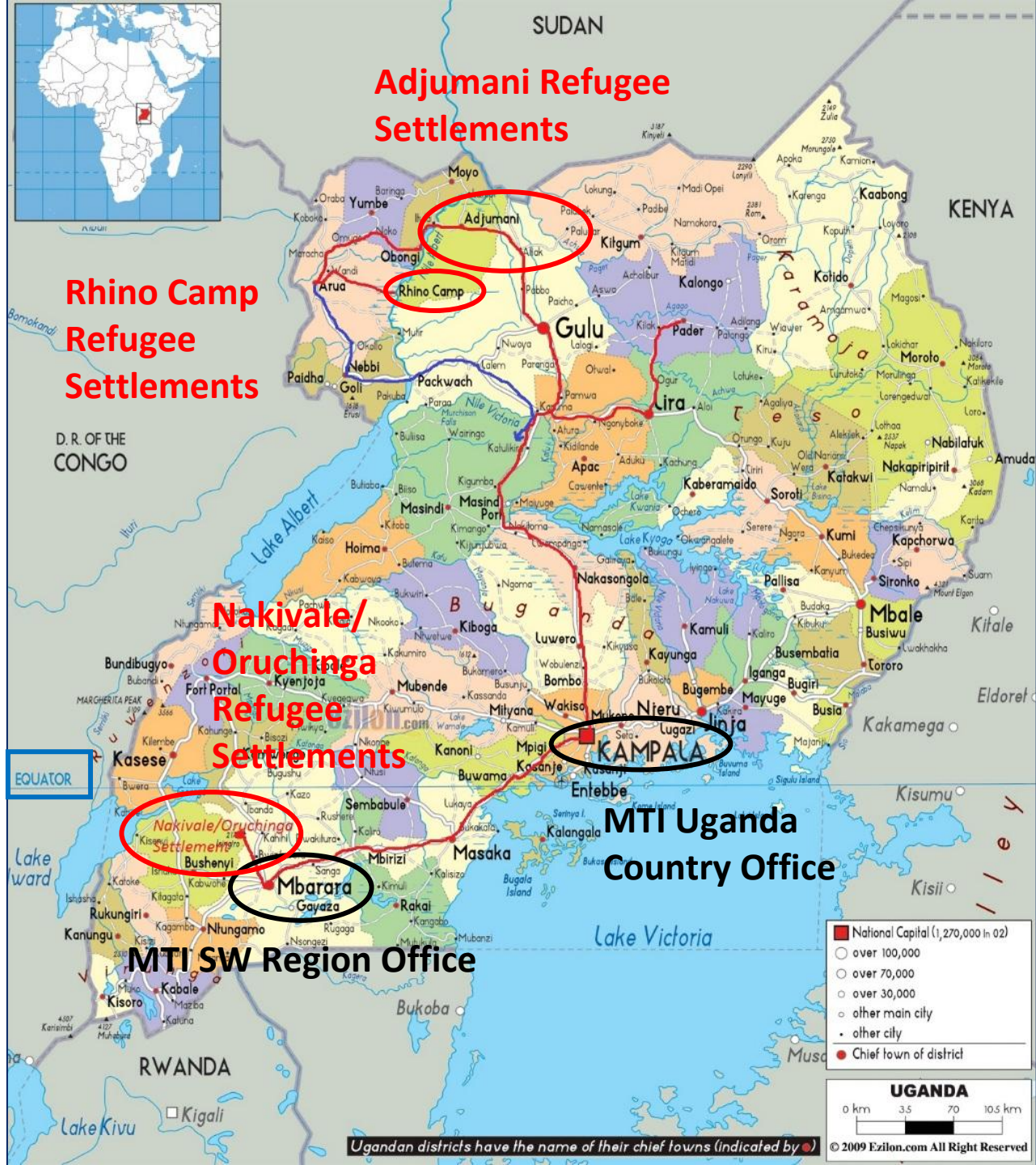


**Two Weeks in Uganda
as a
Business Analyst**

UGANDA



Curious to Learn...but What are the Right Steps?



Learn about the IT Landscape in Uganda



**Gain a New Perspective
on What Global IT Means...**

Familiar...

- Making connections within Your Industry
 - Danish Refugee Council – on the plane
- Meeting with 3rd Party Suppliers
 - Advance One – a Distributor of SAP B1
- Use of Acronyms
 - UNHCR, WHO, MoH, USAID, BPRM
- Meeting with Governmental/Intergovernmental Agencies to better understand regulations
 - United Nations High Commissioner of Refugees, UNHCR



Before I Left

Am I too direct, or culturally insensitive?

How do I use open ended questions even when clarifying?

Nicest people in the world – what does that really mean?

Assumption: Develop the relationship, then communication will continue to flow when back in the US.

The Equator



Experiences While There

Sensitivity, no matter the situation, is always important. Did I made a couple of mistakes – Yes. Were they understanding and kind – Yes.

There are times when being direct works well and others when it doesn't. Still working on understanding when.

Definitely nicest people – not sure how to explain it – smile, warmth, joyous, depth.

Relations require continuous work. They cannot be established once and then expected to be self-sustaining.

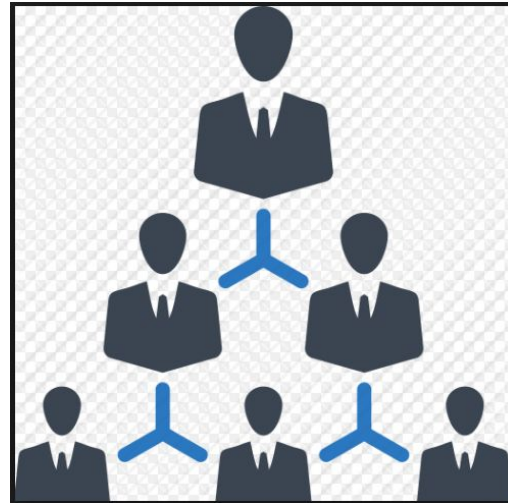
Cultural Lessons Learned

Face-to-Face
Communication
is Paramount



Ownership, Growth,
Can-Do Mindset

Communication thru
Hierarchical Channels



One Outside Meeting
per Day

Remote Takes on a Whole
New Meaning



Groups of 3 or 4

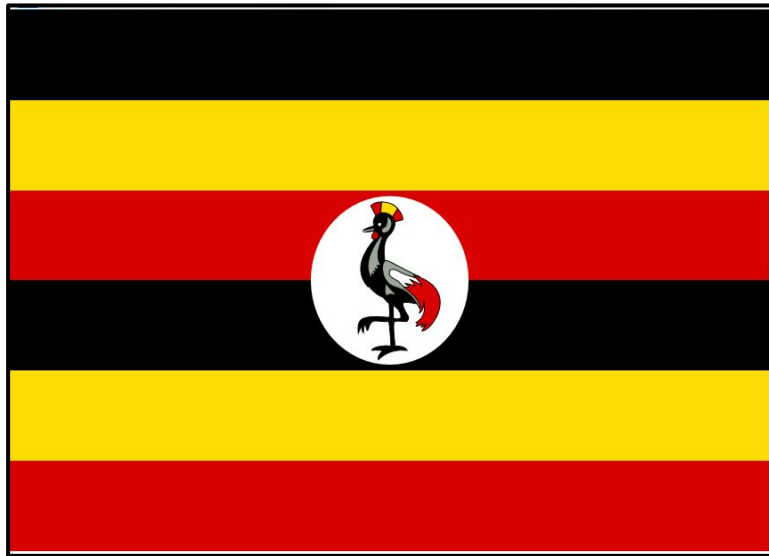
1. Stand up if you have worked in a culture significantly different than your native culture
2. Form groups of 1 person standing and 2 or 3 not standing
3. Share your most interesting intercultural aha's or scenarios (that represent perhaps a learning experience to share with the group)
4. Agree on one person from the group (preferably not the person who had the intercultural experience) to share a 2 minute explanation of the intercultural experience



Discuss the importance for users to own their business processes ...



High Level of Connection with What They Do



- Does more visually descriptive language and examples engender more connection with processes?
- Does encouragement to grow into their positions, to stretch and fill into their new positions cause more ownership?
- Is there something about working with paper that is more “tangible”?
- Does face to face communication encourage connection through collaboration and mentoring?

For Discussion...

Pick 1 and Discuss

- Discuss environments where users feel more ownership of their processes.
- Are there ways to encourage a culture where users develop more or continue to embrace ownership of their processes?



Wrap Up



- Global IT – expanding into all areas of the globe – both customers and developers
 - Always more to learn
- Business processes
 - What can we learn from other cultures and apply it into our work?

Q & A

