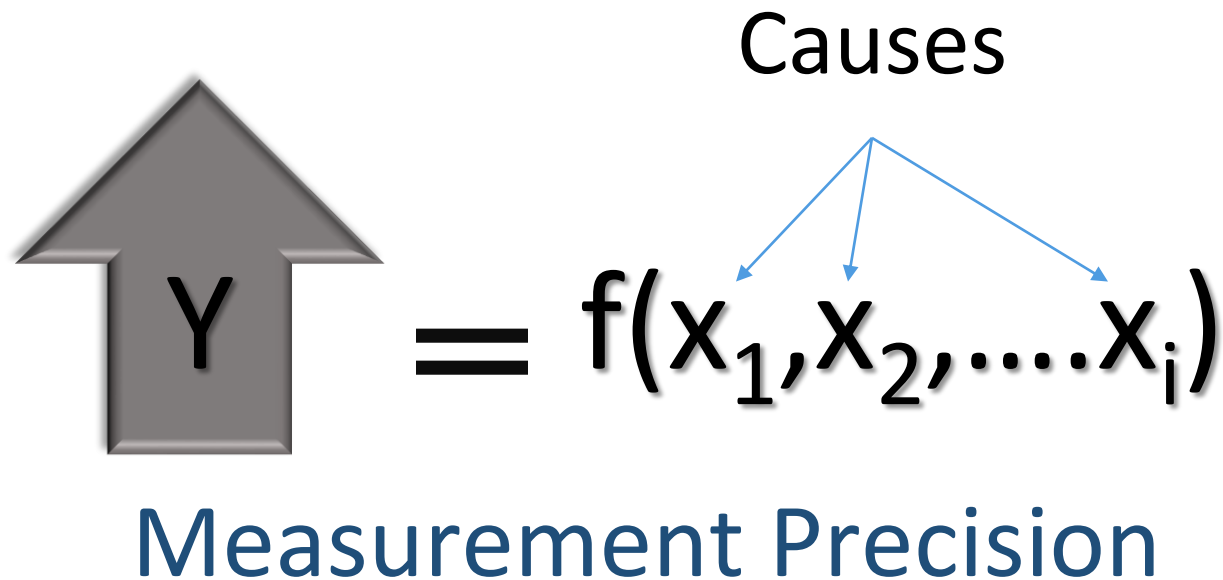
# SIX SIGMA THEME 2 – part 1



## SIX SIGMA THEME 2 – part 1



## SIX SIGMA THEME 2 – part 1





$$Y = f(X)$$

---

SIX SIGMA  
Theme 2  
part 2/2

2<sup>nd</sup> -

**DISCOVERABLE**

**VIA ANALYSIS OF**

**VARIATION**

A green bell curve graphic is centered on the right side of the slide. The curve is filled with a gradient of green, from a lighter shade at the top to a darker shade at the base. The text '2<sup>nd</sup> -', 'DISCOVERABLE', 'VIA ANALYSIS OF', and 'VARIATION' is overlaid on the curve. 'DISCOVERABLE' is in blue, while the other text is in black.

# BEYOND 3 SIGMA

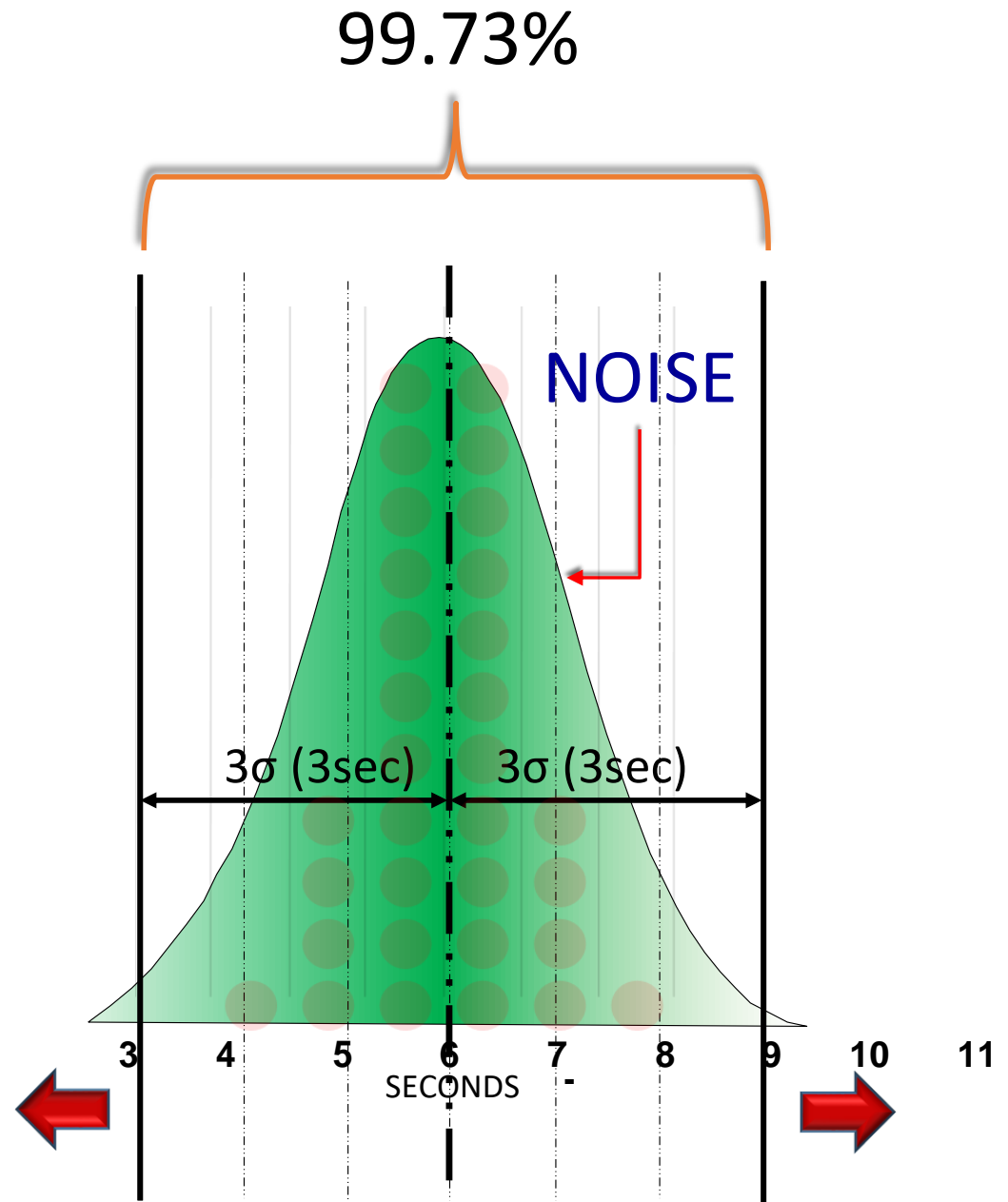
## LIMITS

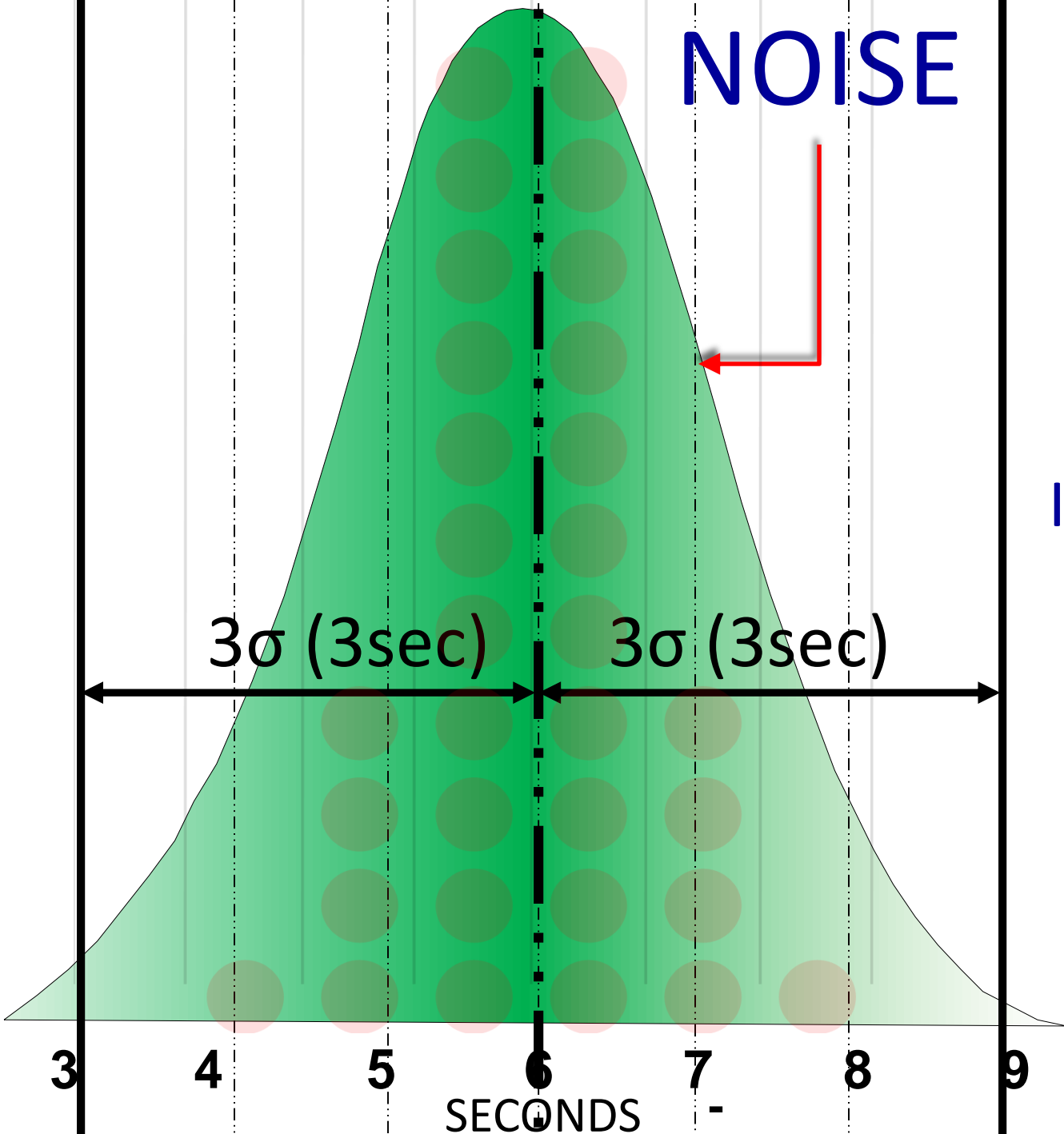
100%

- 99.73%



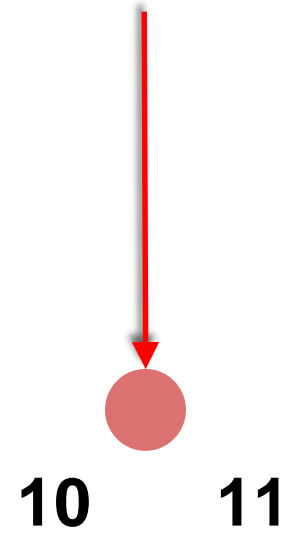
0.27%

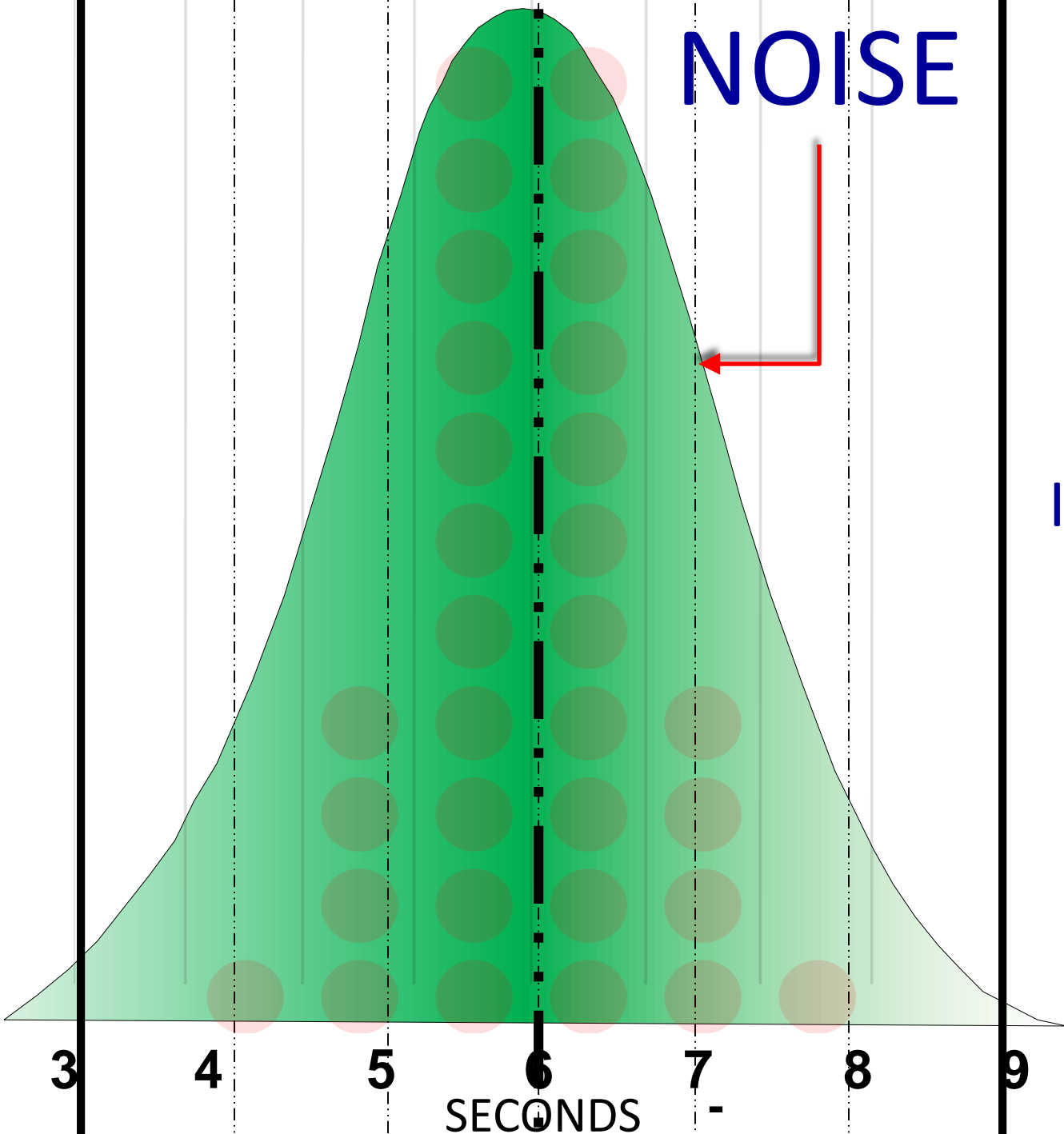




IMPROBABLE

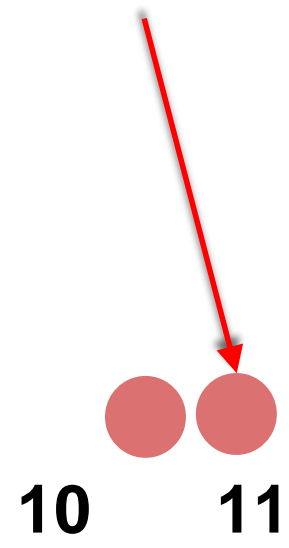
EVENT

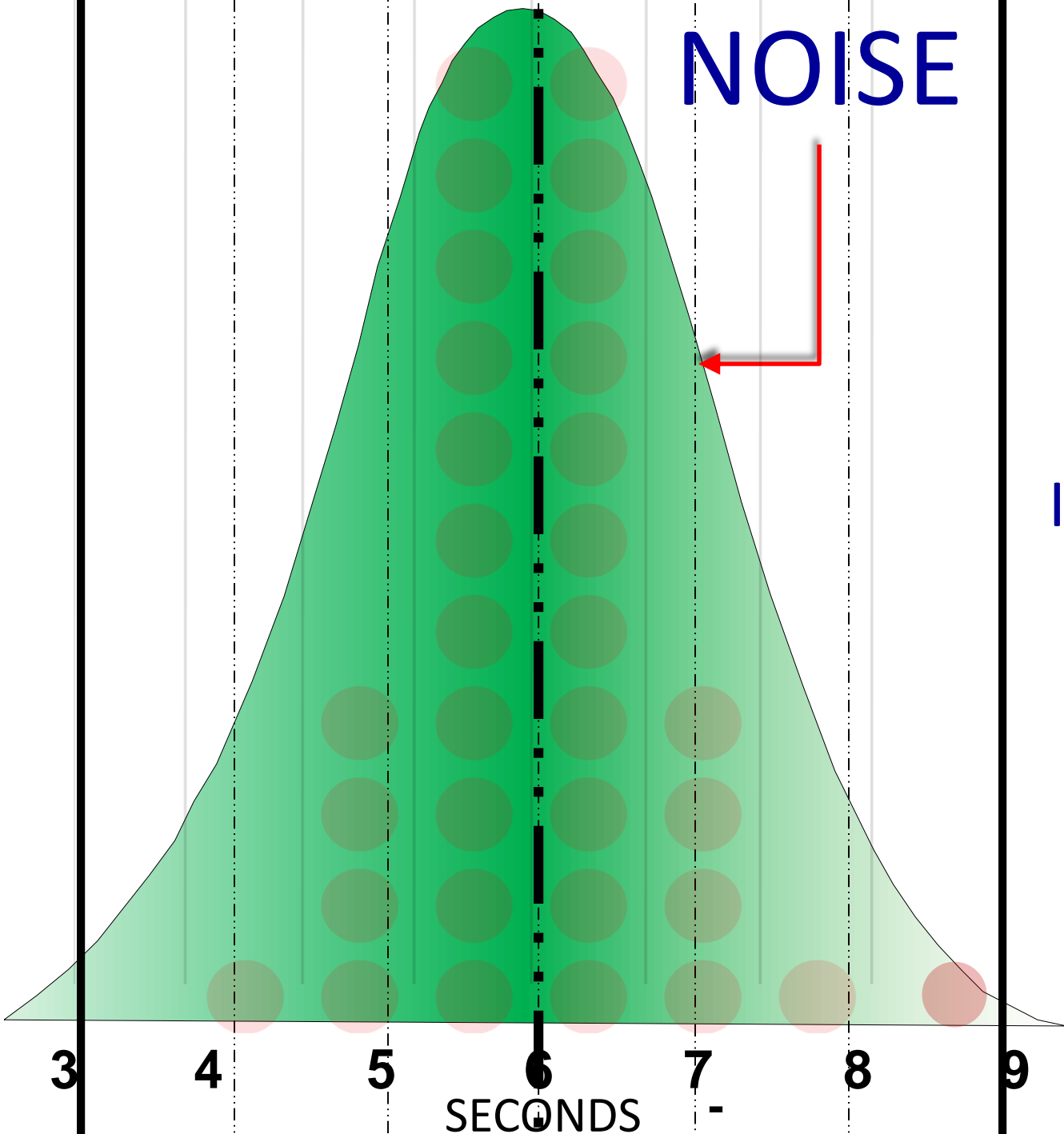




IMPROBABLE

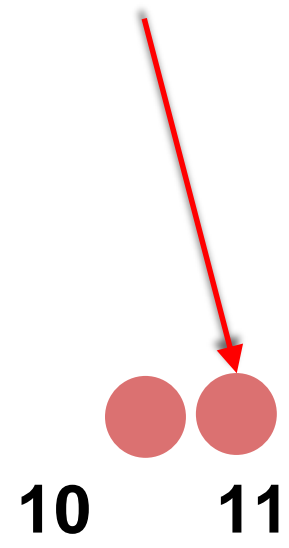
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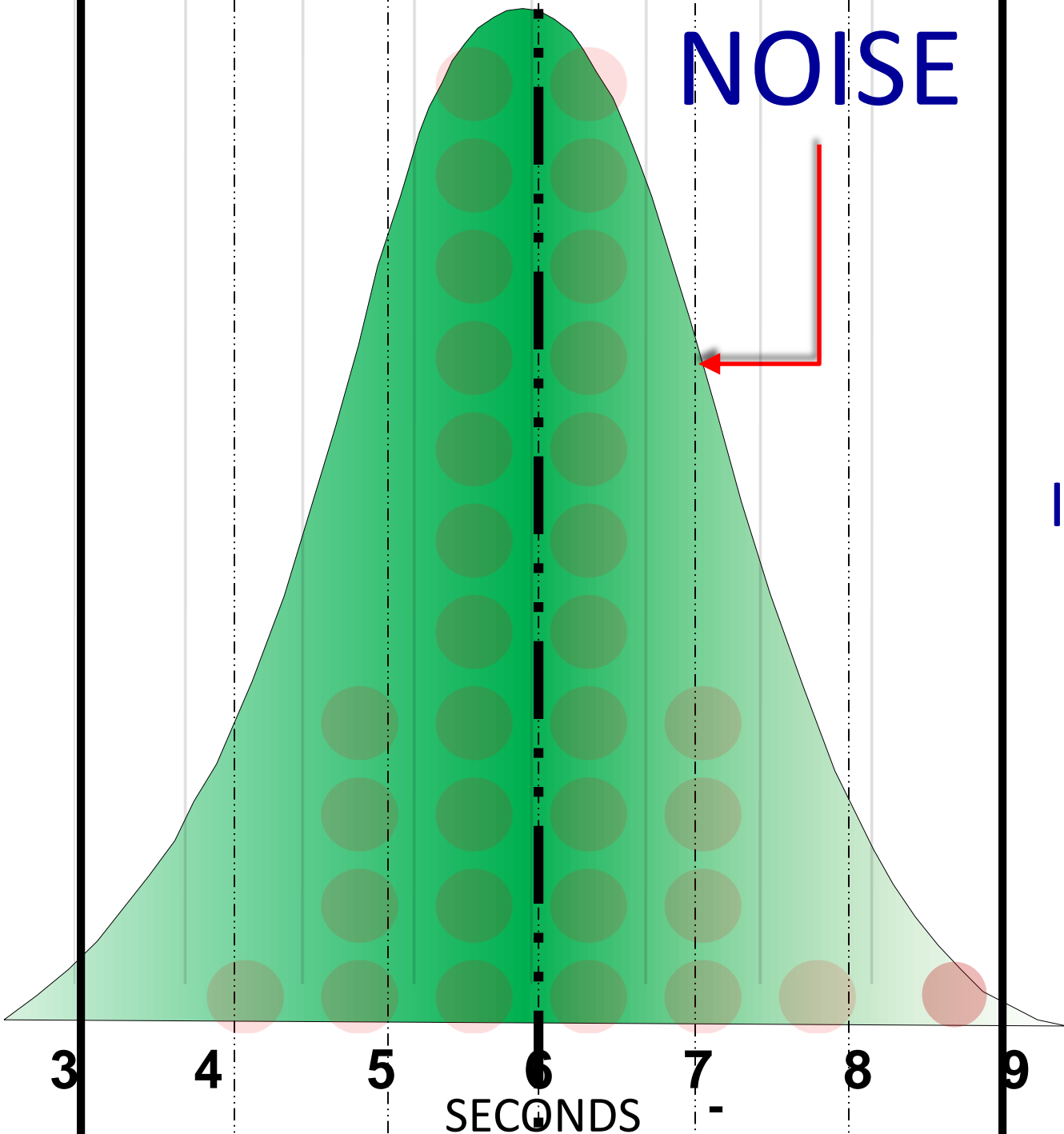




IMPROBABLE

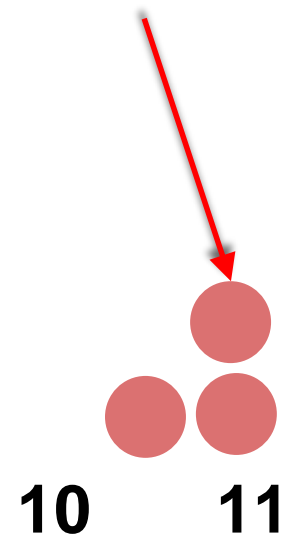
EVENT

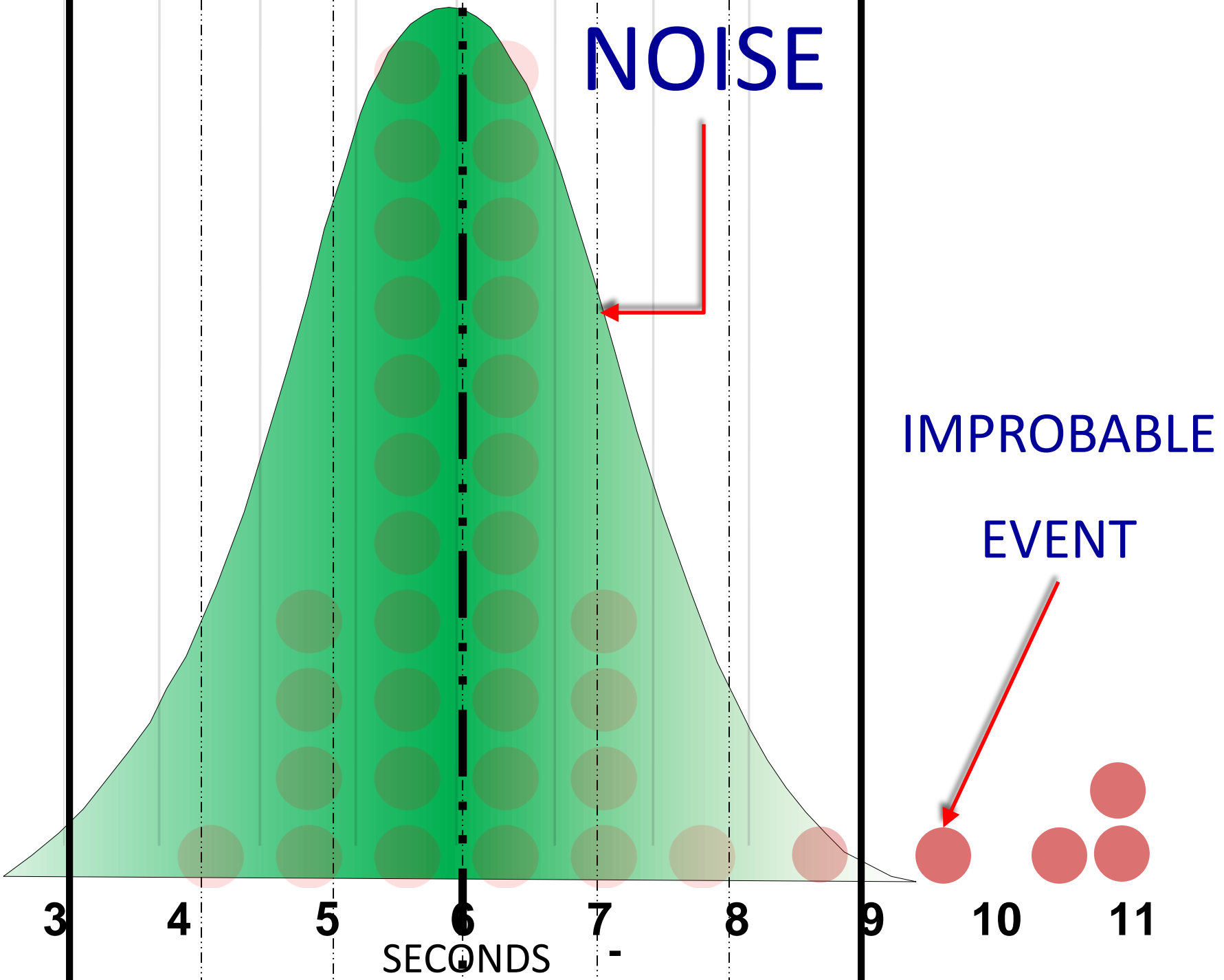


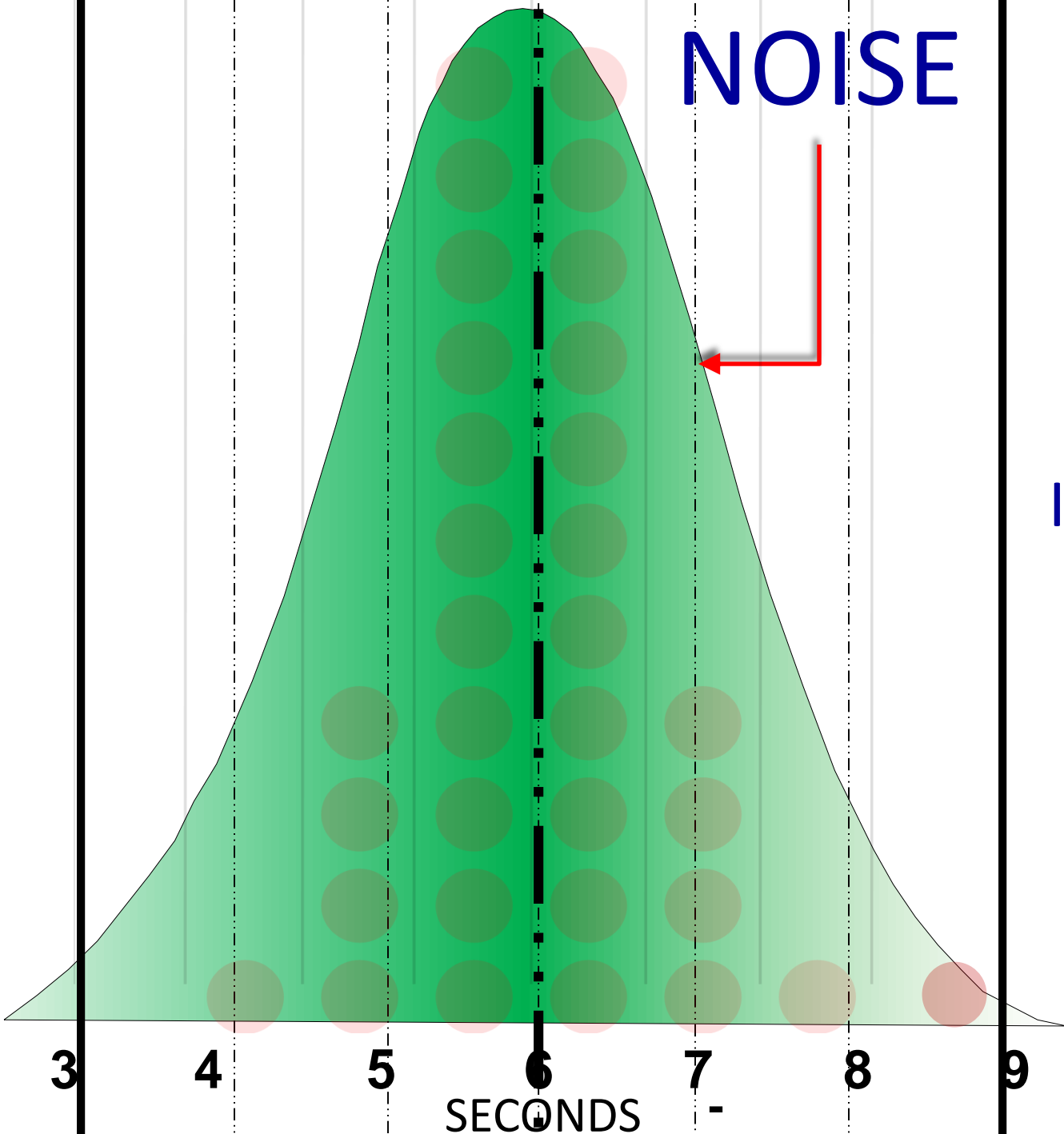


IMPROBABLE

EVENT

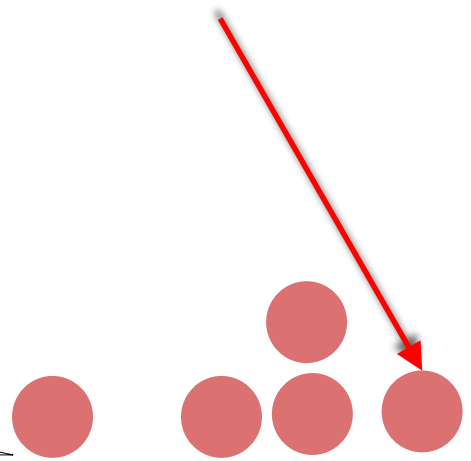




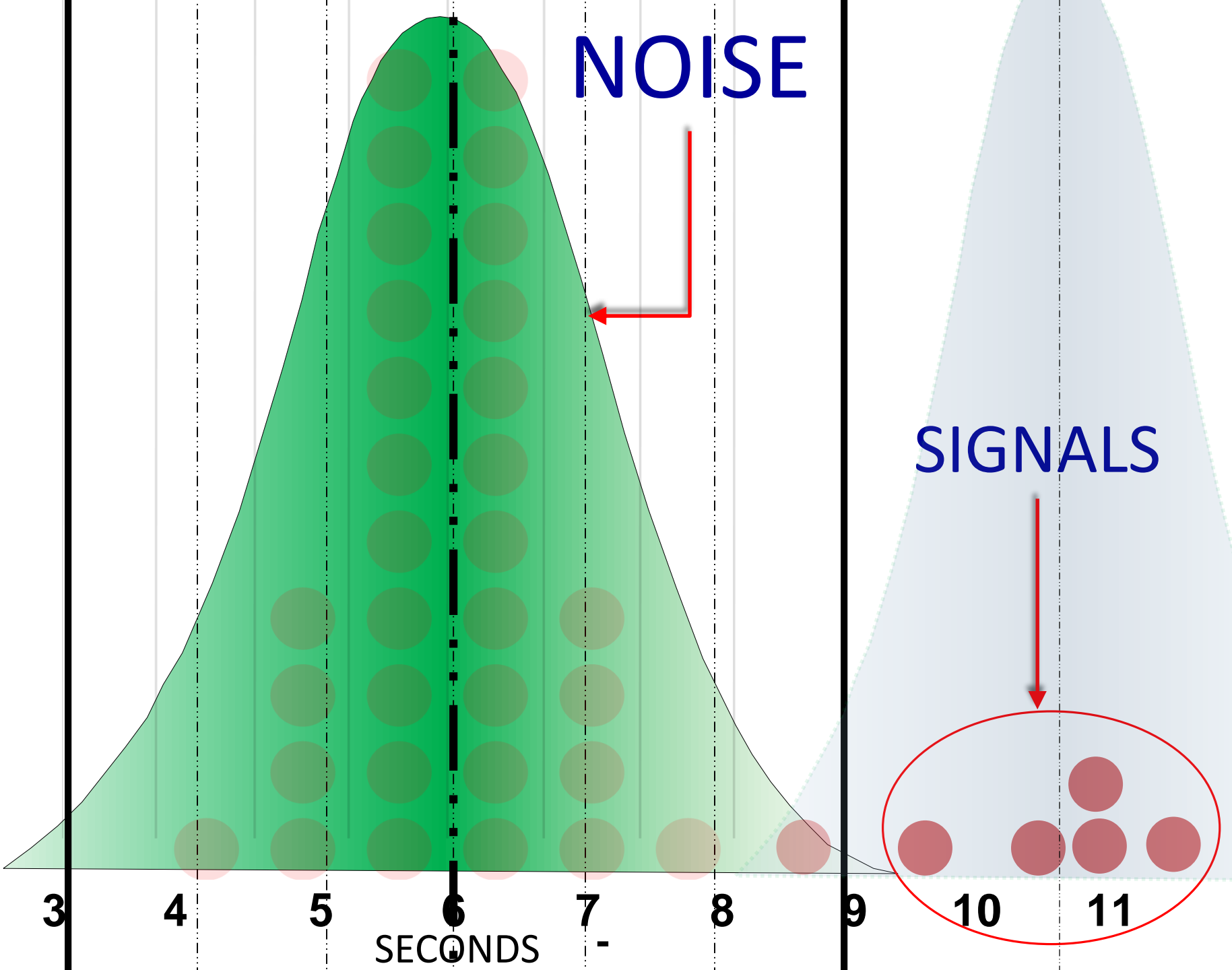


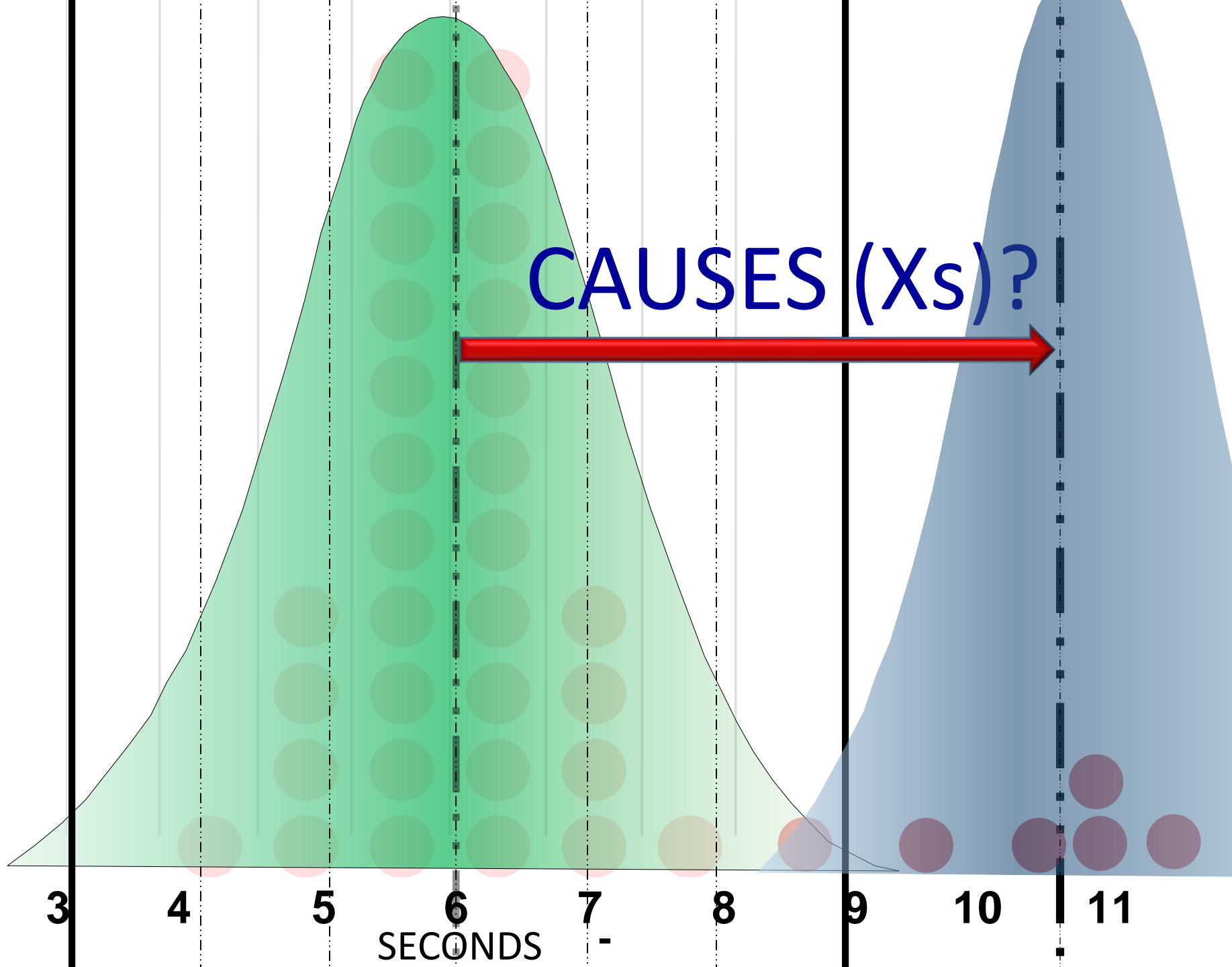
IMPROBABLE

EVENT










CAUSES (Xs)?

SECONDS

**DMAIC**

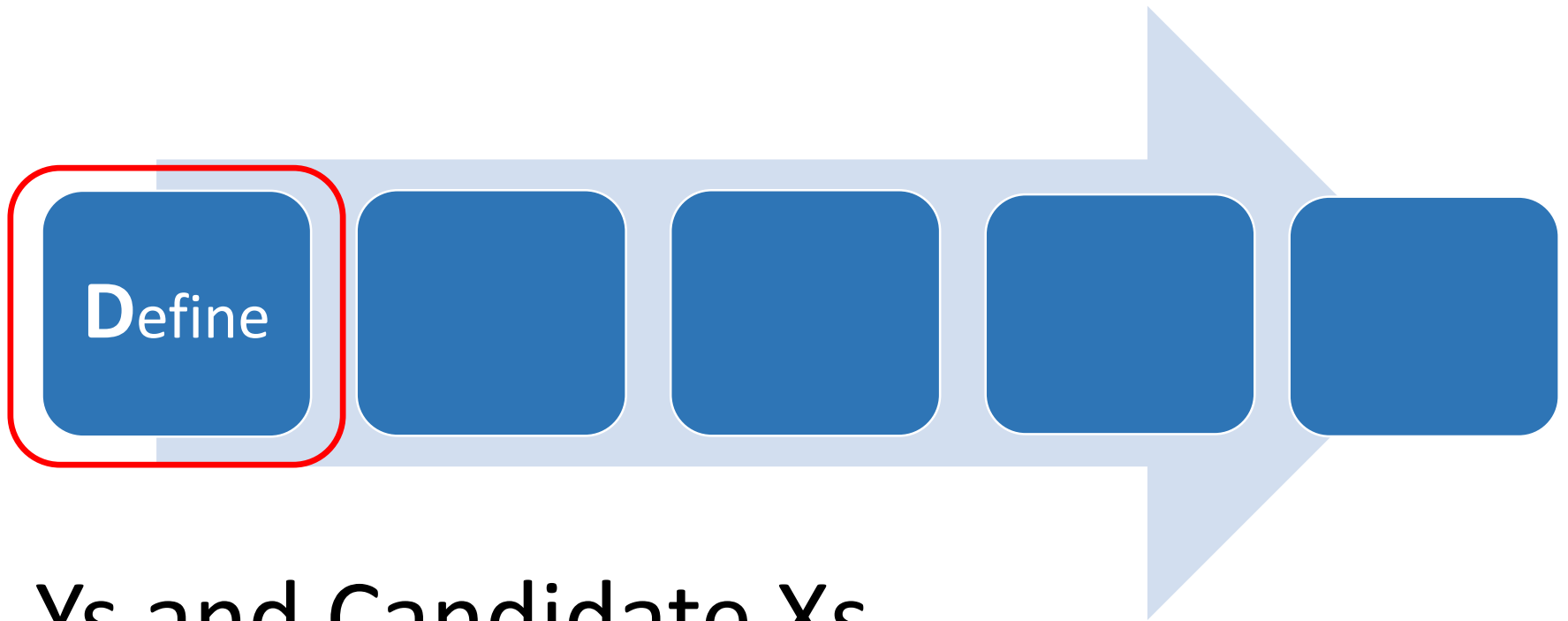
---

SIX SIGMA  
Theme 3



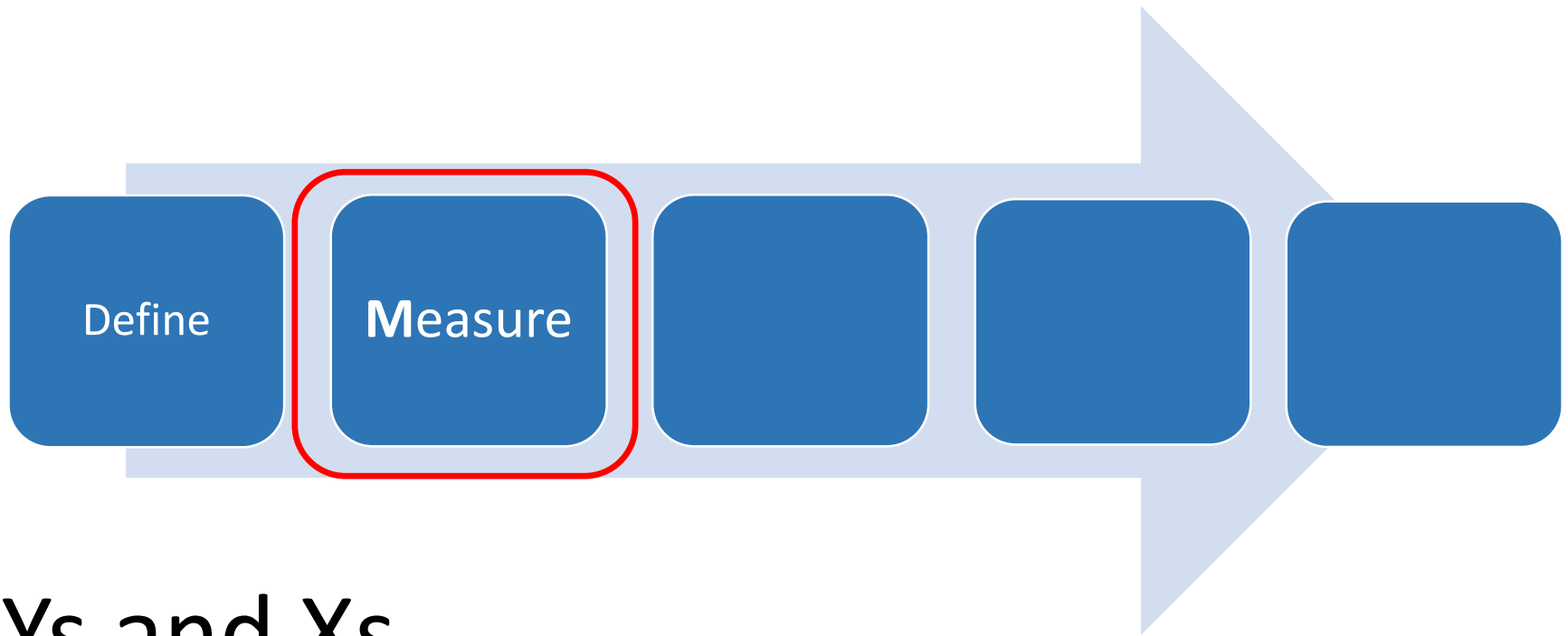
**SYSTEMATIC  
IMPROVEMENT**

# SYSTEMATIC PROCESS IMPROVEMENT



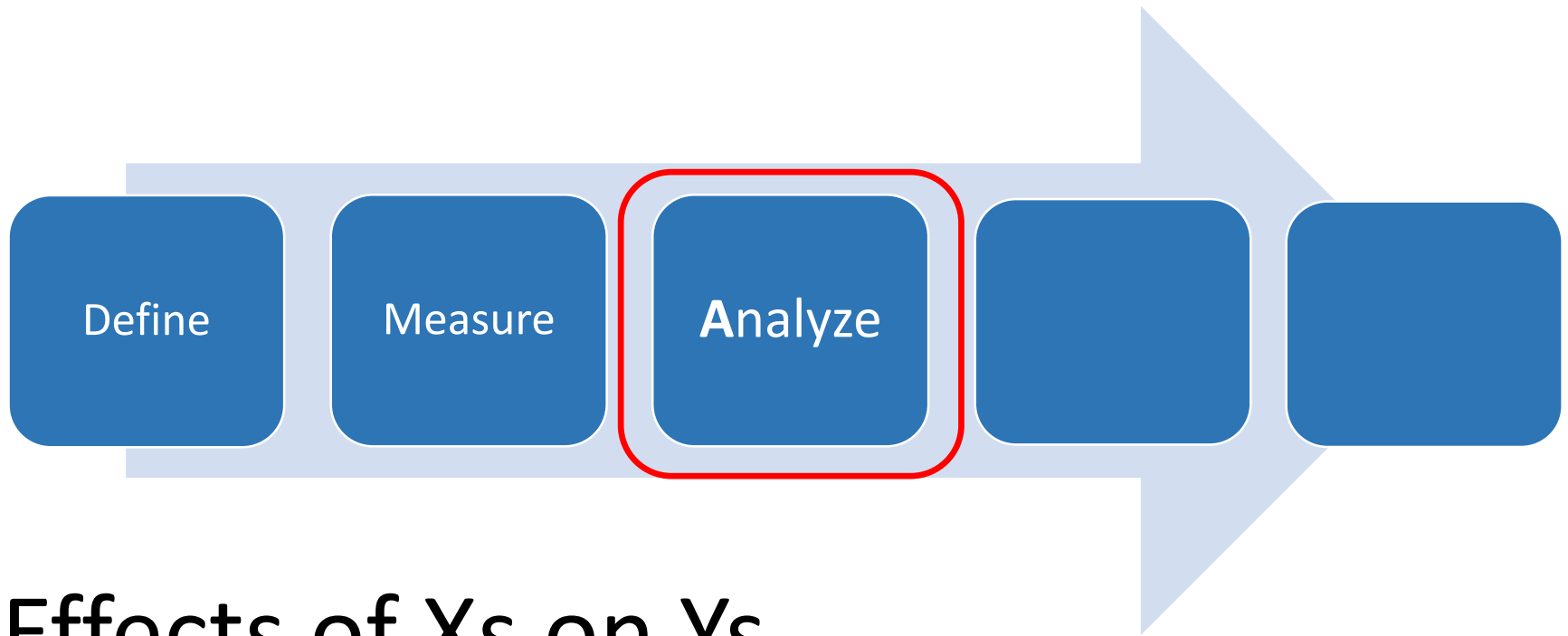
Ys and Candidate Xs

# SYSTEMATIC PROCESS IMPROVEMENT



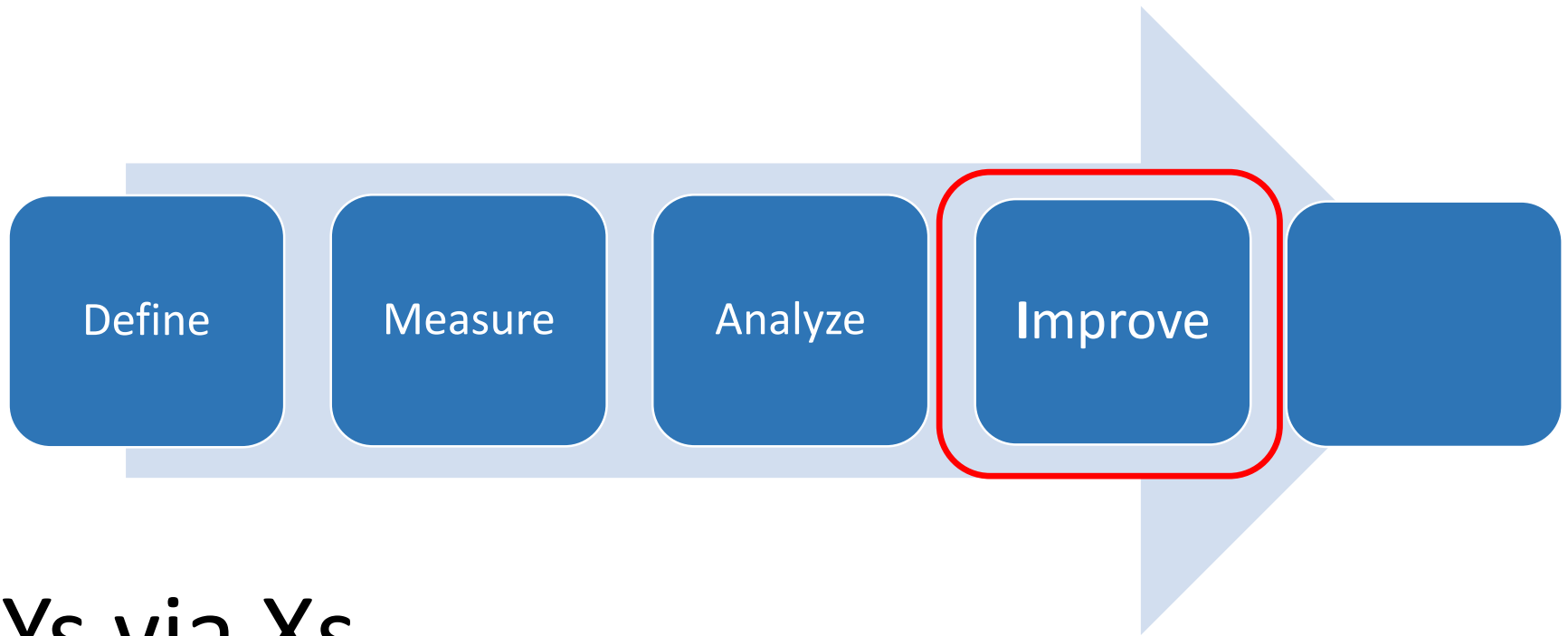
Ys and Xs

# SYSTEMATIC PROCESS IMPROVEMENT



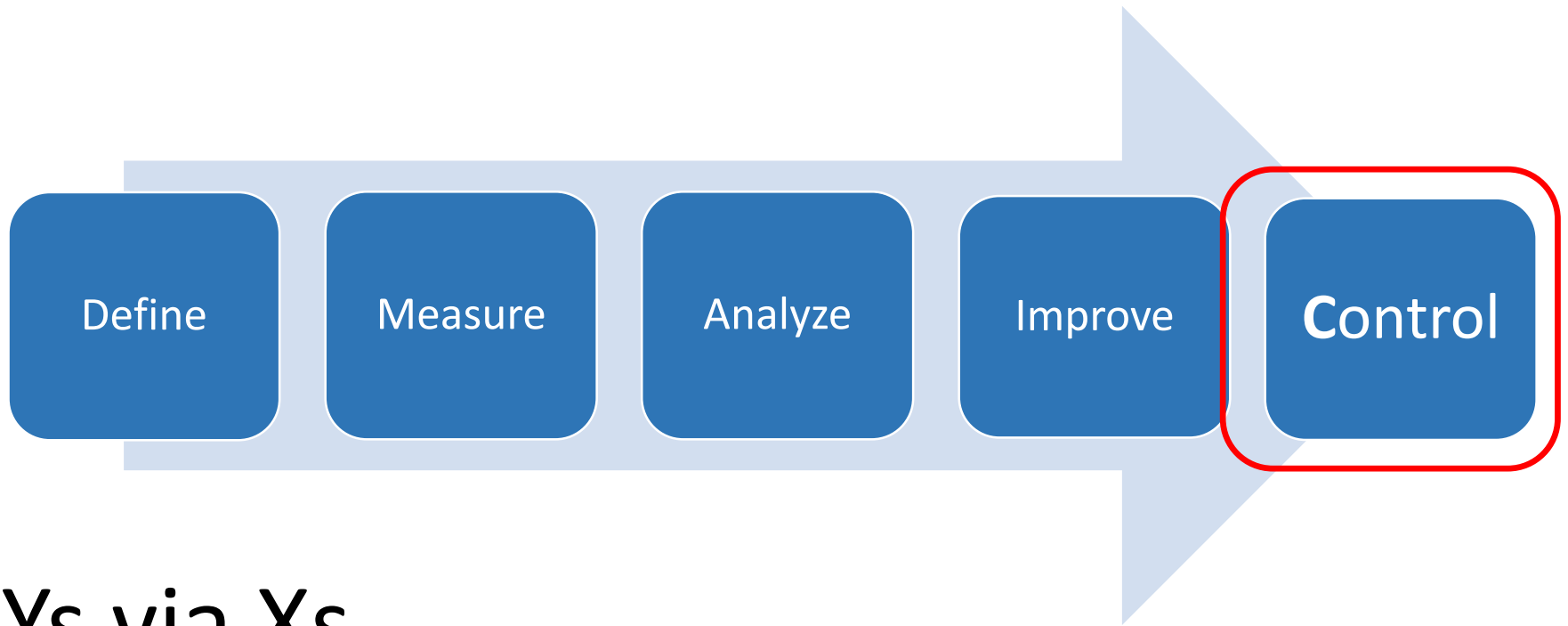
Effects of Xs on Ys

# SYSTEMATIC PROCESS IMPROVEMENT



Ys via Xs

# SYSTEMATIC PROCESS IMPROVEMENT



Ys via Xs





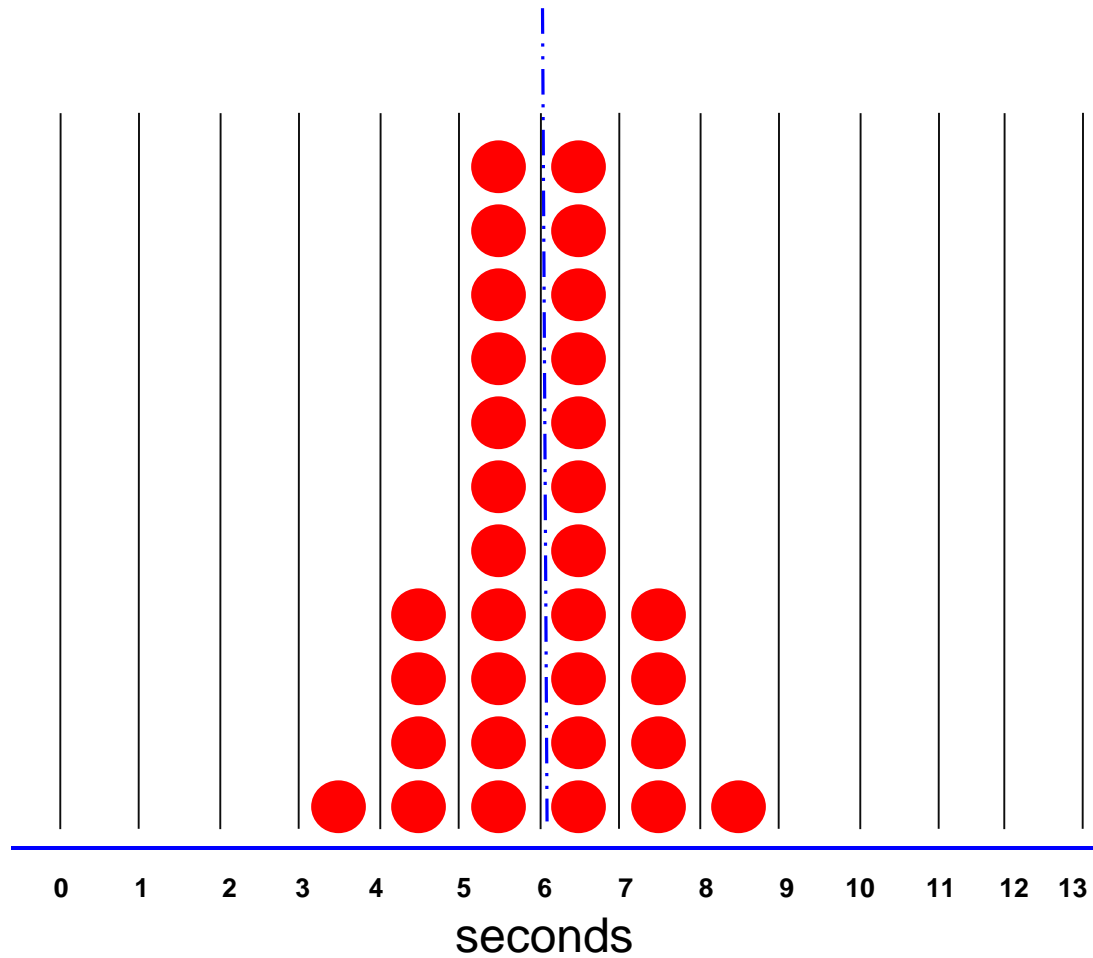
# SIX SIGMA -- METHODS



VARIATION  
SECS TO ANSWER  
A CALL

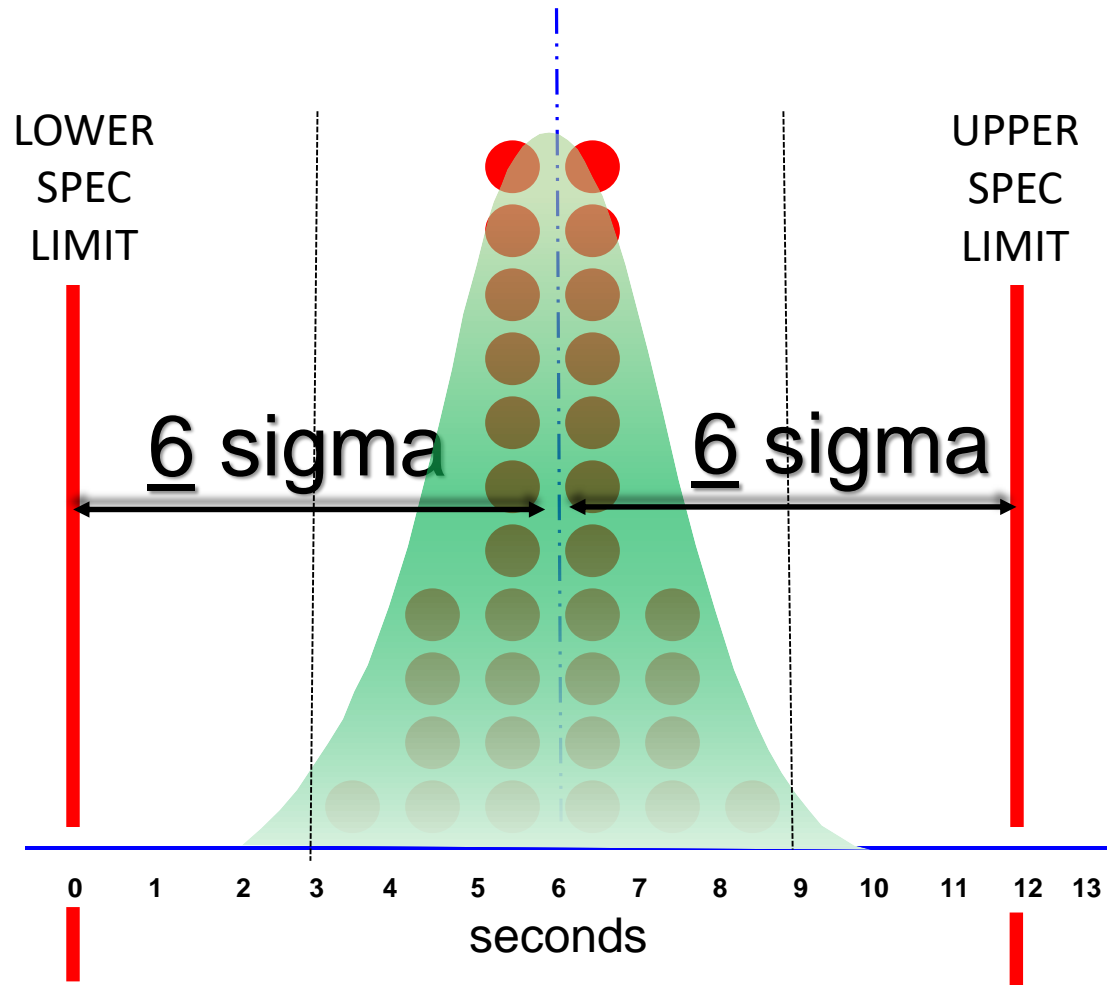
---

HISTOGRAM



VARIATION  
SECS TO ANSWER  
CALL VS.  
TOLERANCE LIMITS

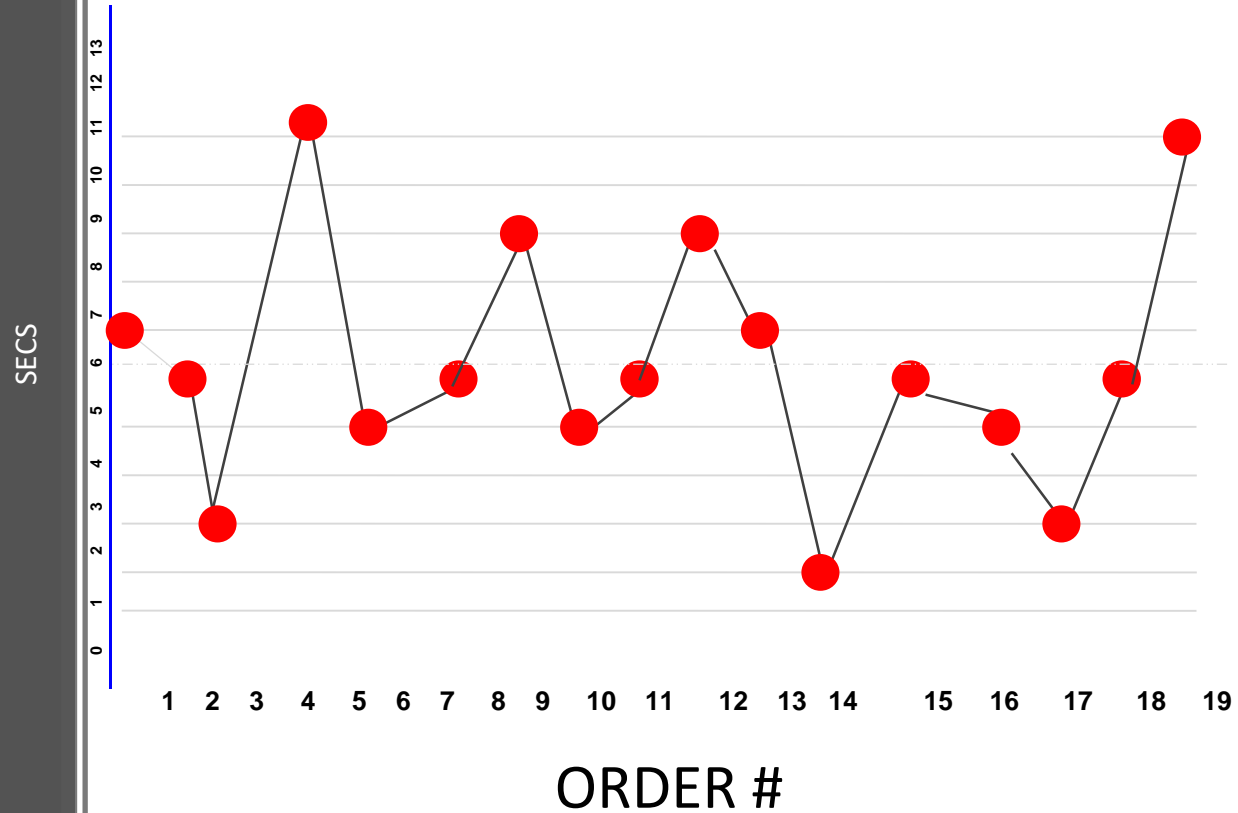
CAPABILITY  
(6 SIGMA LEVEL PROCESS)



VARIATION  
SECS TO ANSWER  
CALL VS. ORDER  
(TIME)

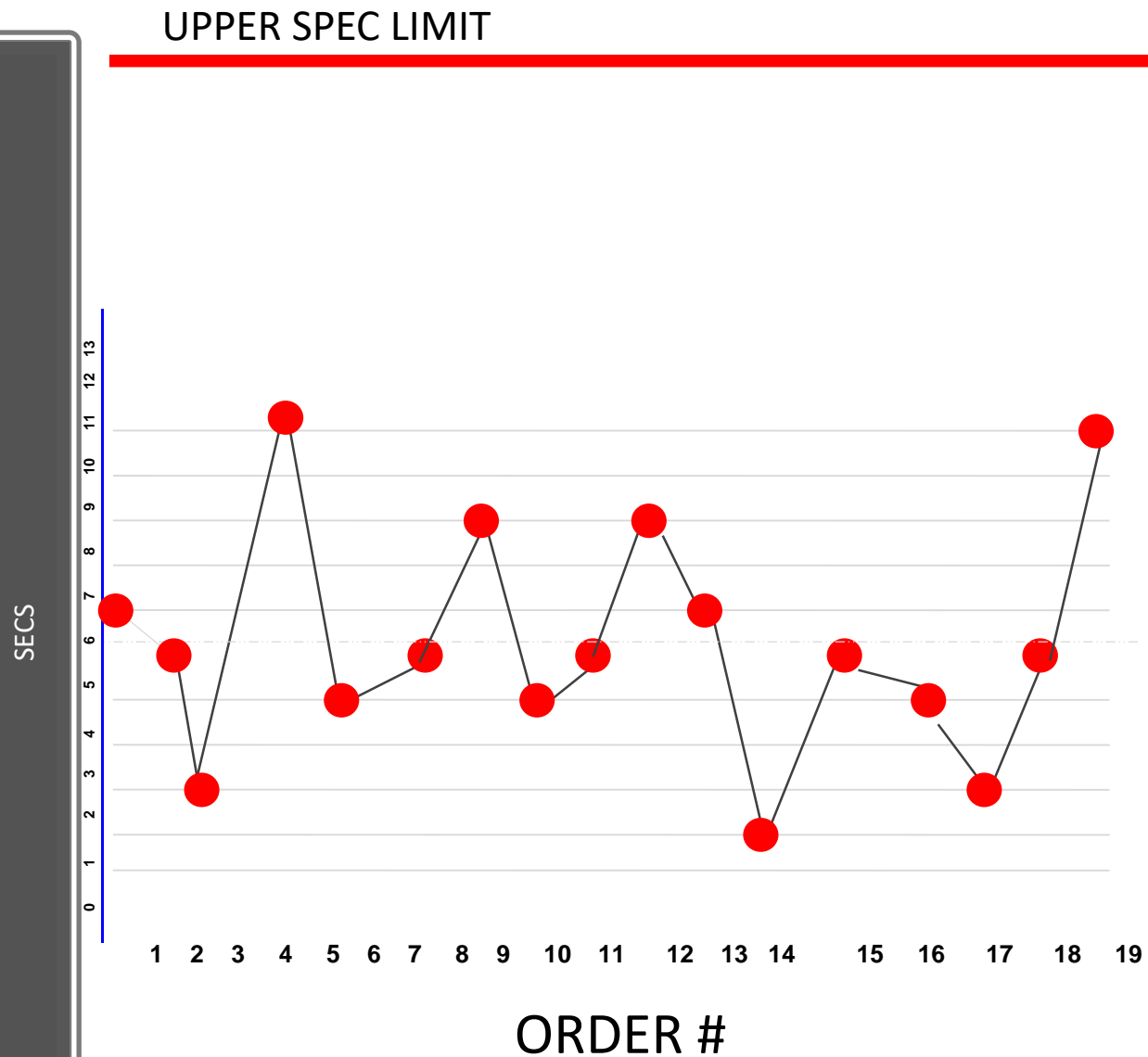
---

RUN CHART



VARIATION  
SECS TO ANSWER  
CALL VS. ORDER  
(TIME)

TOLERANCE  
CHART

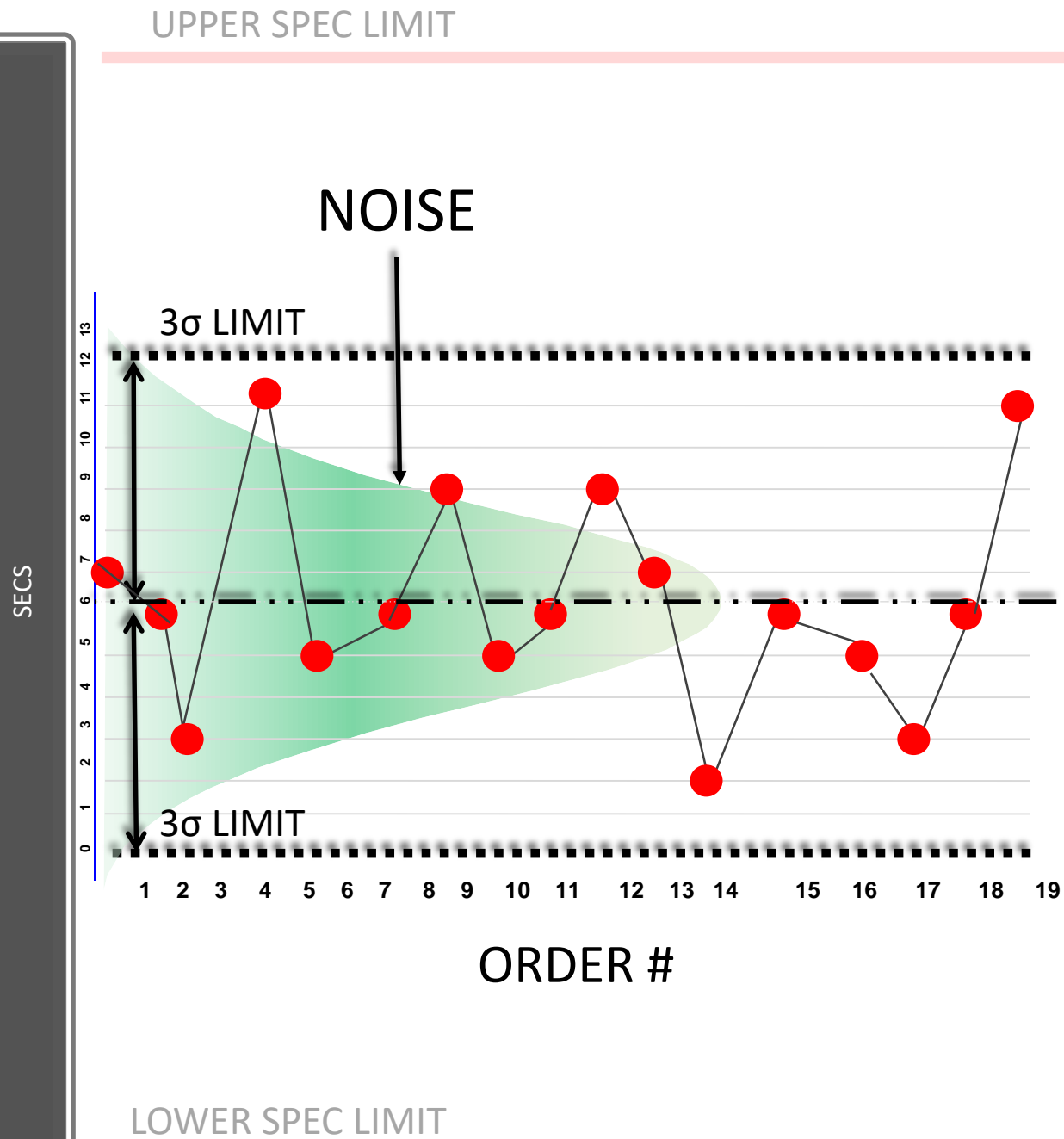


LOWER SPEC LIMIT

VARIATION  
SECS TO ANSWER  
CALL  
VS. ORDER VS.  
3-SIGMA LIMITS

---

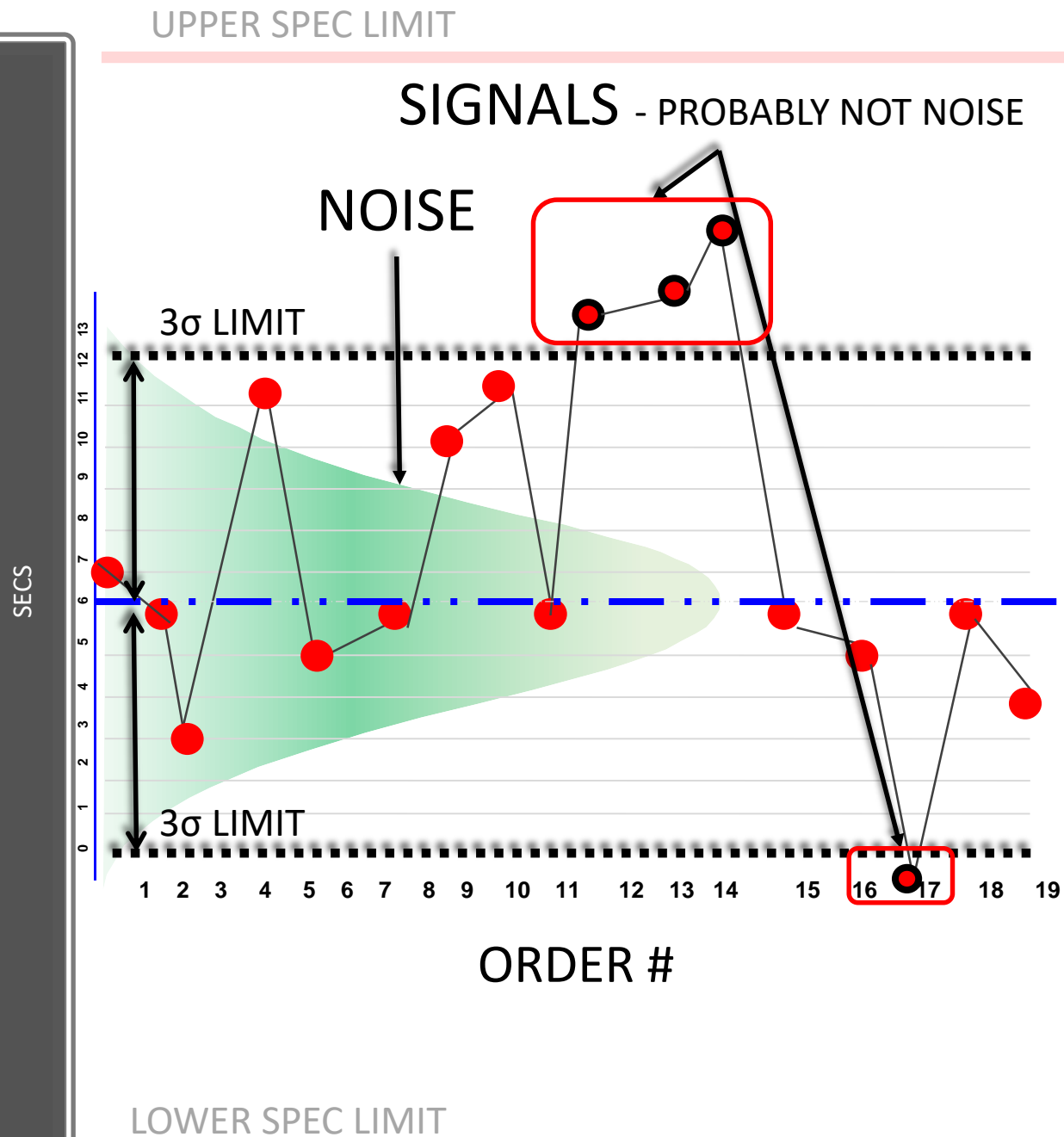
CONTROL  
CHART



VARIATION  
SECS TO ANSWER  
CALL  
VS. ORDER VS.  
3-SIGMA LIMITS

---

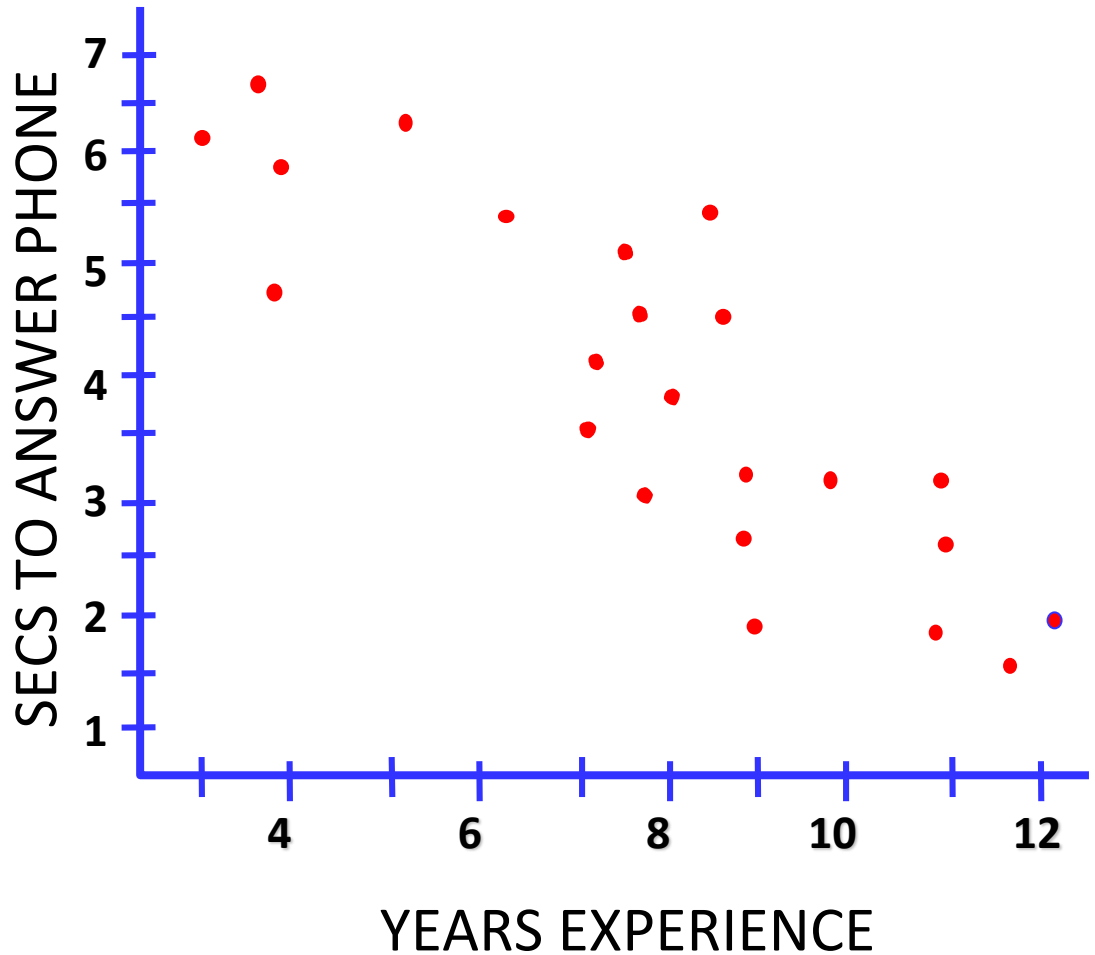
CONTROL  
CHART



VARIATION  
SECS TO ANSWER  
CALL  
VS. YEARS  
EXPERIENCE

---

SCATTER  
PLOT

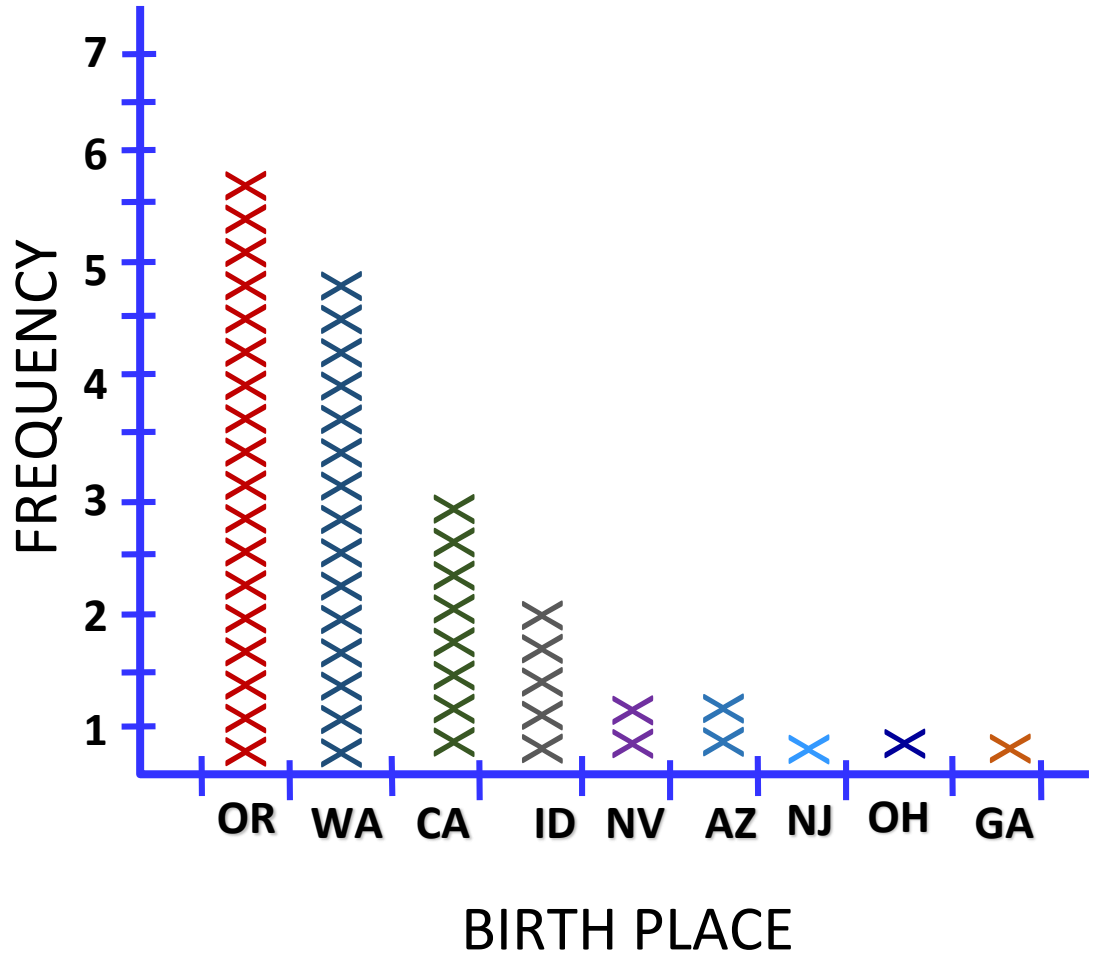




# VARIATION IN BIRTHPLACE

---

## PARETO CHART





**COMPETE OR COMPLEMENT? –**

**LSS PROJECT EXAMPLE**



EMERGENCY  
ROOM PATIENT  
WAIT TIME  
—  
ACMEVILLE



ACMEITES

---

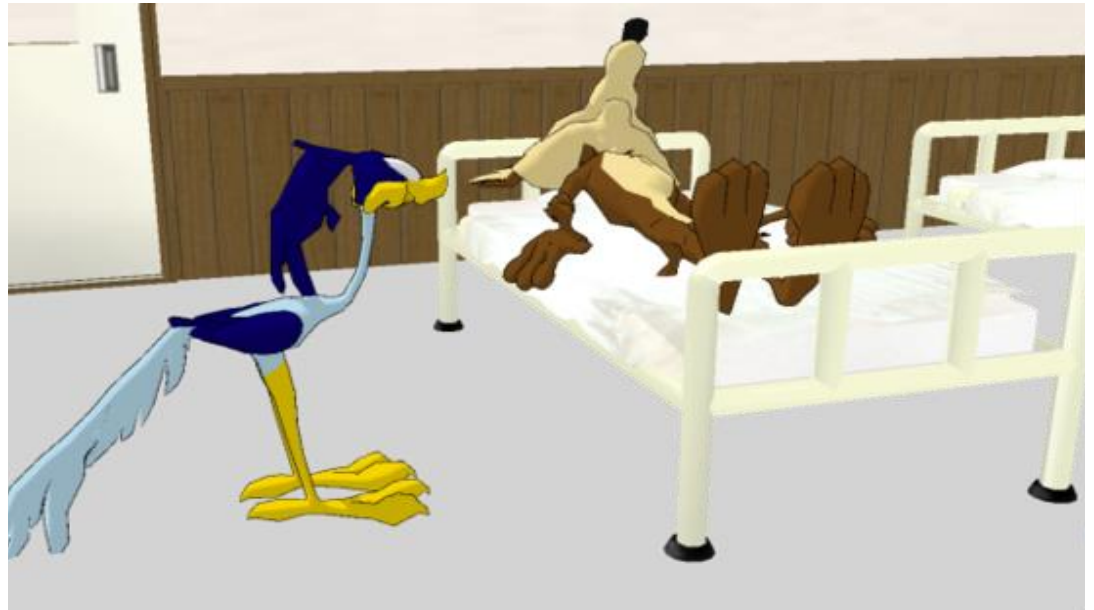
YOU MAY KNOW



ACMEITES

---

YOU MAY KNOW



EMERGENCY

ROOM PATIENT

PROCESSING

---

$Y_{\text{critical}}$

WAIT TIME

**DEFINE**

# IDEALLY

- PATIENTS ENTER AND RECEIVE

**IMMEDIATE & EFFECTIVE**

ATTENTION



# CURRENTLY

$Y_{\text{critical}}$	CURRENTLY
Wait Time Avg.	<b>24 min</b>
Wait Times > 45 min	<b>10%</b>
Process Capability	<b>1.2<math>\sigma</math></b>



# PROJECT GOALS

$Y_{\text{critical}}$	Currently	Goal
Wait Time Avg.	24	<b><math>\leq 12 \text{ min}</math></b>
Wait Times > 45 min	10%	<b><math>\leq 1\%</math></b>
Process Capability	$1.2\sigma$	<b><math>\geq 4.0\sigma</math></b>

EMERGENCY

ROOM PATIENT

PROCESSING

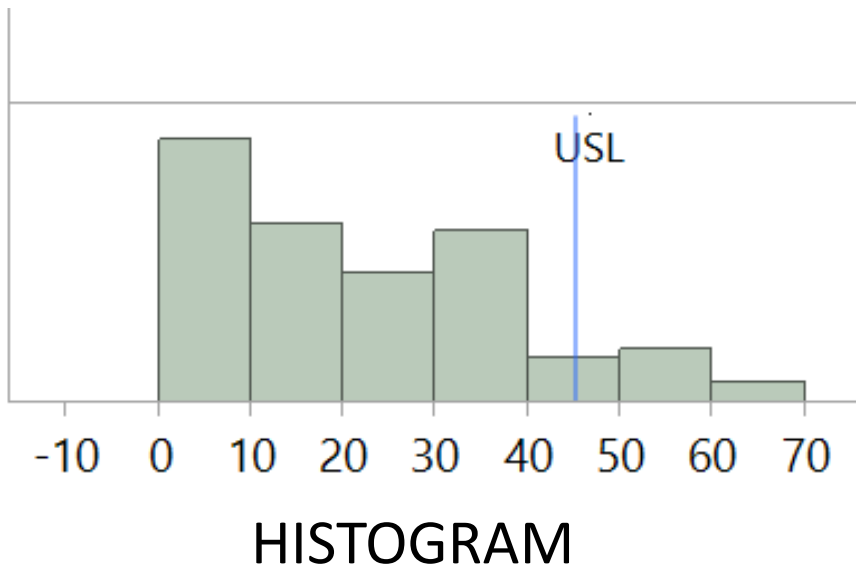
---

$Y_{\text{critical}}$

WAIT TIME

**MEASURE/ANALYZE**

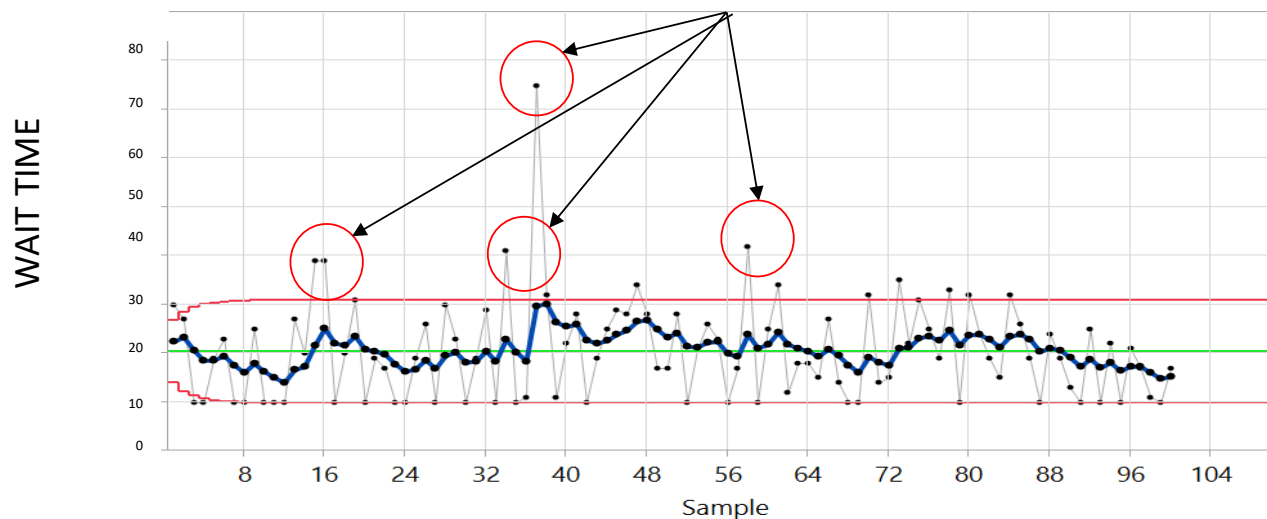
# FINDINGS BEFORE – WAIT TIME



- Average = 24 min
- 10% > 45 min

# FINDINGS BEFORE – WAIT TIME

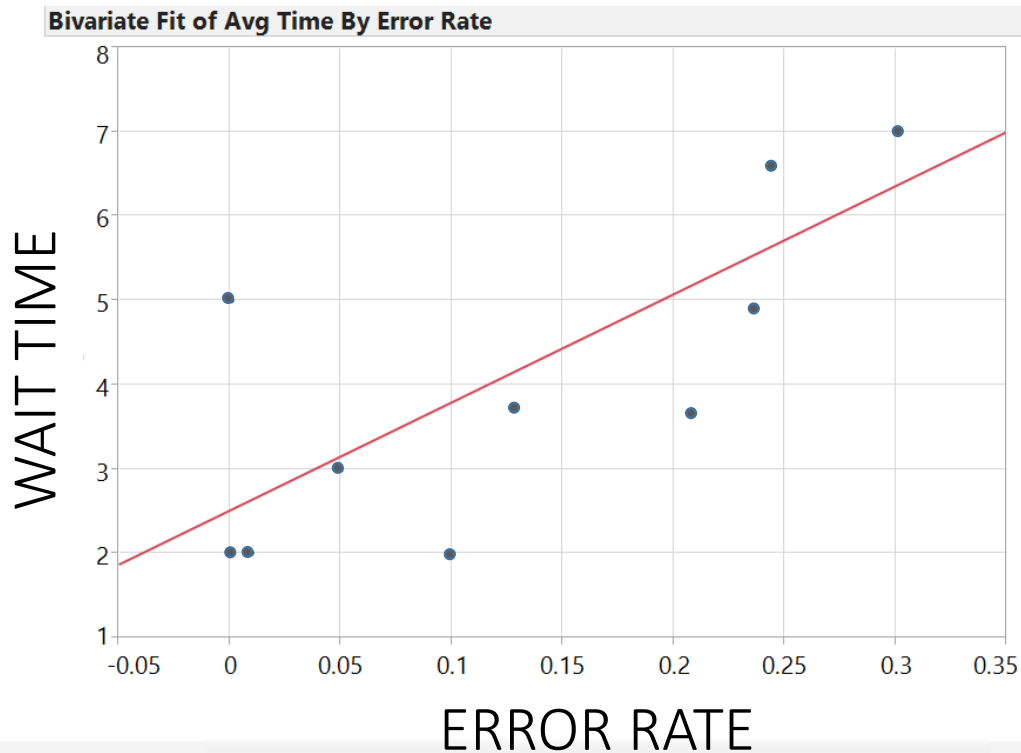
## STATISTICAL CONTROL CHART W/ $3\sigma$ LIMITS



- No indications of cycles, trends, other systematic effects
- Occasional exceptionally long waiting times

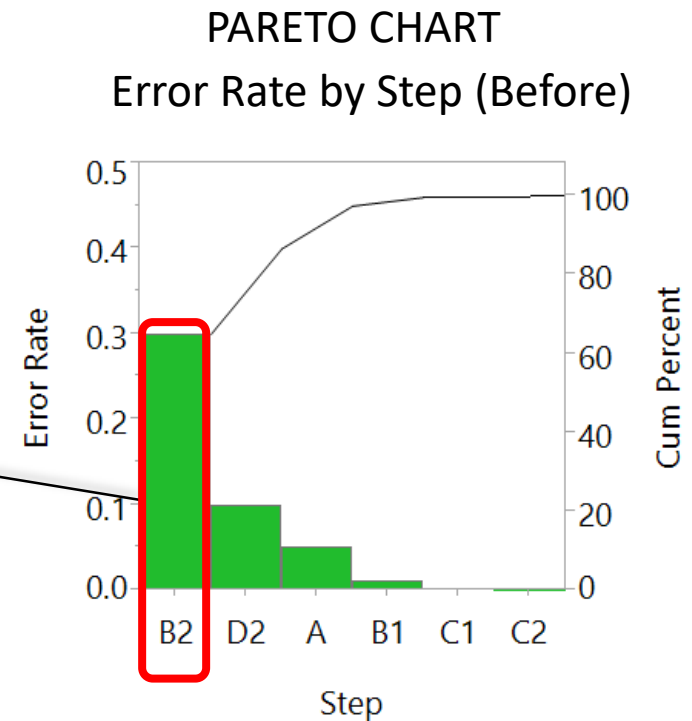
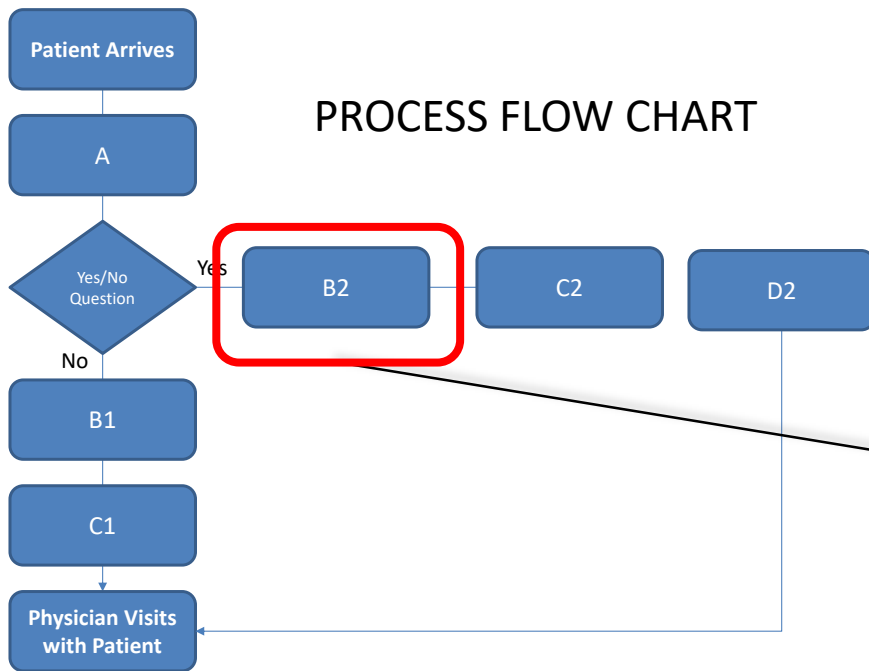
# FINDINGS BEFORE – WAIT TIME VS. ERRORS

## SCATTER PLOT



Error Rate  
**CORRELATED** with  
Wait Time.

# FINDINGS BEFORE – ERRORS



Opportunity - Reduce step B2 error rate.

## OTHER FINDINGS

- 90% of B2 errors = data omission  
(defects/errors)
  - Multiple redundant activities during  
paperwork prep (over-processing)
  - Room changeover times excessive  
(large % NVA – excess motion)
- 
- PAPERWORK
- ROOM

EMERGENCY

ROOM PATIENT

PROCESSING

---

$Y_{\text{critical}}$

WAIT TIME

**IMPROVE**



# COUNTERMEASURES

## PAPERWORK --

1. **POKA-YOKE** electronic work order form.
2. Eliminate **NON-VALUE ADDING** redundant steps for paperwork.

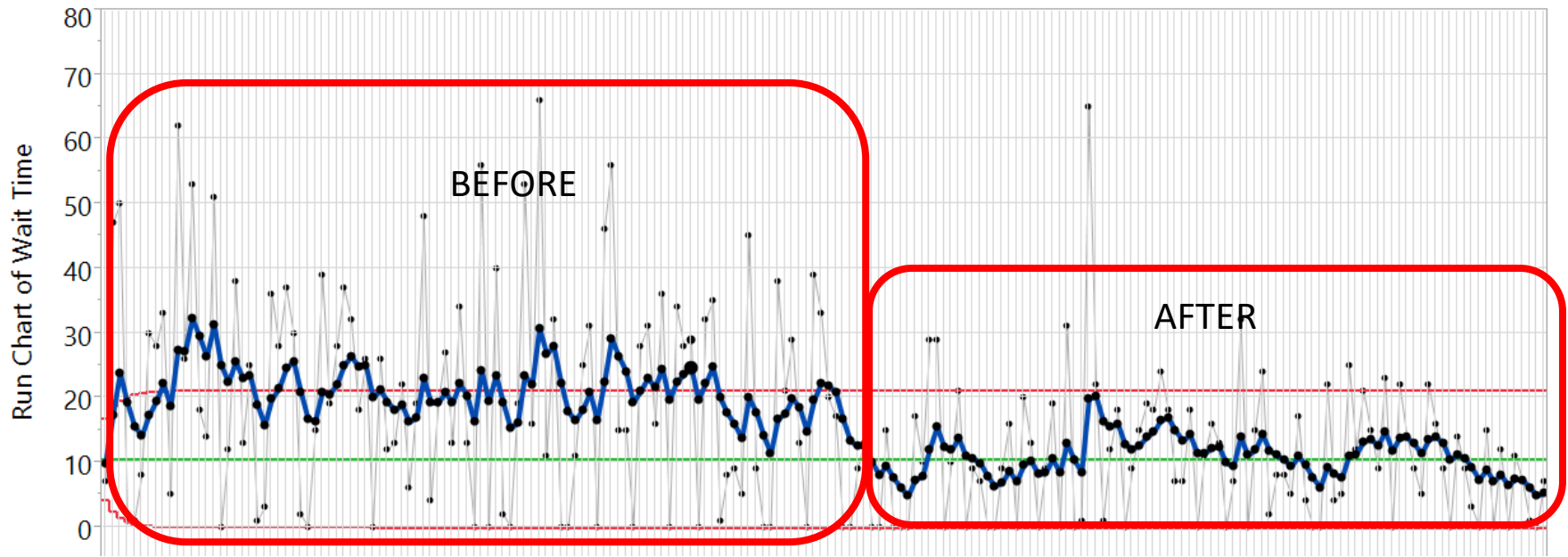
# COUNTERMEASURES

ROOM --

1. **5S** room layout.
2. **SMED** for room prep between patients.
3. **STANDARD WORK** to assure consistency.

# VALIDATION

## STATISTICAL CONTROL CHART WAIT TIME



# IMPROVEMENT

$Y_{\text{critical}}$	Before	Goal	After
Wait Time Avg.	24	$\leq 12$ min	<b>10.5 min</b>
Wait Times > 45 min	10%	$\leq 1\%$	<b>&lt; 1%</b>
Process Capability	$1.2\sigma$	$\geq 4.0\sigma$	<b><math>4.0\sigma</math></b>

EMERGENCY

ROOM PATIENT

PROCESSING

---

$Y_{\text{critical}}$

WAIT TIME

**CONTROL**

## CONTROL PLAN

1. **Poka Yoke** controls designed into Step B2.
2. Conduct regular **5S audits**.
3. **Control chart** wait time for each transaction.
4. **Meet weekly** to review for special cause variation and root causes.

EMERGENCY

ROOM PATIENT

PROCESSING

---

$Y_{\text{critical}}$

WAIT TIME

**BENEFITS**

## BENEFITS - FINANCIAL

- Five Year Savings = \$214,000
- Payback Period = 1 year
- IRR = 110%
- NPV = \$150,000



## BENEFITS – NON-FINANCIAL

- Greater Customer Loyalty
- Reduced Safety risks
- Heightened Employee Morale



**COMPETE OR COMPLEMENT? –**

**LEAN AND SIX SIGMA ROLES**



METHODS

---

ROLES

## SIX SIGMA

- Histogram
  - Capability
  - Control Chart
  - Scatter Plot
  - Pareto Analysis
- 
- DISCOVER
  - VALIDATE
  - CONTROL

METHODS

---

ROLES

## LEAN

- Flow Chart
- Value Stream Analysis
- Poka Yoke
- 5S
- SMED
- Standard Work
- Pareto Analysis

- **DISCOVER**
- **IMPROVE**
- **CONTROL**

METHODS

---

ROLES

SIX SIGMA

• DISCOVER

• VALIDATE

• CONTROL

LEAN

• DISCOVER

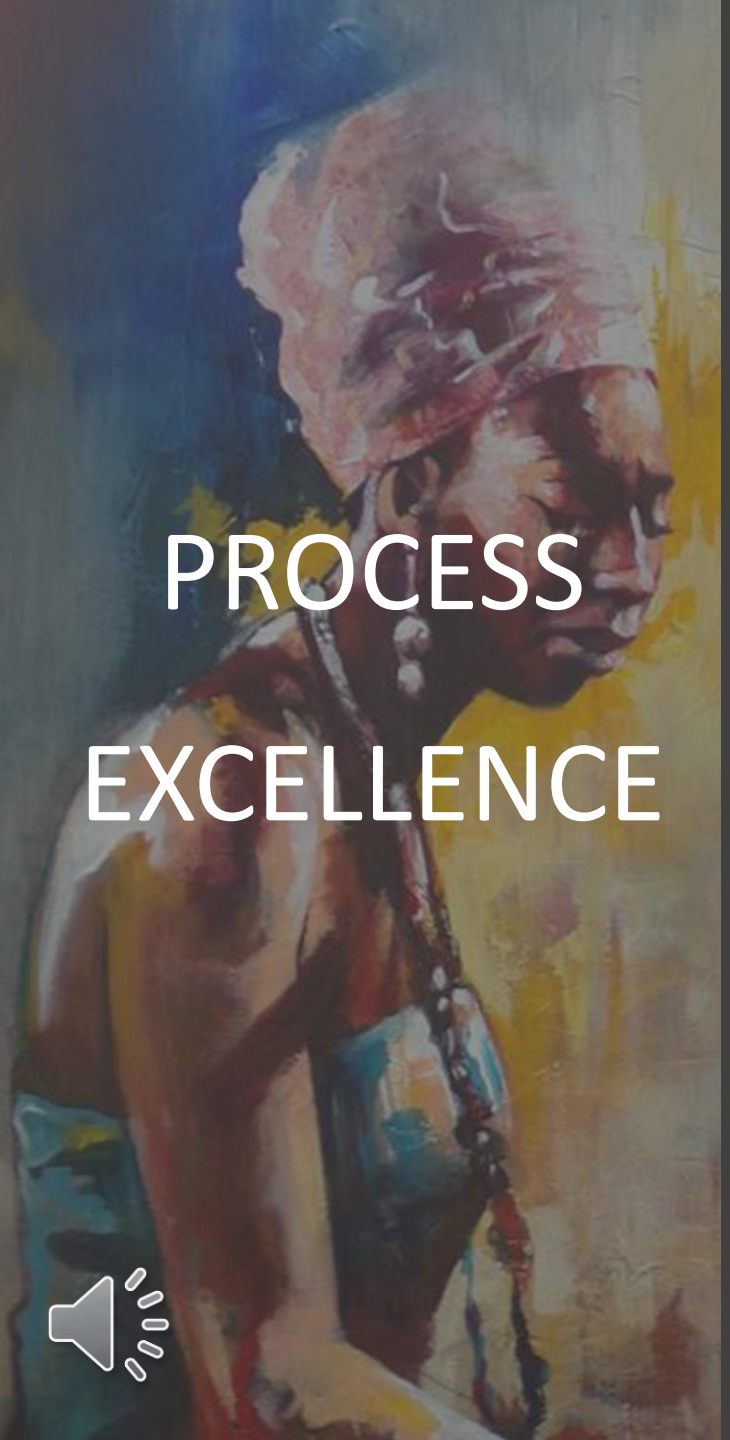
• IMPROVE

• CONTROL

An impressionist painting of a woman's face, rendered in warm, textured brushstrokes of yellow, orange, and red. The woman is looking slightly to the right. The background is a mix of light and dark tones, suggesting an outdoor setting. The overall style is characteristic of the Impressionist movement.

CONCLUSIONS? –

THE PICTURES WE PAINTED



# PROCESS EXCELLENCE



# CONTINUAL IMPROVEMENT

CONTINUALLY  
REDUCE  
VARIATION

CONTINUALLY  
DISCOVER



CONTINUALLY  
ELIMINATE  
WASTE

CONTINUALLY  
TARGET







ALL  
TOGETHER  
NOW

PROJECT LEAN  
MANAGEMENT

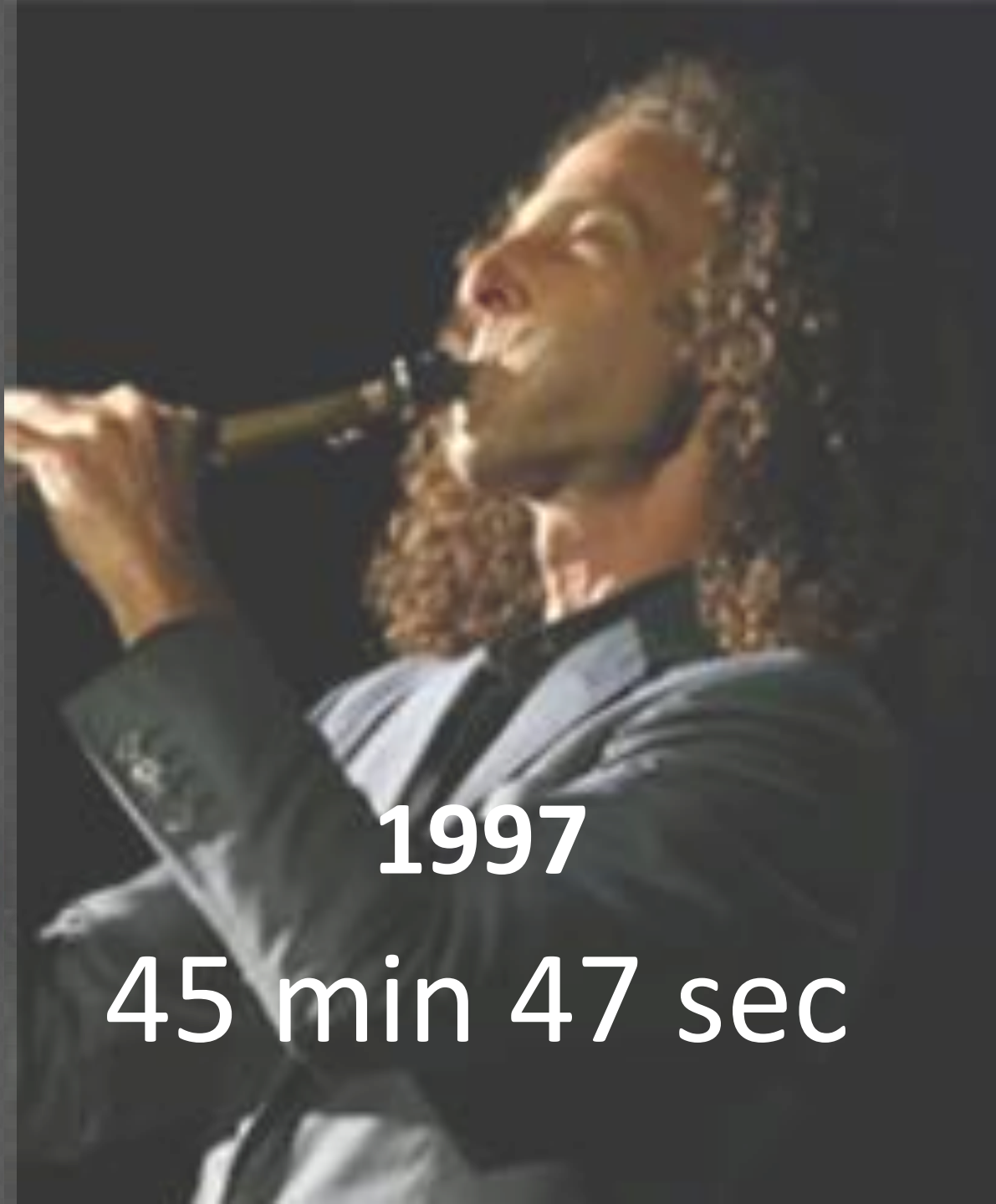


SIX  
SIGMA





**EXCELLENCE**

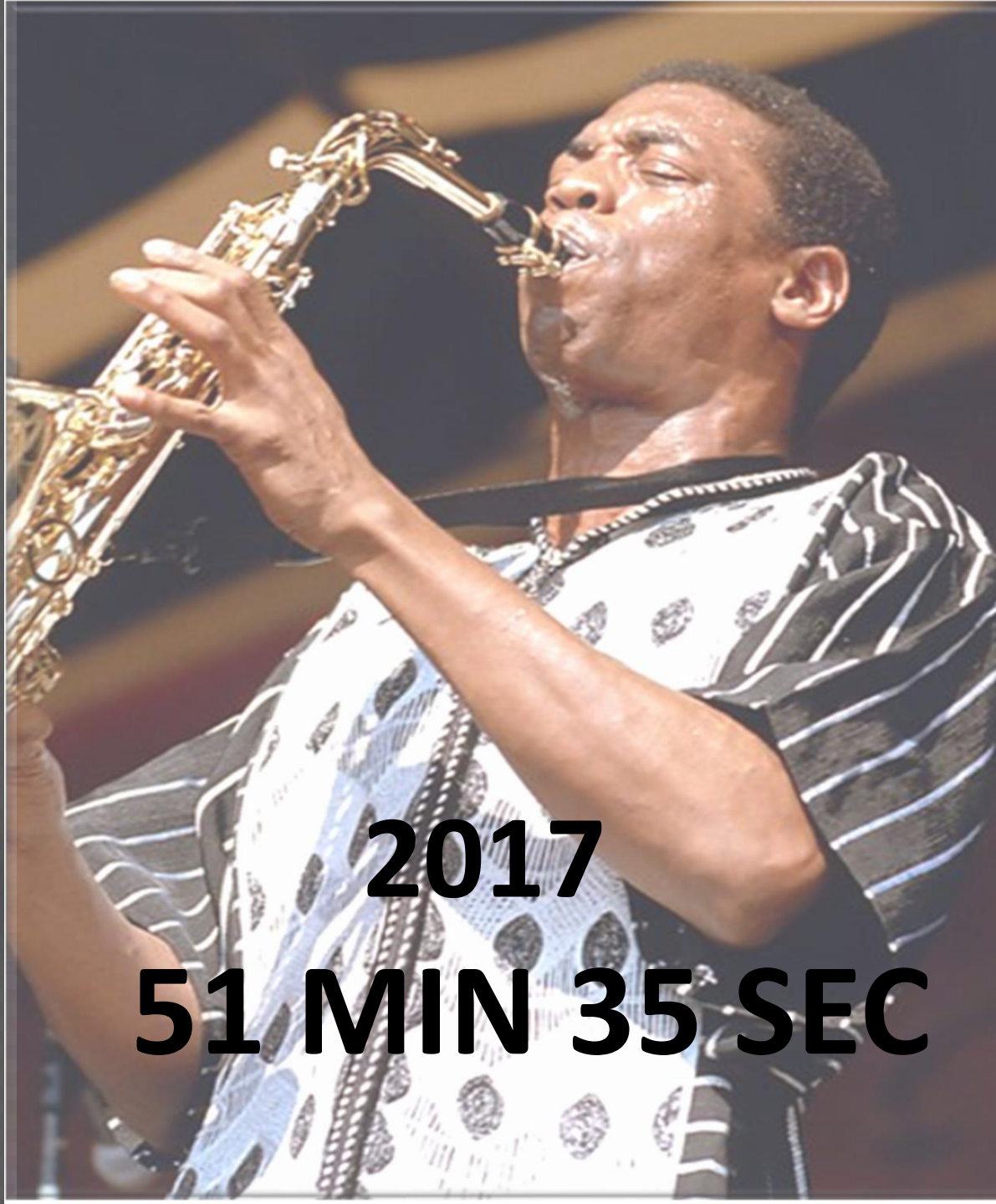


**1997**

**45 min 47 sec**



CONTINUAL  
IMPROVEMENT



**2017**  
**51 MIN 35 SEC**



EXCELLENCE



1



AN ILLUSTRATED WEEKLY PUBLISHED BY The New  
VOL. XIV, NO. 4,  
SEPTEMBER 22, 1921.

1935

714 HOME RUNS



CONTINUAL  
IMPROVEMENT



**1974**

**715 HOME RUNS**



**EXCELLENCE**



**2013 - PDX  
950 PEOPLE**



CONTINUAL  
IMPROVEMENT

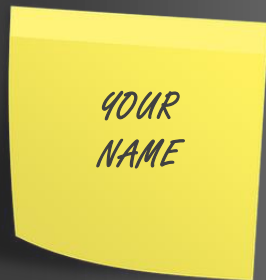


2017 - INDIA  
4,620 PEOPLE

Hand-in your post-it

notes for the

drawing





# CONTINUALLY ASPIRE!

LEAN

SIX SIGMA

PROJECT  
MANAGEMENT

CONTINUAL  
IMPROVEMENT

<https://www.youtube.com/watch?v=fZ96efstvak>

