

13 Skills to Inspire Leadership & Success



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100/0 Principle

You take full responsibility (the 100) for the relationship, expecting nothing (the 0) in return.

Manage Energy to Manage Time

- Energy indicates love. High energy says people are doing what they love.
- Everywhere you see energy follow it, study it, and fuel it with words.
- Progress and success energize. Create and celebrate wins.
- Remove wet logs. Energy is contagious but, one wet log cools the whole fire.

Mentoring

- Find a Mentor
- Be a Mentor

Give the WHY?

People will be motivated and give their enthusiastic support if they understand the reason behind a goal, assignment, or decision.

Positive Thinking

- The Secret
- The Law of Attraction

How it works

- Change your mindset
- Ask for more luck, blessings
- Ask ahead. Prepare yourself
- Be present mentally
- **Take massive actions**
- Expect to win, be willing to lose
- Be there to receive blessings, luck
- Repeat again starting with #1

Share & Volunteer

- Be a Life Long LEARNER
- Share your knowledge (articles, tips etc.)
- Step Up and Take it

Build Trust & Relationship

- Character , Competence
- Coffee / Lunch
- Know your colleagues



Purple Cow

- Be Different in a Good Way
- Stand Out
- Your WAY of doing things
- Take Risks

Unchain the Elephant

- Face our Self Limiting Beliefs
- Get out of your own way

17 Camels



Story

- 3 sons
- $1/2, 1/3, 1/9$
- $17/2, 17/3, 17/9?$
- $17+1=18$
- Son #1 $(18/2) = 9$
- Son #2 $(18/3) = 6$
- Son #3 $(18/9) = 2$

Lessons Learned

- Find the 18th camel
- Think out side the box
- Keep an Open Mind

GIVE Back

- How many lives you touch?
- How many people you serve and how well you do it
- Put other's people interest first
- Be yourself
- Be Open to Receiving but Give First

SHERPA

The leader of a mountain-climbing expedition's sole purpose is to help *others* reach the summit. Sherpa leadership isn't about individual achievement – you are in your role to serve others – your team, your customers, and your community.

SHERPA

- Servant Leadership
- What can I do to make you successful

212 Degrees Principle

At 211 degrees, water is hot.
At 212 degrees, it boils.
With boiling water, comes steam.
And steam can power a locomotive.

**AND ... IT'S THAT
ONE EXTRA DEGREE
That makes all the difference!**

**DON'T
ADOPT
THE
MONKEY!**



And the journey continues....



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