# 13 Skills to Inspire Leadership & Success

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### 100/0 Principle

You take full responsibility (the 100) for the relationship, expecting nothing (the 0) in return.

### Manage Energy to Manage Time

- Energy indicates love. High energy says people are doing what they love.
- Everywhere you see energy follow it, study it, and fuel it with words.
- Progress and success energize. Create and celebrate wins.
- Remove wet logs. Energy is contagious but, one wet log cools the whole fire.

# Mentoring

- Find a Mentor
- Be a Mentor

#### Give the WHY?

People will be motivated and give their enthusiastic support if they understand the reason behind a goal, assignment, or decision.

## Positive Thinking

- The Secret
- The Law of Attraction

#### How it works

- Change your mindset
- Ask for more luck, blessings
- Ask ahead. Prepare yourself
- Be present mentally
- Take massive actions
- Expect to win, be willing to lose
- Be there to receive blessings, luck
- Repeat again starting with #1

#### Share & Volunteer

- Be a Life Long LEARNER
- Share your knowledge (articles, tips etc.)
- Step Up and Take it

### Build Trust & Relationship

- Character, Competence
- Coffee / Lunch
- Know your colleagues



### **Purple Cow**

- Be Different in a Good Way
- Stand Out
- Your WAY of doing things
- Take Risks

### Unchain the Elephant

- Face our Self Limiting Beliefs
- Get out of your own way

#### 17 Camels



### Story

- 3 sons
- 1/2, 1/3, 1/9
- 17/2, 17/3, 17/9?
- 17+1= 18
- Son #1 (18/2) = 9
- Son #2 (18/3) = 6
- Son #3 (18/9) = 2

#### Lessons Learned

- Find the 18<sup>th</sup> camel
- Think out side the box
- Keep an Open Mind

#### **GIVE Back**

- How many lives you touch?
- How many people you serve and how well you do it
- Put other's people interest first
- Be yourself
- Be Open to Receiving but Give First

#### **SHERPA**

The leader of a mountain-climbing expedition's sole purpose is to help *others* reach the summit. Sherpa leadership isn't about individual achievement — you are in your role to serve others — your team, your customers, and your community.

#### **SHERPA**

- Servant Leadership
- What can I do to make you successful

### 212 Degrees Principle

At 211 degrees, water is hot.

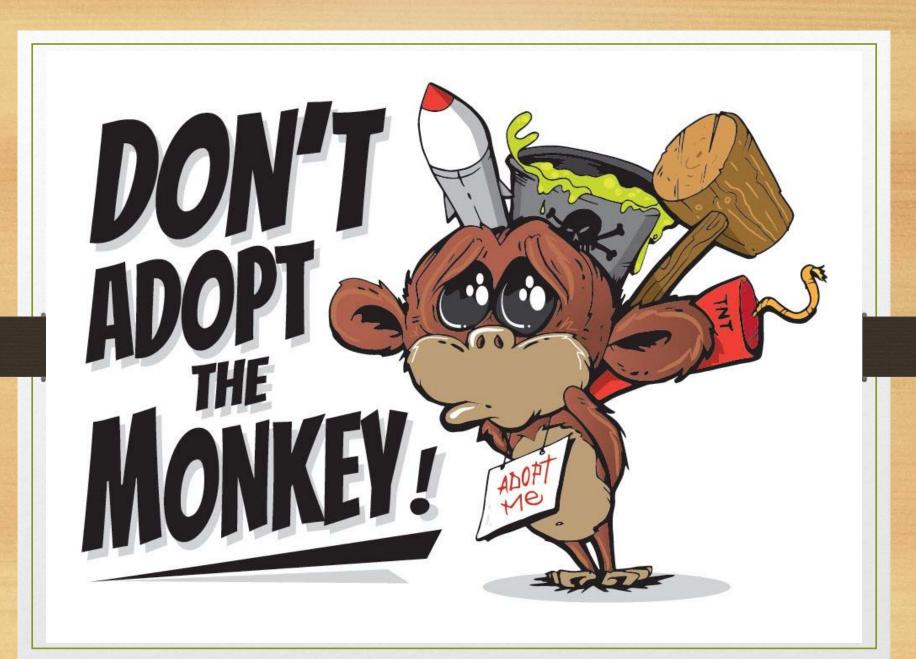
At 212 degrees, it boils.

With boiling water, comes steam.

And steam can power a locomotive.

AND ... IT'S THAT ONE EXTRA DEGREE

That makes all the difference!



#### And the journey continues....



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