

GROWTH MINDSET

“I don’t divide the world into the weak and the strong, or the successes and the failures... I divide the world into the learners and nonlearners.”

Eminent sociologist, Benjamin Barber quoted from Mindset, the New Psychology of Success, Carol S. Dweck, Ph.D.

WORLDVIEW



WORLDVIEW

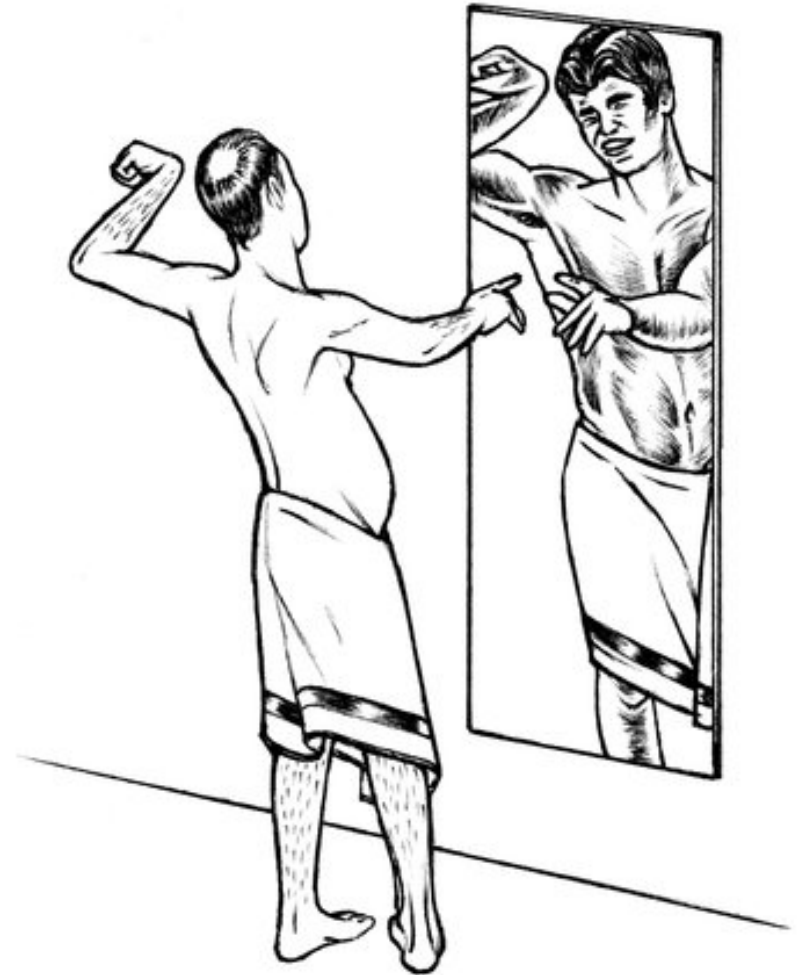


FILTER

WORLDVIEW

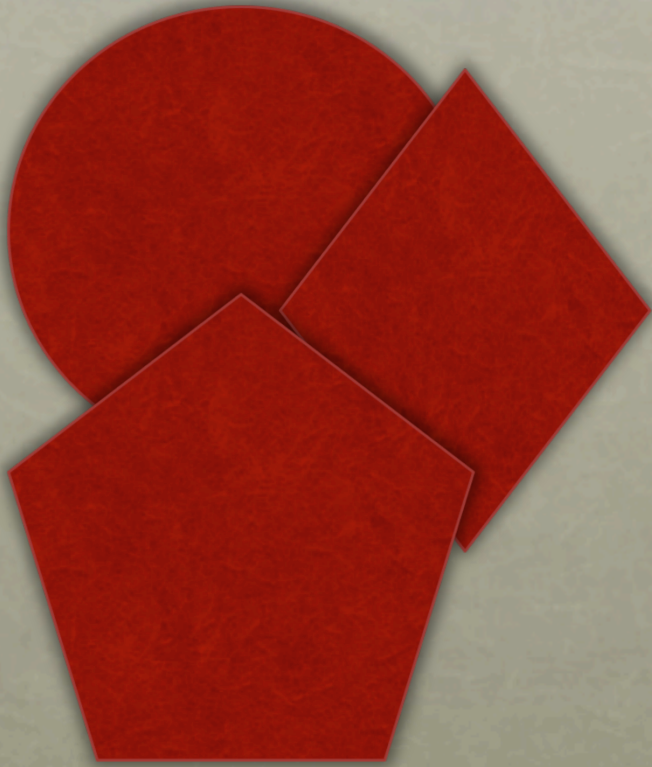
Perception

Is

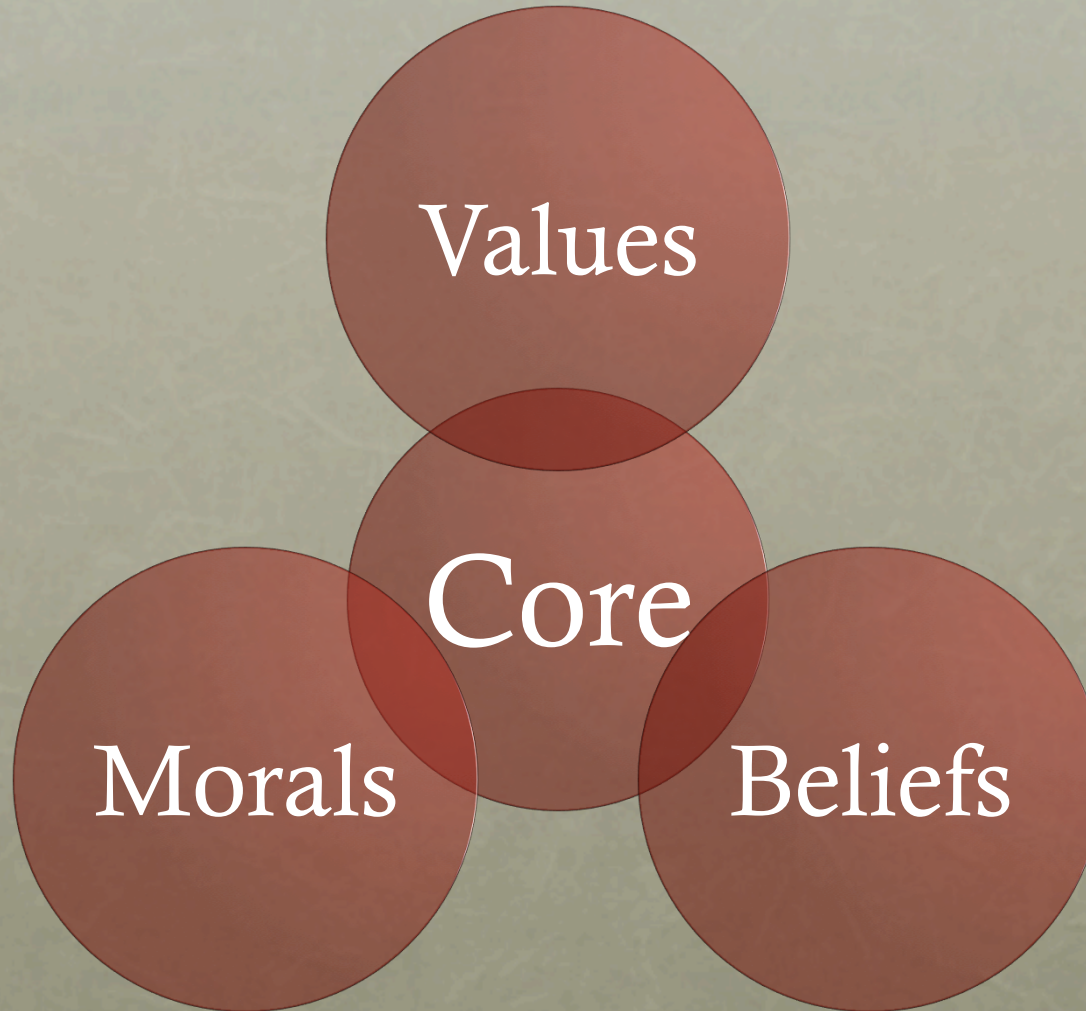


WORLDVIEW

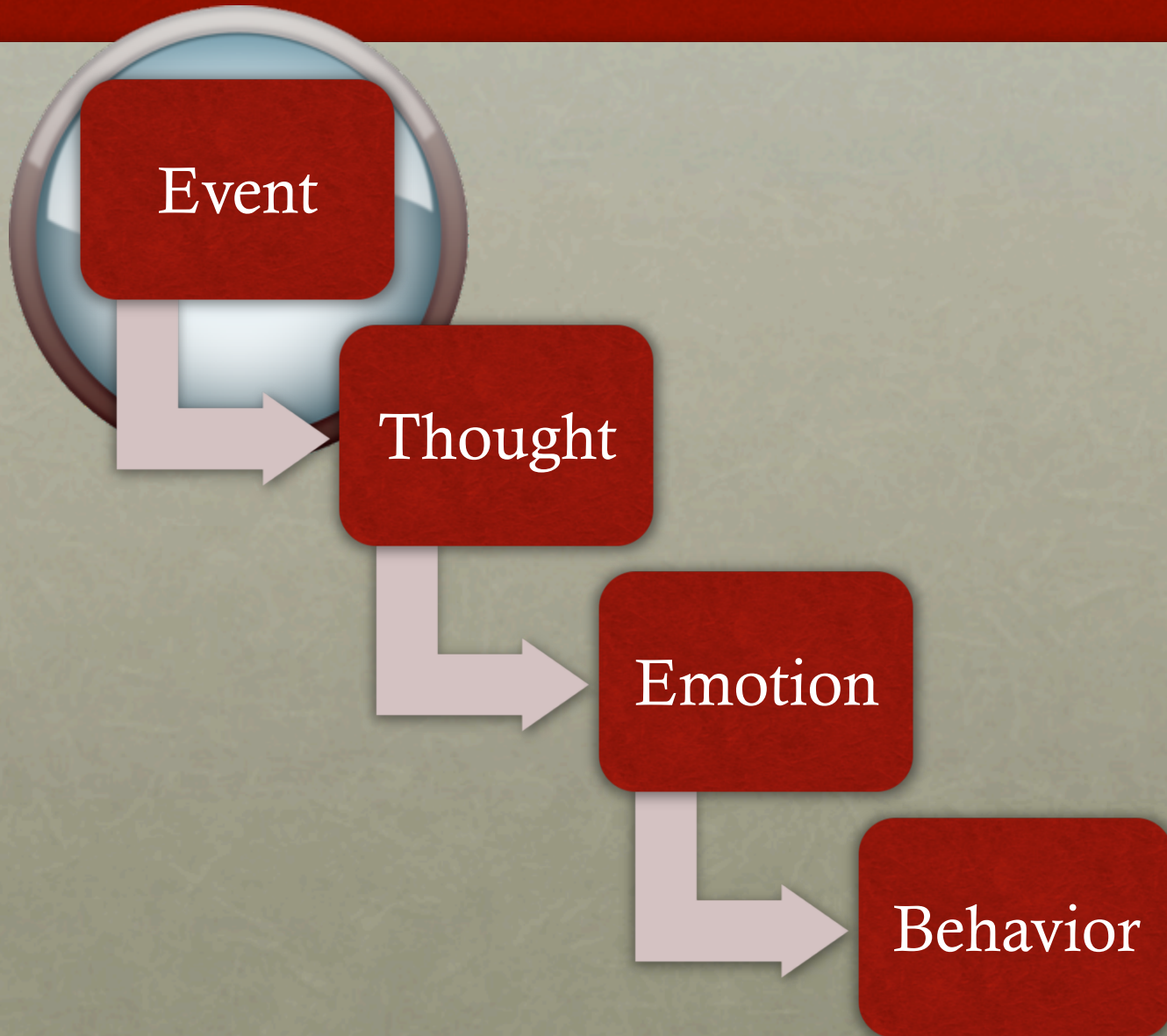
- Environment
- Education
- Upbringing
- Media



WORLDVIEW SHAPES OUR CORE

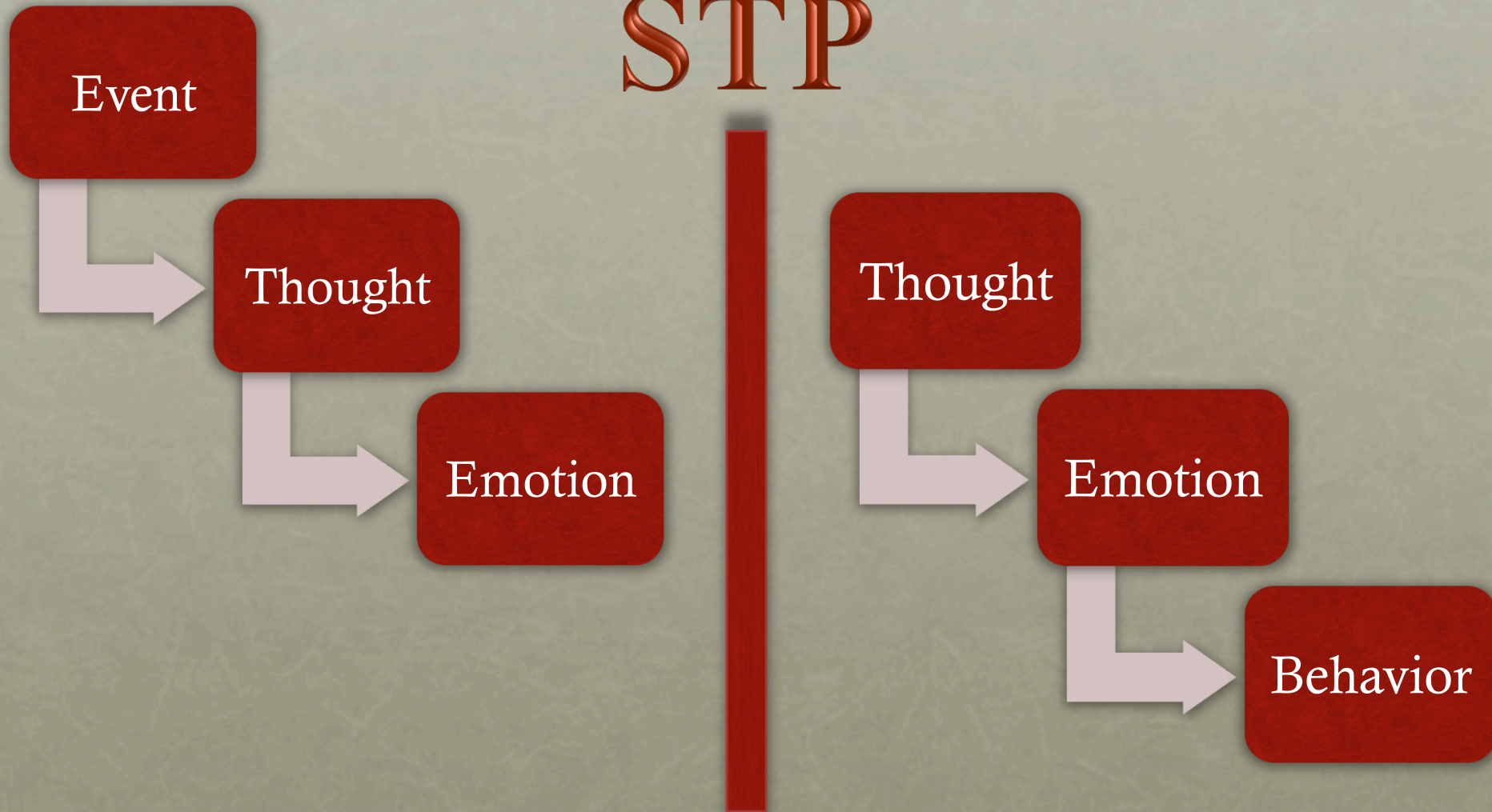


THINKING PROCESS



NEW! THINKING PROCESS

STP



YOU FEEL OFFENDED



HISTORY OF DISC

Hippocrates

460-377 BC

Marsten

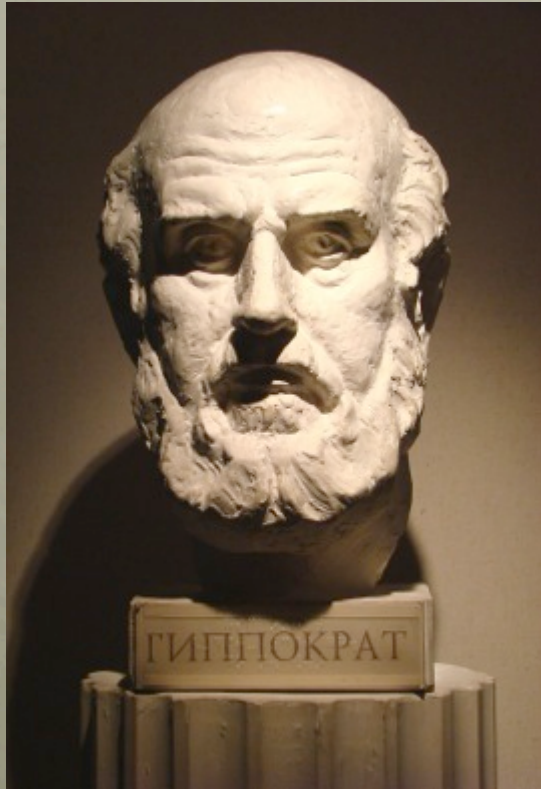
1928

Grier

1958

Carbonell

1984



DISC

Active

- Dominant
- Direct
- Decisive
- Demanding

- Inspiring
- Influencing
- Inducing
- Impressive

Task



People

- Competent
- Compliant
- Cautious
- Correct

- Submissive
- Steady
- Sensitive
- Shy

Passive

ACTIVE VS PASSIVE

Active Types

- **Extroverted**
- **Outgoing**
- **Optimistic**
- **Involved**



- **Introverted**
- **Reserved**
- **Realistic**
- **Withdrawn**

Passive Types

TASK VS PEOPLE

Task Oriented

- Plans
- Programs
- Projects
- Process

High-Tech

Form & Function

People Oriented

- Caring
- Sharing
- Relationships
- Emotions

High-Touch

Feeling & Fellowship



ACCEPT DIVERSITY



Dude, it's okay to
be me!

Now I
get it!



EARNED LEADERSHIP

new mindset



new result

REMEMBER THIS

Earned
Leadership
Quotient

FREE ACCESS

WEBINARS & NEW BOOK!

“Earned Leadership Quotient”

The Human Side of Leadership

BUSINESS CARD PLEASE

KevinMcCarthy.com

BareNakedLeadership.com

503-427-9195